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PRIME CONTRACT AWARDS FISCAL YEAR 1975(U) WASHINGTON
HEADQUARTERS SERVICES (DOD) DC DIRECTORATE FOR
INFORMATION OPERATIONS AND REPORTS 15 OCT 75

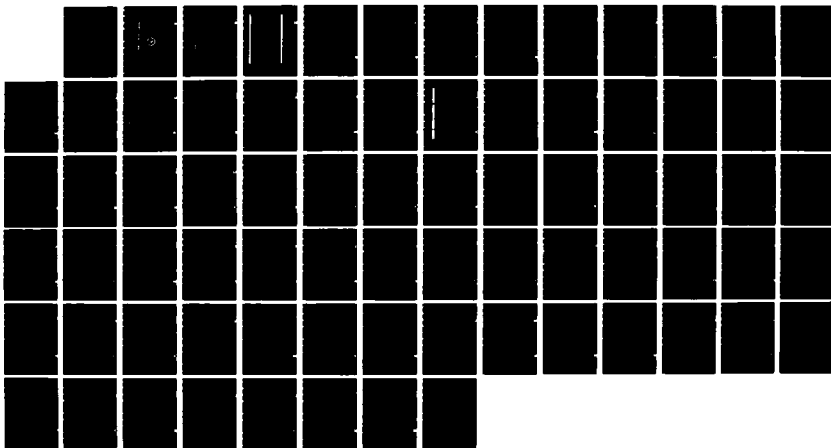
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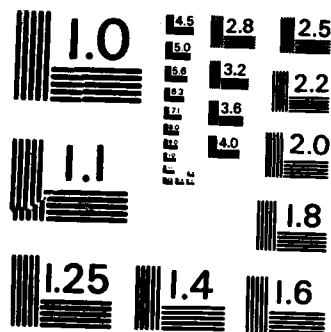
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MICROCOPY RESOLUTION TEST CHART
NATIONAL BUREAU OF STANDARDS-1963-A

DIAR/P03-75

PRIME CONTRACT AWARDS



FISCAL YEAR 1975

OFFICE OF THE SECRETARY OF DEFENSE

AD-A153991

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MILITARY PRIME CONTRACT AWARDS

FISCAL YEAR 1975

ISSUED SEMI-ANNUALLY BY
DEPARTMENT OF DEFENSE
OASD (COMPTROLLER)

DIRECTORATE FOR INFORMATION OPERATIONS
AND CONTROL

3/4

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AWARDS BY TYPE OF CONTRACTOR

Military Procurement by Type of Contractor. Included in the overall total are contracts for the Civilian Health and Medical Program of the Uniformed Services (CHAMPUS). The volume of dollars representing CHAMPUS during Fiscal Year 1975 totaled \$354 million. Total military procurement of \$45,758 million was an increase of \$5,627 million (14.0%) from the \$40,131 million during Fiscal Year 1974. Contract awards to U. S. business firms increased by \$3,881 million, for work outside the U. S. by \$33 million, educational and non-profit institutions by \$41 million and awards to or through other government agencies by \$1,701 million. (Table 1)

Trends in Military Procurement. Fiscal Year 1967 procurement, which reached a total of \$44.6 billion, established a new high since the peak Korean War year of Fiscal Year 1952 when military procurement totaled \$43.6 billion. Following Korea, the post-war cutbacks and adjustments reduced net procurement to \$13.3 billion in Fiscal Year 1954, after which there was a steady increase in annual procurement to \$25.3 billion in Fiscal Year 1959. Declining to \$23.7 billion in Fiscal Year 1960, procurement again increased in each of the next three fiscal years reaching \$29.4 billion in Fiscal Year 1963. Following declines to \$28.8 billion in Fiscal Year 1964 and to \$28.0 billion in Fiscal Year 1965, the increase in military activity in Southeast Asia brought about a sharp increase in procurement which reached \$38.2 billion in Fiscal Year 1966 and a high of \$44.6 billion in Fiscal Year 1967. Following declines in the next four years to \$34.5 billion in Fiscal Year 1971, procurement increased in Fiscal Year 1972 to \$38.3 billion, declined to \$36.9 billion during Fiscal Year 1973, increased to \$40.1 billion during Fiscal Year 1974, and to \$45.8 billion during Fiscal Year 1975. The long term trend in military procurement is shown in Table 3 and Chart II.

Small Business Performance. Small business firms received \$7,414 million during Fiscal Year 1975, an increase of \$927 million from the Fiscal Year 1974 total of \$6,487 million.

Small business firms received 20.0% of the value of military prime contracts awarded to all United States business firms during Fiscal Year 1975 compared with 19.5% in Fiscal Year 1974.

As shown in Chart I, 5,888,241 contract actions or 67.8% of the total 8,681,294 actions placed with business firms were awarded to small business firms.

Civil Functions Excluded. It should be noted that prime contracts for civil functions are not included in any of the tables in this pamphlet. If data for civil functions under the management of the Army Corps of Engineers (flood control, rivers and harbors work) were included with those for military functions, the combined results for Fiscal Year 1975 would be as follows:

(Amounts in Millions)

	<u>All Business Concerns</u>	<u>Small Business Concerns</u> <u>Amount</u>	<u>% of Total</u>
All Prime Contracts	\$ 38,213	\$ 7,895	20.7%
Military Functions	37,115	7,414	20.0
Civil Functions	1,098	481	43.8

Foreign Military Sales Contracts. Intragovernmental orders for Fiscal Year 1975 include \$3,688 million in foreign military sales contracts (reimbursable sales to foreign governments) as follows: Army, \$1,270 million; Navy, \$1,155 million; Air Force, \$1,252 million; and Defense Supply Agency, \$11 million.

Table 1
AWARDS BY TYPE OF CONTRACTOR A/

(AMOUNTS IN THOUSANDS)

Type of Contractor	FISCAL YEAR 1974					FISCAL YEAR 1975				
	TOTAL	ARMY	NAVY	AIR FORCE	NSA	TOTAL	ARMY	NAVY	AIR FORCE	NSA
TOTAL	946,131,126	311,023,107	311,099,677	311,099,677	311,099,677	946,131,126	311,023,107	311,099,677	311,099,677	311,099,677
ACTIONS OF LESS THAN \$10,000	4,482,459	1,291,151	1,327,172	1,327,172	1,327,172	4,482,459	1,291,151	1,327,172	1,327,172	1,327,172
ACTIONS OF \$10,000 OR MORE	35,746,765	5,331,919	12,119,214	9,776,196	6,679,649	35,746,765	5,331,919	12,119,214	9,776,196	6,679,649
INTRAGOVERNMENTAL	3,330,149	1,459,576	867,843	914,117	116,913	3,330,149	1,459,576	867,843	914,117	116,913
ACTIONS OF LESS THAN \$10,000	440,799	163,292	163,292	99,503	22,843	440,799	163,292	163,292	99,503	22,843
ACTIONS OF \$10,000 OR MORE	2,889,350	1,295,284	494,777	814,524	92,171	2,889,350	1,295,284	494,777	814,524	92,171
FOR WORK OUTSIDE U. S.	2,556,536	1,107,373	272,118	402,829	684,331	2,556,536	1,107,373	272,118	402,829	684,331
ACTIONS OF LESS THAN \$10,000	193,624	108,762	38,214	67,669	1,014	193,624	108,762	38,214	67,669	1,014
ACTIONS OF \$10,000 OR MORE	2,362,912	998,611	233,904	335,159	682,517	2,362,912	998,611	233,904	335,159	682,517
EDUCATIONAL & NONPROFIT INSTITUTIONS	815,118	179,170	241,996	344,353	1,592	815,118	179,170	241,996	344,353	1,592
ACTIONS OF LESS THAN \$10,000	39,837	24,845	6,669	17,353	23	39,837	24,845	6,669	17,353	23
ACTIONS OF \$10,000 OR MORE	775,281	154,325	235,326	326,999	1,569	775,281	154,325	235,326	326,999	1,569
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	32,233,862	7,596,896	11,868,677	9,668,113	4,324,429	32,233,862	7,596,896	11,868,677	9,668,113	4,324,429
ACTIONS OF LESS THAN \$10,000	3,682,294	994,462	807,104	1,172,616	527,928	3,682,294	994,462	807,104	1,172,616	527,928
ACTIONS OF \$10,000 OR MORE	28,551,568	6,602,434	10,961,573	8,495,497	3,796,501	28,551,568	6,602,434	10,961,573	8,495,497	3,796,501
SMALL BUSINESS FIRMS	6,487,691	1,071,595	1,677,749	1,216,745	1,700,982	6,487,691	1,071,595	1,677,749	1,216,745	1,700,982
ACTIONS OF LESS THAN \$10,000	1,742,291	408,271	437,136	471,327	351,668	1,742,291	408,271	437,136	471,327	351,668
ACTIONS OF \$10,000 OR MORE	4,745,400	1,663,324	1,240,613	745,418	1,349,314	4,745,400	1,663,324	1,240,613	745,418	1,349,314
OTHER BUSINESS FIRMS	26,746,771	5,727,299	10,191,059	8,211,368	2,623,666	26,746,771	5,727,299	10,191,059	8,211,368	2,623,666
ACTIONS OF LESS THAN \$10,000	1,419,949	546,192	665,428	772,269	276,049	1,419,949	546,192	665,428	772,269	276,049
ACTIONS OF \$10,000 OR MORE	25,326,822	5,181,107	9,525,631	7,439,099	2,347,617	25,326,822	5,181,107	9,525,631	7,439,099	2,347,617
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	19.5	26.7	14.1	13.1	39.3	19.5	26.7	14.1	13.1	39.3
ACTIONS OF LESS THAN \$10,000	97.3	69.1	69.7	67.1	56.1	97.3	69.1	69.7	67.1	56.1
ACTIONS OF \$10,000 OR MORE	16.1	21.8	11.3	9.3	36.5	16.1	21.8	11.3	9.3	36.5

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

B/ INCLUDES AWARDS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).

C/ NOT INCLUDED ELSEWHERE IN THIS TABLE.

D/ INCLUDES "OTHER DEFENSE AGENCY" AWARDS.

Table 2
AWARDS BY TYPE OF CONTRACTOR BY QUARTER A/

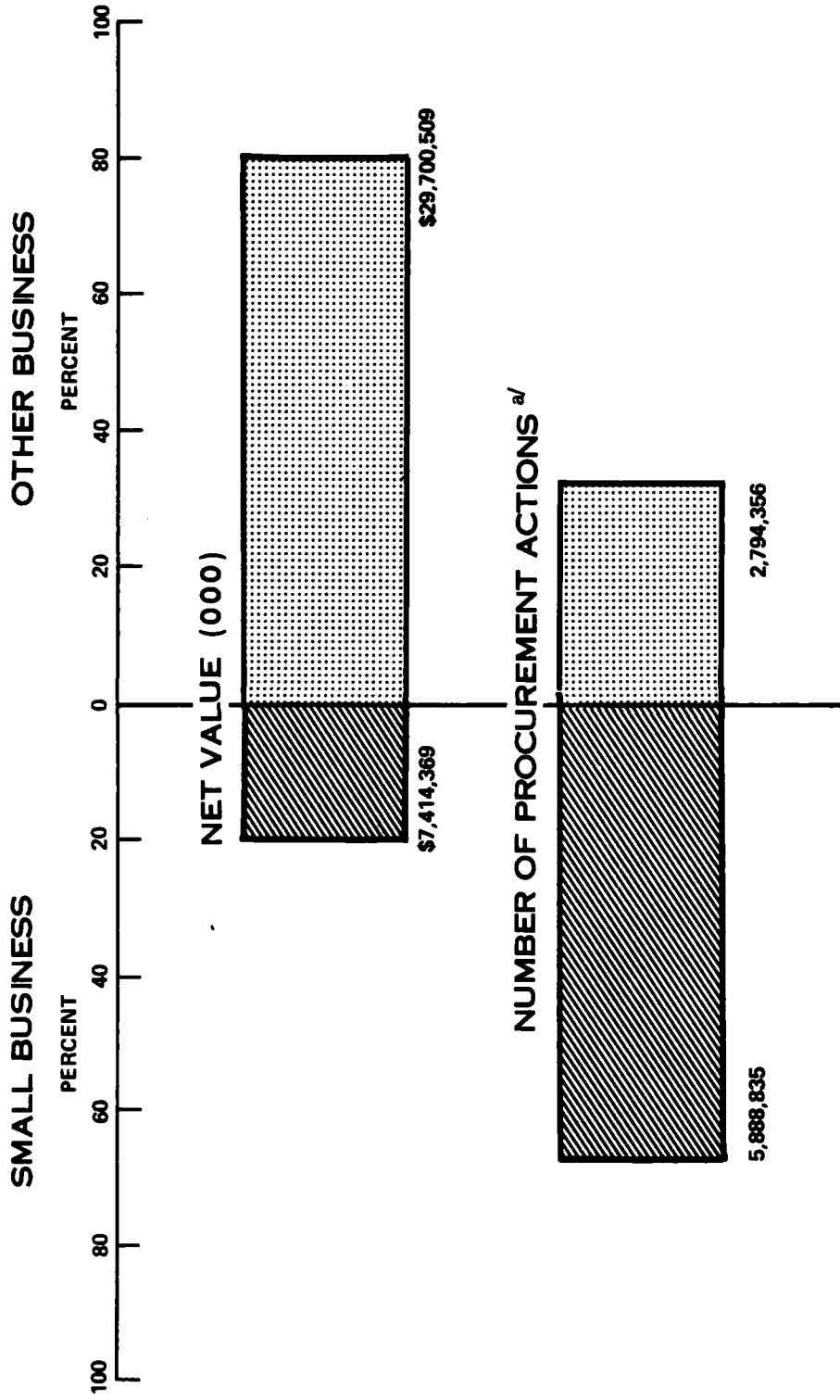
AMOUNTS IN THOUSANDS

Type of Contractor	FISCAL YEAR 1974					FISCAL YEAR 1975				
	TOTAL	ARMY	NAVY	AIR FORCE	NSA	TOTAL	ARMY	NAVY	AIR FORCE	DIA
TOTAL	260,131,126	90,167,100	913,287,177	911,000,477	5,125,266	845,750,298	811,436,622	915,600,111	812,920,037	5,651,529
1ST QTR, JUL-SEP	6,827,076	2,105,124	2,457,564	3,110,732	1,662,799	12,449,352	2,568,967	3,312,177	5,372,222	2,211,866
2ND QTR, OCT-DEC	9,840,795	3,102,906	3,780,376	2,613,208	1,977,488	13,495,284	2,825,644	3,795,599	5,372,222	1,835,554
3RD QTR, JAN-MAR	9,840,795	3,102,906	3,780,376	2,613,208	1,977,488	13,495,284	2,825,644	3,795,599	5,372,222	1,835,554
4TH QTR, APR-JUN	13,955,117	5,021,455	6,400,411	5,165,645	1,331,133	19,943,950	6,053,417	8,053,417	3,176,000	88,315
INTRAGOVERNMENTAL	31,340,469	1,000,476	467,067	9,411,7	116,913	42,230,827	1,679,807	1,711,749	1,631,922	111,441
1ST QTR, JUL-SEP	441,279	157,775	26,539	117,265	39,791	1,111,797	277,875	461,747	366,630	21,551
2ND QTR, OCT-DEC	840,499	223,747	110,934	255,965	27,657	1,255,348	241,874	477,337	537,051	21,994
3RD QTR, JAN-MAR	769,067	231,307	116,455	296,145	24,907	1,307,165	571,474	436,726	262,706	24,227
4TH QTR, APR-JUN	1,374,616	660,651	365,611	230,761	29,855	1,771,511	645,775	230,726	302,446	39,665
FOR WORK OUTSIDE U. S.	2,369,635	1,177,374	275,114	4,207,4	646,131	2,612,027	879,657	246,925	6,710,394	7,741
1ST QTR, JUL-SEP	777,974	277,226	56,219	137,176	315,361	930,007	263,903	35,312	17,027	51,929
2ND QTR, OCT-DEC	619,631	216,751	51,646	126,122	226,284	833,924	193,445	51,504	6,541	48,219
3RD QTR, JAN-MAR	672,115	216,621	41,516	67,706	122,806	872,316	125,136	35,858	6,541	42,445
4TH QTR, APR-JUN	546,962	373,785	85,091	98,446	186,979	717,275	277,616	1,130,355	31,069	27,893
EDUCATIONAL & NONPROFIT INSTITUTIONS	805,119	179,178	247,000	106,353	1,537	835,629	157,673	3,617,732	373,553	7,741
1ST QTR, JUL-SEP	274,162	67,877	87,000	37,372	915	331,099	57,998	66,332	20,295	541
2ND QTR, OCT-DEC	251,171	38,865	114,465	67,253	111	190,677	38,974	97,752	59,858	831
3RD QTR, JAN-MAR	199,964	46,319	50,219	57,725	36	155,715	31,906	73,655	56,238	6,126
4TH QTR, APR-JUN	165,907	65,116	60,219	67,863	215	152,067	31,657	69,393	51,422	338
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	33,233,862	7,497,608	11,466,627	9,466,113	6,724,624	37,116,074	9,533,495	13,374,411	17,410,450	6,780,573
1ST QTR, JUL-SEP	7,497,608	1,606,276	2,000,710	2,926,731	1,174,785	11,759,656	1,971,238	2,783,916	3,429,036	1,659,466
2ND QTR, OCT-DEC	6,224,154	1,770,617	1,447,068	2,145,667	869,753	9,233,269	1,697,896	3,279,154	2,473,785	912,462
3RD QTR, JAN-MAR	7,266,174	1,672,172	1,907,599	2,613,491	1,192,493	9,733,997	1,758,510	2,900,637	1,690,389	1,397,667
4TH QTR, APR-JUN	9,972,666	3,722,916	6,248,985	1,725,766	1,146,451	17,720,976	3,095,853	6,387,935	2,431,259	813,931
SMALL BUSINESS FIRMS	6,687,091	1,076,506	1,672,769	1,216,725	1,707,087	7,416,369	2,195,074	1,921,386	1,671,437	1,096,544
1ST QTR, JUL-SEP	1,334,856	317,224	247,119	277,719	509,611	1,620,911	373,676	273,129	370,237	619,161
2ND QTR, OCT-DEC	1,249,929	360,422	200,192	291,493	341,822	1,656,487	426,592	471,512	299,933	62,554
3RD QTR, JAN-MAR	1,610,093	397,762	376,919	255,677	627,757	1,679,356	416,646	416,646	266,766	459,811
4TH QTR, APR-JUN	2,492,215	607,147	971,158	619,647	637,777	3,677,604	361,775	345,789	466,745	399,072
OTHER BUSINESS FIRMS	20,746,771	5,720,209	10,191,658	9,211,355	2,623,846	29,771,509	6,338,421	11,453,776	9,737,721	2,891,951
1ST QTR, JUL-SEP	6,005,181	1,306,052	1,460,576	2,156,412	697,451	9,429,766	1,597,632	2,529,787	3,271,111	1,510,325
2ND QTR, OCT-DEC	6,917,286	1,330,278	1,107,567	1,493,864	676,231	9,767,762	1,273,366	2,877,664	2,103,992	691,922
3RD QTR, JAN-MAR	9,856,081	1,778,367	1,667,968	2,366,191	742,856	13,335,392	1,335,392	2,571,799	1,617,825	987,816
4TH QTR, APR-JUN	7,887,125	1,977,409	7,460,462	1,335,591	765,766	10,589,377	2,136,133	3,653,946	1,980,513	611,873
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	19.4	26.7	14.1	13.1	39.7	21.7	26.7	16.6	13.6	16.6
1ST QTR, JUL-SEP	17.1	14.8	11.7	9.2	66.0	16.7	19.7	9.3	1.4	37.0
2ND QTR, OCT-DEC	16.7	21.6	8.4	13.3	67.3	18.6	12.6	12.6	11.7	16.1
3RD QTR, JAN-MAR	16.6	27.7	16.9	9.4	15.5	19.5	24.5	13.9	16.2	35.9
4TH QTR, APR-JUN	26.7	24.6	16.7	26.4	36.4	26.9	31.1	19.2	19.2	49.9

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.
B/ INCLUDES AWARDS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).
C/ NOT INCLUDED ELSEWHERE IN THIS TABLE.
D/ INCLUDES "OTHER DEFENSE AGENCY" AWARDS.

CHART I

AWARDS TO SMALL AND OTHER BUSINESS FIRMS FISCAL YEAR 1975



a/ AN ACTION MAY AWARD, AMEND, TERMINATE, OR OTHERWISE CHANGE A PRIME CONTRACT.

Table 3
AWARDS BY TYPE OF CONTRACTOR (By Fiscal Year) a/

(Amounts in Millions)		FY 1951	FY 1952	FY 1953	FY 1954	FY 1955	FY 1956	FY 1957	FY 1958	FY 1959	FY 1960
Type of Contractor											
TOTAL											
Army		\$15,749	\$20,101	\$31,112	\$13,279	\$17,032	\$11,100	\$21,458	\$24,197	\$25,312	\$25,629
Navy b/		8,059	10,323	7,807	4,349	4,559	6,240	6,589	6,001	7,071	6,882
Air Force		8,918	12,155	14,097	5,820	6,485	5,654	9,413	11,213	11,522	10,366
INTRAGOVERNMENTAL											
Army		1,064	768	472	420	541	434	462	531	748	751
Navy b/		360	372	315	214	239	177	179	201	248	257
Air Force		591	264	143	81	164	96	79	100	141	155
		105	132	114	95	138	172	205	226	369	370
FOR WORK OUTSIDE U. S.											
Army		762	1,319	3,418	1,411	1,111	1,406	1,602	1,444	1,410	1,226
Navy b/		681	1,025	2,016	920	697	609	729	700	774	604
Air Force		8	54	481	206	215	502	551	530	491	394
		73	235	921	285	199	205	322	174	255	228
EDUCATIONAL & NON-PROFIT INSTITUTIONS											
Army		NA	NA	NA	NA	NA	NA	261	395	400	380
Navy b/								103	198	140	111
Air Force								93	107	90	126
										162	143
BUSINESS FIRMS FOR WORK IN THE U. S.											
(SUB-TOTAL)		30,823	41,482	27,822	11,448	14,940	17,750	19,143	21,427	22,744	21,302
Army		14,631	18,704	7,077	1,946	4,302	3,831	4,446	4,852	4,957	4,911
Navy b/		7,452	10,600	7,283	4,062	4,280	5,642	5,894	6,271	6,941	6,746
Air Force		2,740	12,178	13,462	5,440	6,348	8,277	8,793	10,704	10,846	9,645
SMALL BUSINESS FIRMS:											
Army		6,436	7,066	4,608	2,402	3,214	4,475	3,783	3,729	3,783	3,440
Navy b/		4,342	3,960	2,584	1,488	1,834	1,675	1,827	1,801	1,740	1,528
Air Force		1,213	2,409	1,415	856	804	1,114	1,231	1,172	1,123	1,048
		861	697	609	558	576	686	725	756	920	864
SMALL BUSINESS PERCENT OF BUSINESS FIRMS											
Army		20.9%	17.0%	16.6%	25.3%	21.5%	19.6%	19.8%	17.1%	16.6%	16.1%
Navy b/		29.8	21.2	36.5	76.5	42.6	43.7	41.1	37.1	35.1	31.1
Air Force		16.3	22.7	19.4	10.3	18.8	19.7	21.9	18.7	16.2	15.5
		9.9	5.7	4.5		9.1	8.3	8.2	7.1	8.5	9.0

a/ For Definitions and coverage, See Notes on Coverage.

b/ Includes procurement actions of the Military Petroleum Supply Agency, and its predecessor, The Armed Forces Petroleum Purchasing Agency through 31 Dec. 1961.
NA Not Available. Prior to FY 1957, data on Educational and Non-Profit Institutions were included in the data for "Business Firms for Work in the U.S."

Table 3 (Continued)
AWARDS BY TYPE OF CONTRACTOR (By Fiscal Year) a/

Type of Contractor	FY 1961	FY 1962	FY 1963	FY 1964	FY 1965	FY 1966	FY 1967	FY 1968	FY 1969	FY 1970
TOTAL										
Army	\$1,184	\$1,184	\$1,184	\$1,184	\$1,184	\$1,184	\$1,184	\$1,184	\$1,184	\$1,184
Navy	7,273	7,273	7,273	7,273	7,273	7,273	7,273	7,273	7,273	7,273
Air Force	11,376	11,376	11,376	11,376	11,376	11,376	11,376	11,376	11,376	11,376
Defense Supply Agency	-	1,163	2,770	2,701	3,042	5,740	6,176	5,358	5,233	4,136
EXTRADOMESTIC										
Army	303	407	447	412	412	1,015	1,251	82	1,219	1,632
Navy	189	216	83	170	112	159	227	239	410	399
Air Force	389	471	103	167	278	449	432	417	432	679
Defense Supply Agency	-	62	145	211	199	364	316	259	254	456
			17	24	23	43	41	77	123	104
FOR WORK OUTSIDE U. S.										
Army	1,279	1,454	1,271	1,325	1,366	2,530	2,816	2,514	2,476	2,447
Navy	432	403	522	570	575	734	1,019	1,173	1,193	1,088
Air Force	225	269	152	206	179	754	905	450	539	486
Defense Supply Agency	-	96	328	320	341	418	481	526	605	514
EDUCATIONAL & NON-PROFIT INSTITUTIONS										
Army	42	42	618	688	738	672	756	772	740	740
Navy	57	65	125	170	175	172	185	153	182	172
Air Force	140	147	177	175	179	216	218	218	203	204
Defense Supply Agency	236	285	316	341	393	309	350	399	373	362
	-	*	*	2	1	4	1	2	2	2
BUSINESS FIRMS FOR WORK IN THE U. S.										
(SUB-TOTAL)	22,402	26,147	27,143	26,221	26,441	34,046	33,404	32,487	37,331	31,142
Army	5,202	6,403	5,285	5,654	5,476	9,974	10,791	11,421	11,140	8,599
Navy	7,174	8,001	7,803	8,447	8,335	9,074	12,210	12,068	10,874	9,508
Air Force	10,526	10,738	11,189	9,765	8,772	9,443	10,494	10,945	10,815	9,569
Defense Supply Agency	-	1,005	2,326	2,355	2,477	5,275	5,651	4,713	4,502	3,516
SMALL BUSINESS FIRMS										
Army	3,657	4,652	4,301	4,519	4,943	7,419	8,073	7,428	6,515	5,254
Navy	1,568	1,761	1,187	1,286	1,339	1,867	2,076	1,946	1,777	1,413
Air Force	1,112	1,371	1,113	1,287	1,375	1,733	2,044	2,057	1,773	1,378
Defense Supply Agency	977	1,026	974	939	1,055	1,205	1,312	1,126	1,105	946
	-	474	943	1,013	1,174	2,444	2,593	2,139	1,880	1,517
SMALL BUSINESS PERCENT OF BUSINESS FIRMS										
Army	15.9%	17.7%	16.2%	17.4%	19.6%	21.4%	20.3%	18.4%	17.5%	16.8
Navy	20.6	27.5	26.1	22.6	21.4	18.7	18.9	17.5	15.8	16.4
Air Force	15.5	17.1	15.3	15.2	16.5	19.3	17.2	17.0	16.3	14.5
Defense Supply Agency	9.3	9.6	8.7	9.6	12.0	12.4	11.9	10.4	10.2	9.9
	-	4.2	4.5	4.0	4.9	46.3	45.8	45.0	41.8	43.1

a/ For definitions and coverage, see Notes on Coverage.

b/ Includes procurement actions of the Military Petroleum Supply Agency, and its predecessor, the Armed Forces Petroleum Purchasing Agency.

c/ Includes awards since 1 January 1962, when procurement responsibility for certain common supplies was transferred from the military departments.

* Less than \$500,000.

Table 3 (Continued)

AWARDS BY TYPE OF CONTRACTOR (By Fiscal Year) a/

(Amounts in Millions)

Type of Contractor	FY 1971	FY 1972	FY 1973	FY 1974	FY 1975	FY 1976	FY 1977	FY 1978	FY 1979	FY 1980
TOTAL	<u>10,517</u>	<u>12,177</u>	<u>10,530</u> b/	<u>10,131</u> b/	<u>10,572</u> b/					
Army	5,100	5,400	10,530 b/	10,603 b/	11,535 b/					
Navy	11,754	15,500	11,551	15,283	15,604					
Air Force	9,076	11,001	10,600	11,106	12,928					
Defense Supply Agency	4,540	3,706	3,918	5,125	5,651					
INTERGOVERNMENTAL	<u>1,536</u>	<u>1,505</u>	<u>3,035</u>	<u>3,340</u>	<u>2,041</u>					
Army	474	513	1,276	1,458	1,680					
Navy	1,096	1,519	710	863	1,719					
Air Force	475	609	997	904	1,531					
Defense Supply Agency	91	87	75	115	111					
FOR WORK IN THE U. S.	<u>10,276</u>	<u>11,009</u>	<u>9,175</u>	<u>2,370</u>	<u>2,403</u>					
Army	974	909	970	1,008	810					
Navy	359	335	290	275	244					
Air Force	310	320	386	403	605					
Defense Supply Agency	461	445	132	684	704					
EDUCATIONAL & NON-PROFIT INSTITUTIONS	<u>763</u>	<u>751</u>	<u>740</u>	<u>805</u>	<u>806</u>					
Army	160	171	174	177	158					
Navy	219	233	232	281	307					
Air Force	343	360	332	345	374					
Defense Supply Agency	1	*	1	2	7					
BUSINESS FIRMS FOR WORK IN THE U. S.	<u>29,041</u>	<u>33,007</u>	<u>30,647</u>	<u>33,234</u>	<u>37,114</u>					
Army	7,591	8,070	7,635	7,598	8,533					
Navy	13,791	11,655	10,697	11,864	13,374					
Air Force	8,869	10,012	9,070	9,448	10,418					
Defense Supply Agency	2,987	3,264	3,285	4,324	4,789					
SMALL BUSINESS FIRMS	<u>4,949</u>	<u>5,754</u>	<u>6,001</u>	<u>6,487</u>	<u>7,414</u>					
Army	1,462	1,600	1,707	1,876	2,195					
Navy	1,590	1,542	1,532	1,673	1,921					
Air Force	965	1,157	1,191	1,237	1,401					
Defense Supply Agency	1,346	1,455	1,511	1,701	1,897					
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	<u>16.1%</u>	<u>17.4%</u>	<u>19.6%</u>	<u>19.5%</u>	<u>20.0%</u>					
Army	18.1	19.8	23.1	24.7	25.7					
Navy	12.0	13.2	14.5	14.1	14.4					
Air Force	10.9	11.6	13.2	13.1	13.5					
Defense Supply Agency	44.4	44.6	46.0	39.3	39.6					

a/ For Definitions and Coverage, See Notes on Coverage.

b/ Includes Awards for the Civilian Health and Medical Program of the Uniformed Services (CHAMPUS), FY 1973, \$316 Million; FY 1974, \$382 Million; FY 1975, \$394 million.

* Less than \$500,000.

CHART II

AWARDS TO SMALL AND OTHER BUSINESS FIRMS

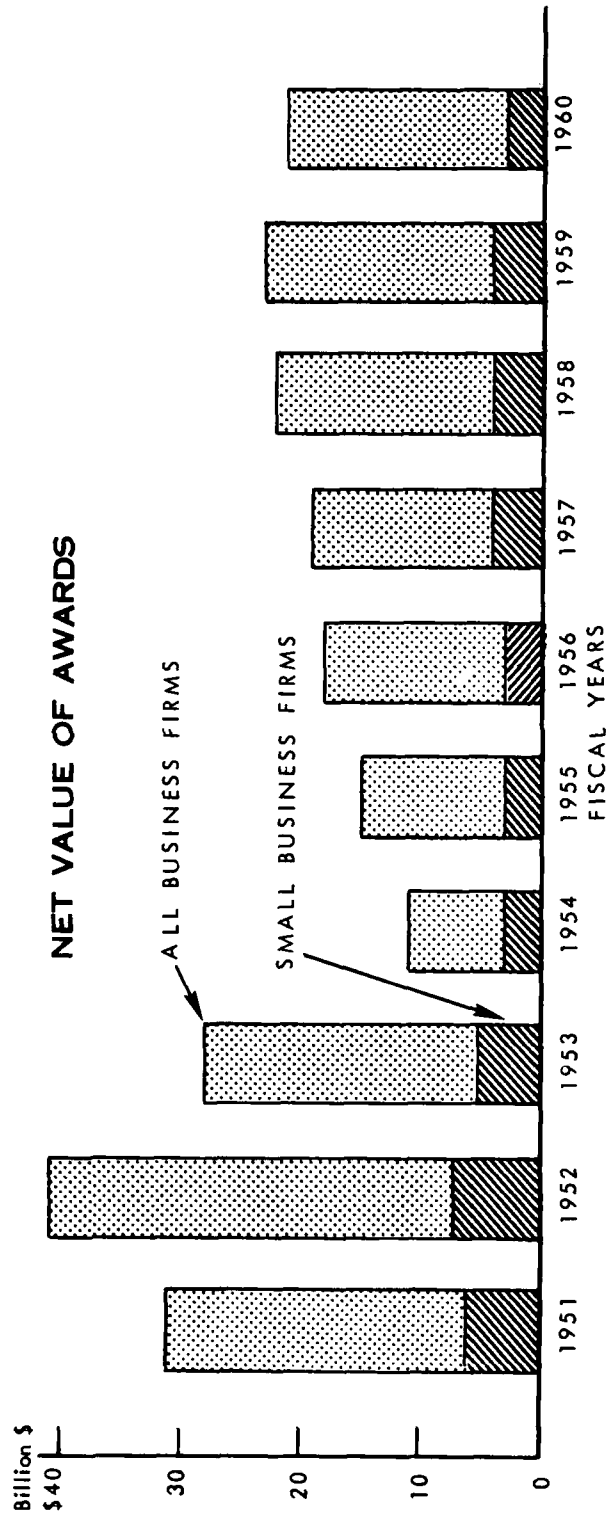
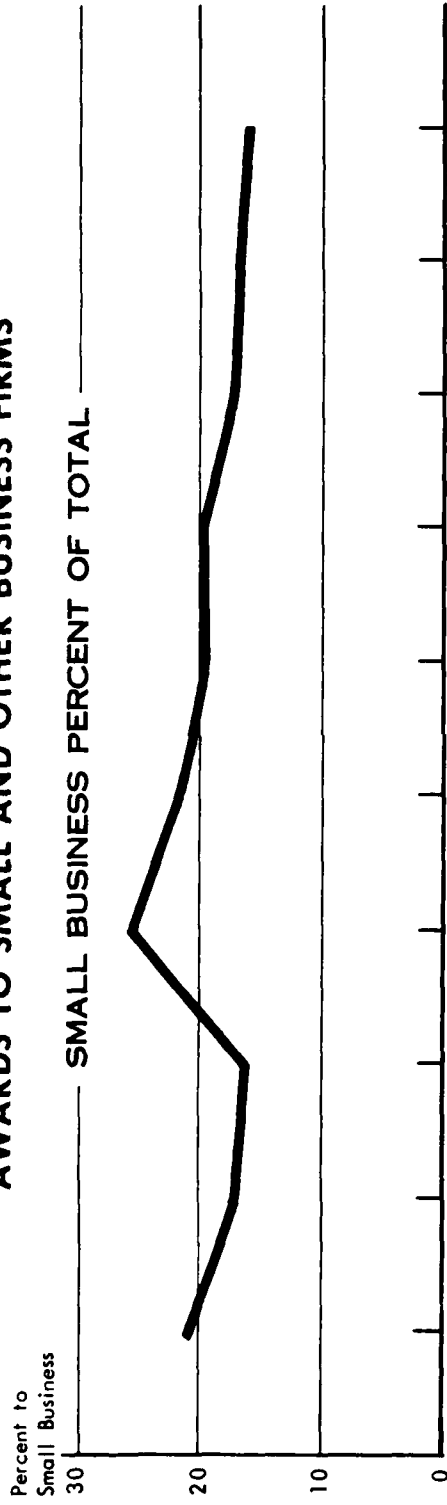


CHART II (Continued)

AWARDS TO SMALL AND OTHER BUSINESS FIRMS

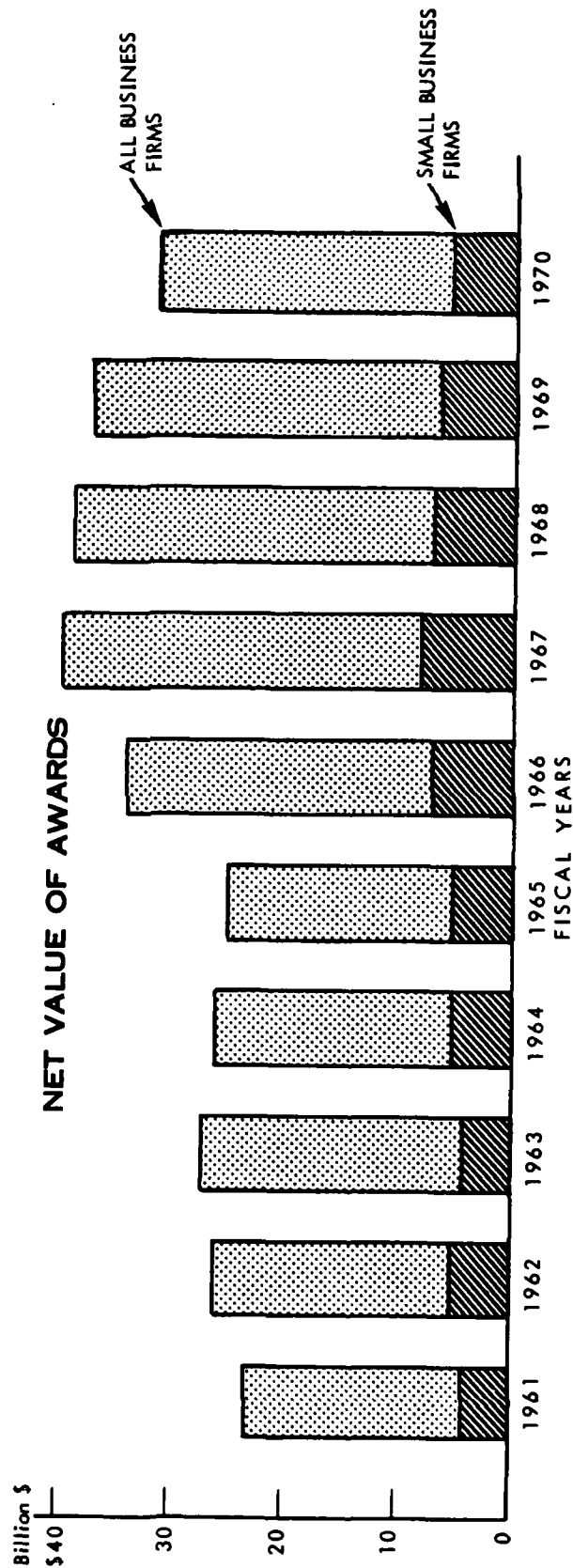
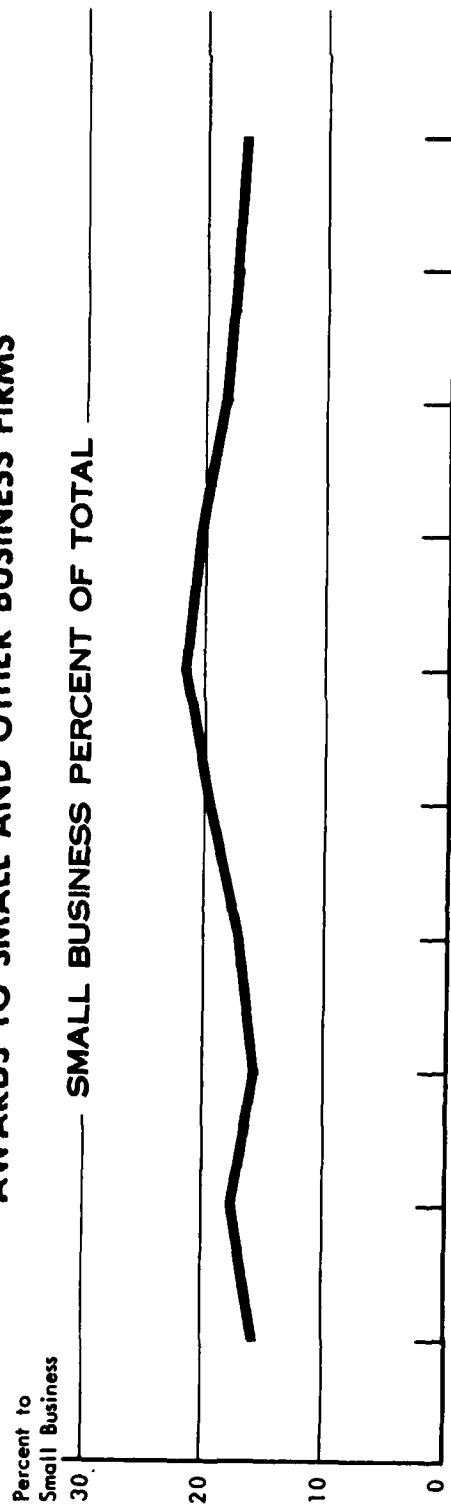
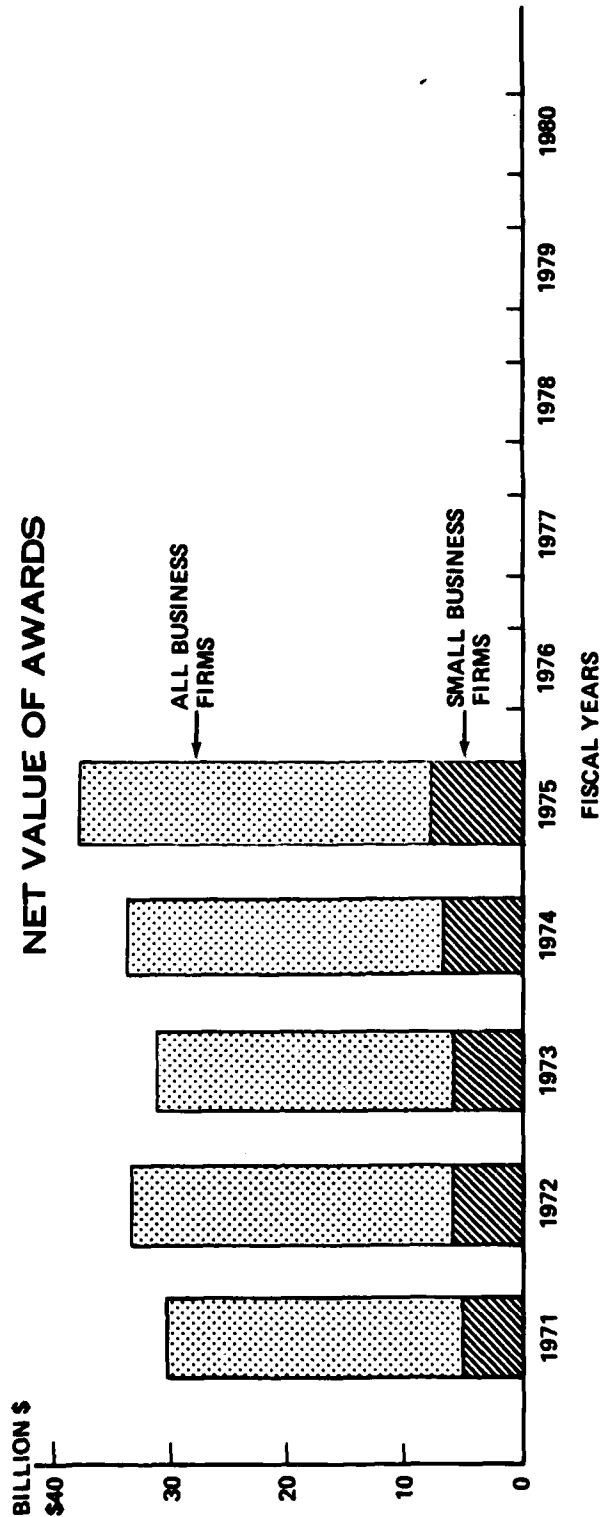
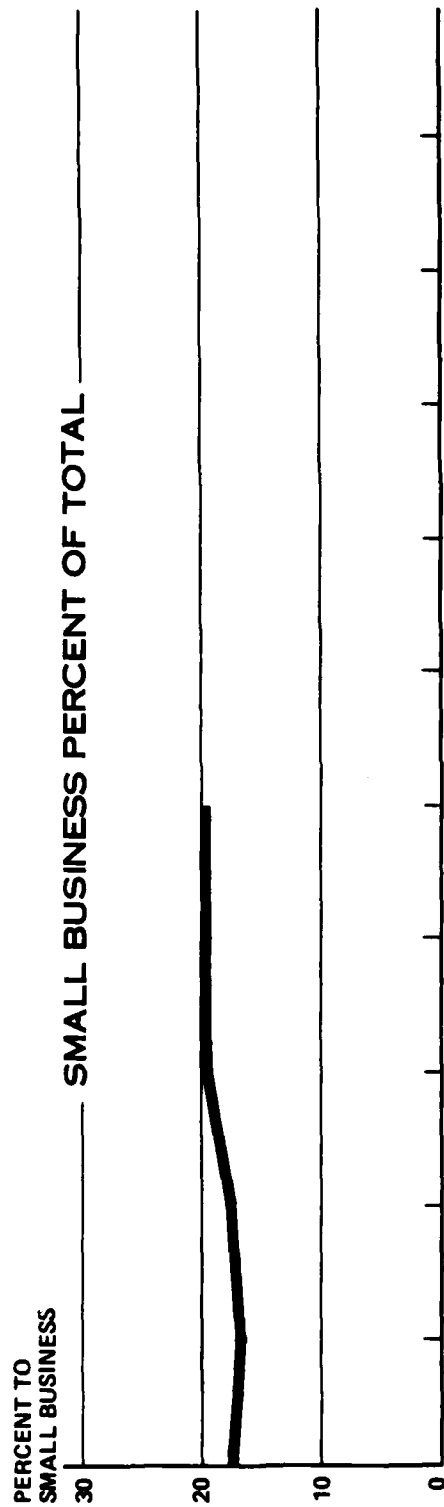


CHART II (Continued)

AWARDS TO SMALL AND OTHER BUSINESS FIRMS



AWARDS PUBLICIZED TO SMALL BUSINESS

The extent to which the small business community was notified of pending procurement actions and its success in competing for the publicized procurement, is shown in Table 4.

The following types of procurement are included in the category, "Publicized to Small Business" : (1) proposed procurements which are synopsized and listed in the Department of Commerce publication, Commerce Business Daily; (2) modifications to contracts which were synopsized; (3) formally advertised procurements which were not published in the Commerce Business Daily; and (4) all other procurements on which small firms were specifically requested to submit proposals. For the most part, not-publicized procurements relate to classified work, goods or services involving an unusual or compelling emergency, modifications of contracts which were not synopsized, and delivery orders under not synopsized contracts.

During Fiscal Year 1975, 75.5% of the total awards were publicized to small business compared with 78.6% for Fiscal Year 1974. Small business did not submit bids on 65.9% of these publicized procurements compared with 68.3% for the preceding year. They were successful in bidding on 26.5% (24.8% last year) of the publicized total and were unsuccessful bidders on 7.3% (6.4% last year).

The portion of military procurement synopsized amounted to 63.7% which was below the 67.4% level of Fiscal Year 1974.

(AMOUNTS IN THOUSANDS)

Table 4
AWARDS PUBLICIZED TO SMALL BUSINESS A/

Method and Results of Publishing	TOTAL				ARMY				NAVY			
	FISCAL YEAR 1974		FISCAL YEAR 1975		FISCAL YEAR 1974		FISCAL YEAR 1975		FISCAL YEAR 1974		FISCAL YEAR 1975	
	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT
A. METHOD OF PUBLICIZING												
TOTAL	86,131,124		84,776,798		81,673,400		81,536,672		813,283,373		815,604,111	
INTRAGOVERNMENTAL	3,450,449		5,747,957		1,458,574		1,679,867		862,863		1,718,742	
FOR WORK OUTSIDE U. S.	2,369,476		2,472,477		1,817,373		879,665		275,178		244,226	
EDUCATIONAL & NONPROFIT INSTITUTIONS	804,114		844,470		178,178		157,603		280,995		316,732	
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	33,233,852	37.6	37,110,876	43.8	7,596,894	8.8	9,535,495	11.5	11,864,427	14.5	13,374,414	16.3
PUBLICIZED TO SMALL BUSINESS (SUB-TOTAL)	26,121,493	30.3	28,719,777	33.9	5,479,229	6.4	6,339,312	7.6	9,848,732	12.1	10,596,090	12.9
SYNOPSISIZED	22,397,596	26.0	23,644,667	27.9	6,500,474	7.7	5,331,824	6.3	8,993,061	11.0	9,631,137	11.8
NOT SYNOPSISIZED (SUB-TOTAL)	3,726,097	4.3	4,375,111	5.1	974,755	1.2	999,288	1.2	855,671	1.0	944,953	1.1
FORMALLY ADVERTISED BUT NOT SYNOPSISIZED NOT FORMALLY ADVERTISED BUT PROPOSALS REQUESTED FROM SMALL BUSINESS	439,904	0.5	354,450	0.4	94,412	0.1	87,423	0.1	201,262	0.2	152,931	0.2
	3,286,194	3.8	4,020,661	4.7	880,343	1.0	911,865	1.1	654,409	0.8	792,022	1.0
NOT PUBLICIZED TO SMALL BUSINESS	5,277,119	6.1	7,036,447	8.3	1,698,477	2.0	1,667,741	2.0	1,587,932	1.9	2,395,985	2.9
PUBLICIZING TO SMALL BUSINESS UNKNOWN (NEGOTIATED AWARDS OF LESS THAN \$30,000 AWARDED TO LARGE CONCERNS)	1,835,740	2.1	2,050,449	2.4	448,788	0.5	535,442	0.6	414,783	0.5	472,335	0.6
B. RESULTS OF PUBLICIZING												
PUBLICIZED TO SMALL BUSINESS (SUB-TOTAL)	26,121,493	30.3	28,719,777	33.9	5,479,229	6.4	6,339,312	7.6	9,848,732	12.1	10,596,090	12.9
SMALL FIRMS WERE SUCCESSFUL BIDDERS	5,437,791	20.8	7,414,369	25.8	1,876,595	34.3	2,105,034	33.3	1,672,769	17.0	1,921,384	18.3
SMALL FIRMS WERE UNSUCCESSFUL BIDDERS	1,678,432	6.4	2,047,144	7.1	420,119	7.7	722,322	11.4	454,657	4.5	614,589	5.8
SMALL FIRMS DID NOT SUBMIT BIDS	17,005,271	64.7	18,678,264	65.0	2,995,115	54.0	3,334,956	52.7	7,681,306	78.5	7,934,895	75.5
NOT KNOWN WHETHER SMALL FIRMS SUBMITTED BIDS (FORMALLY ADVERTISED ACTIONS OF LESS THAN \$30,000 AWARDED TO LARGE CONCERNS)	144,949	0.5	83,647	0.3	17,468	0.3	18,084	0.3	4,295	0.0	35,222	0.3

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

B/ INCLUDES AWARDS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).

C/ NOT INCLUDED ELSEWHERE IN THIS TABLE.

D/ INCLUDES "OTHER DEFENSE AGENCY" AWARDS.

E/ LESS THAN 0.05 PERCENT.

NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 4 (Concluded) A/

Method and Results of Publicizing	AIR FORCE				DEFENSE SUPPLY AGENCY			
	FISCAL YEAR 1974		FISCAL YEAR 1975		FISCAL YEAR 1974		FISCAL YEAR 1975	
	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT
A. METHOD OF PUBLICIZING								
TOTAL	911,899,407		812,928,037		85,125,264		85,651,529	
INTRAGOVERNMENTAL	904,117		1,538,922		116,913		111,441	
FOR WORK OUTSIDE U. S.	402,824		605,094		684,331		743,842	
EDUCATIONAL & NONPROFIT INSTITUTIONS	344,353		373,553		1,592		7,741	
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	9,448,113	100.0	10,418,468	100.0	4,324,428	100.0	4,788,595	100.0
PUBLICIZED TO SMALL BUSINESS (SUB-TOTAL)	7,466,698	79.0	9,156,594	77.8	3,397,934	78.5	3,676,867	64.3
SYNOPSISIZED	6,612,388	70.0	7,086,887	68.0	2,291,761	53.0	1,625,619	33.9
NOT SYNOPSISIZED (SUB-TOTAL)	854,390	9.0	1,019,617	9.8	1,115,273	25.6	1,451,248	30.3
FORMALLY ADVERTISED BUT NOT SYNOPSISIZED NOT FORMALLY ADVERTISED BUT PROPOSALS REQUESTED FROM SMALL BUSINESS	72,275	0.8	68,746	0.7	75,849	1.8	46,390	1.0
	792,123	8.3	958,871	9.1	1,039,424	23.8	1,404,858	29.3
NOT PUBLICIZED TO SMALL BUSINESS	1,296,182	13.7	1,541,497	14.8	601,128	15.1	1,430,020	29.9
PUBLICIZING TO SMALL BUSINESS UNKNOWN (NEGOTIATED AWARDS OF LESS THAN \$10,000 AWARDED TO LARGE CONCERNS)	685,233	7.3	771,267	7.4	246,266	5.7	281,618	5.9
B. RESULTS OF PUBLICIZING								
PUBLICIZED TO SMALL BUSINESS (SUB-TOTAL)	7,466,698	100.0	8,186,894	100.0	3,397,934	100.0	3,076,867	100.0
SMALL FIRMS WERE SUCCESSFUL BIDDERS	1,236,745	16.6	1,421,437	17.3	1,770,982	52.1	1,896,544	61.6
SMALL FIRMS WERE UNSUCCESSFUL BIDDERS	226,425	3.0	279,217	2.6	478,136	14.1	441,027	14.3
SMALL FIRMS DID NOT SUBMIT BIDS	5,996,872	80.2	6,484,333	80.0	1,187,722	35.0	720,485	23.4
NOT KNOWN WHETHER SMALL FIRMS SUBMITTED BIDS (FORMALLY ADVERTISED ACTIONS OF LESS THAN \$10,000 AWARDED TO LARGE CONCERNS)	17,456	0.2	11,527	0.1	11,194	0.3	10,811	0.6

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

* LESS THAN 0.05 PERCENT.

NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

AWARDS BY PROCUREMENT PROGRAM

Data on the net value of military prime contract awards to business firms in the United States by procurement program are shown in Table 5 and Chart III for 1974 and 1975 and in Table 6 for Fiscal Years 1955 through 1975. Table 6A further subdivides awards by procurement program by purchasing department for Fiscal Years 1963 through 1975. The procurement program definitions are identical with those prescribed for use in the Defense Materials System.

Total military procurement from United States business firms for work performed in the United States during Fiscal Year 1975 totaled \$37,115 million, \$3,881 million (11.7%) higher than in Fiscal Year 1974. A comparison of FY 1974 and 1975 totals show the principal change to be a \$2,061 million increase in the all other category. The procurement programs with the largest increases were construction (\$1,031 million), electronics and communication equipment (\$974 million), petroleum (\$437 million), actions of less than \$10,000 (\$419 million), and Services (\$397 million). The procurement program with the largest decreases were ammunition (\$241 million) and ships (\$168 million).

Table 5
AWARDS BY PROCUREMENT PROGRAM A/

Procurement Program	FISCAL YEAR 1974				FISCAL YEAR 1975			
	INVENTORY	Y O I A	Y O I A	Y O I A	INVENTORY	Y O I A	Y O I A	Y O I A
	AMOUNT	PCT	AMOUNT	PCT	AMOUNT	PCT	AMOUNT	PCT
TOTAL	847,131,126		865,740,298					
INTRAGOVERNMENTAL								
FOR WORK OUTSIDE U. S.	3,380,640		5,040,952					
EDUCATIONAL & NONPROFIT INSTITUTIONS	2,380,636		2,602,827					
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	5,761,276	100.0	7,643,879	100.0				
MAJOR HARD GOODS (SUB-TOTAL)	33,235,062	62.5	37,115,878	59.8				
AIRCRAFT (SUB-TOTAL)	2,705,171	19.0	22,193,743	59.8				
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES	6,480,770	19.0	6,707,514	18.1				
AIRCRAFT ENGINES AND RELATED SPARES	3,627,935	11.2	3,912,490	10.5				
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	1,127,708	3.6	1,153,221	3.2				
MISSILE AND SPACE SYSTEMS	6,225,507	12.7	6,595,921	12.4				
SHIPS	3,774,370	11.1	3,536,117	9.6				
TANK-AUTOMOTIVE (SUB-TOTAL)	726,467	2.7	946,889	2.6				
COMBAT VEHICLES	689,472	1.0	679,376	1.8				
NON-COMBAT VEHICLES	235,645	0.7	269,515	0.7				
WEAPONS	387,265	1.2	437,745	1.2				
AMMUNITION	1,535,390	4.6	1,294,387	3.5				
ELECTRONICS AND COMMUNICATION EQUIPMENT	3,697,416	11.1	6,673,079	12.6				
SERVICES	2,467,400	8.7	3,064,875	8.3				
ALL OTHER (SUB-TOTAL)	9,874,171	29.0	11,968,669	32.0				
SUBSISTENCE	974,294	2.4	1,152,514	2.9				
TEXTILES, CLOTHING AND EQUIPAGE	497,607	1.0	498,326	1.2				
FUELS & LUBRICANTS (SUB-TOTAL)	1,697,653	5.1	2,185,756	5.8				
PETROLEUM	1,467,871	5.1	2,115,246	5.7				
SEPARATELY PROCURED CONTAINERS & HANDLING EQUIP.	229,782	0.7	69,510	0.1				
MISCELLANEOUS HARD GOODS (SUB-TOTAL)	1,784,906	3.9	1,107,552	3.7				
BUILDING SUPPLIES	76,600	0.2	98,864	0.2				
TRANSPORTATION EQUIPMENT	1,708,306	5.2	2,006,688	5.7				
PRODUCTION EQUIPMENT	1,379,796	7.7	1,615,756	4.6				
CONSTRUCTION EQUIPMENT	73,906	0.2	46,267	0.1				
MEDICAL & DENTAL SUPPLIES & EQUIPMENT	16,303	0.0	157,295	0.4				
PHOTOGRAPHIC EQUIPMENT & SUPPLIES	18,927	0.1	31,844	0.1				
MATERIALS HANDLING EQUIPMENT	18,927	0.1	31,844	0.1				
ALL OTHER SUPPLIES & EQUIPMENT	972,793	2.6	963,831	2.6				
CONSTRUCTION	1,675,964	5.1	2,773,729	7.3				
ALL ACTIONS OF LESS THAN \$30,000	3,407,200	11.1	6,111,190	11.0				

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.
 B/ INCLUDES AWARDS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).
 C/ NOT INCLUDED ELSEWHERE IN THIS TABLE.
 D/ LESS THAN 0.05 PERCENT.
 NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

CHART III

AWARDS BY PROCUREMENT PROGRAM

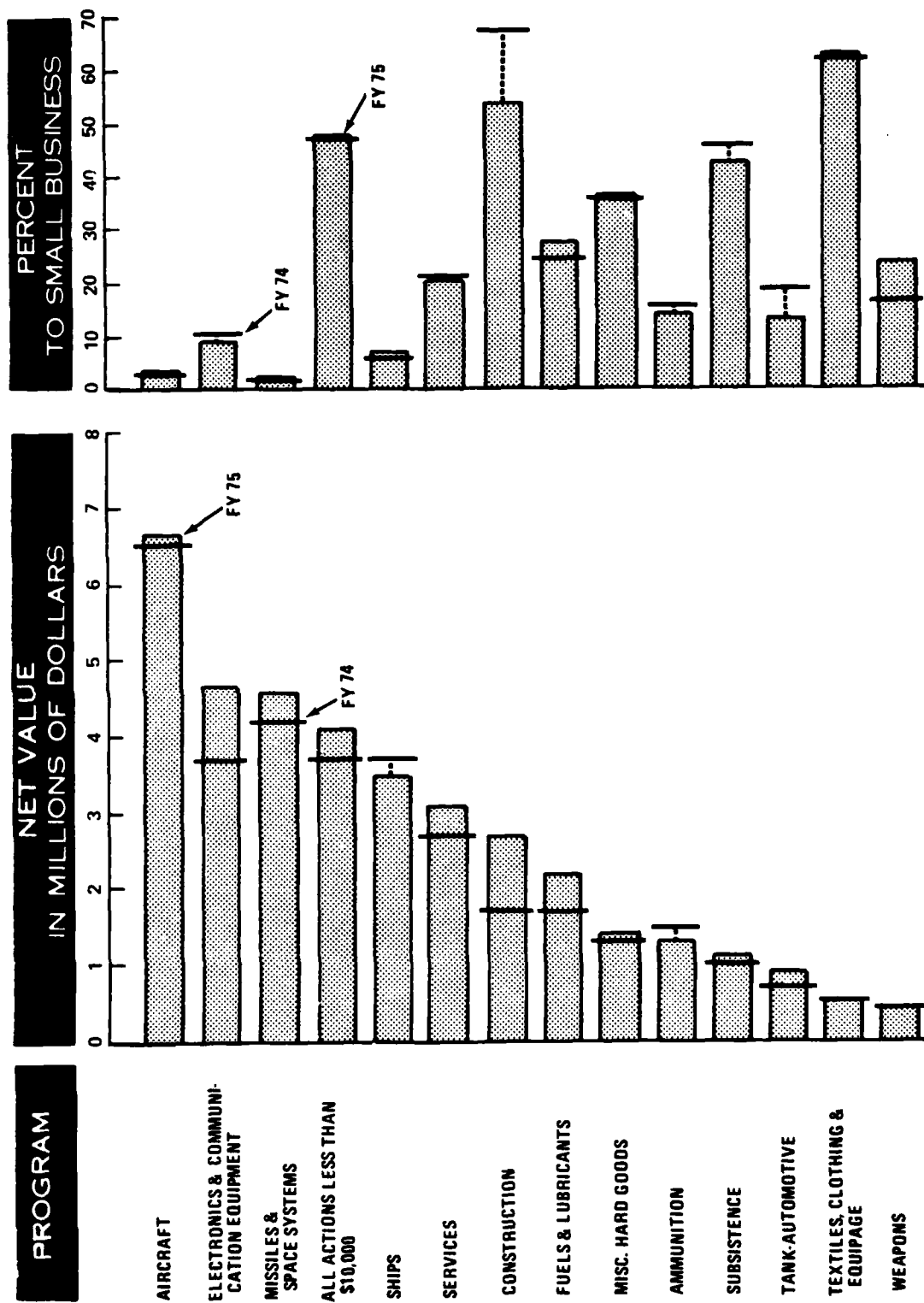


Table 6
AWARDS BY PROCUREMENT PROGRAM (BY FISCAL YEAR) a/

Net Value (\$000)	FY 1955	FY 1956	FY 1957	FY 1958	FY 1959	FY 1960	FY 1961	FY 55	FY 56	FY 57	FY 58	FY 59	FY 60	FY 61
Major Program														
TOTAL	\$10,555,632	\$12,255,425	\$13,455,745	\$14,114,277	\$15,111,455	\$16,000,524	\$16,594,306							
INTRA-AGENCY TOTAL	541,371	4,444,444	1,000,000	511,179	750,447	790,447	890,447							
FOR WORK OUTSIDE U. S.	1,111,015	1,444,444	1,000,000	1,444,444	1,444,444	1,444,444	1,444,444							
EDUCATIONAL AND NON-PROFIT INSTITUTIONS	b/	b/	b/	b/	b/	b/	b/							
ALL BUSINESS FIRMS FOR WORK IN THE U. S.														
(SUB-TOTAL)	15,238,242	17,475,904	19,135,057	21,375,746	23,344,229	25,324,246	27,304,263							
MAJOR HARD GOODS (SUB-TOTAL)	24,170,790	27,475,904	30,780,790	34,085,674	37,390,558	40,695,442	43,999,326							
Aircraft	5,473,313	5,740,385	6,007,457	6,274,529	6,541,601	6,807,673	7,073,745							
Missile and Space Systems	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000							
Ships	55,279	790,449	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000							
Tank-Automotive	374,074	374,074	374,074	374,074	374,074	374,074	374,074							
Weapons	331,016	331,016	331,016	331,016	331,016	331,016	331,016							
Ammunition	734,444	734,444	734,444	734,444	734,444	734,444	734,444							
Electronics and Communications Equipment	1,143,354	1,143,354	1,143,354	1,143,354	1,143,354	1,143,354	1,143,354							
SERVICE	1,447,710	2,316,514	2,770,344	2,719,916	1,875,477	1,321,134	1,190,109							
ALL OTHER (SUB-TOTAL)	1,060,744	2,316,514	2,770,344	2,719,916	1,875,477	1,321,134	1,190,109							
Substance	1,060,744	2,316,514	2,770,344	2,719,916	1,875,477	1,321,134	1,190,109							
Textiles, Clothing & Equipment	1,060,744	2,316,514	2,770,344	2,719,916	1,875,477	1,321,134	1,190,109							
Fuels and Lubricants	1,060,744	2,316,514	2,770,344	2,719,916	1,875,477	1,321,134	1,190,109							
Miscellaneous Hard Goods	1,060,744	2,316,514	2,770,344	2,719,916	1,875,477	1,321,134	1,190,109							
Construction	1,060,744	2,316,514	2,770,344	2,719,916	1,875,477	1,321,134	1,190,109							
All Actions of Less Than \$10,000	1,060,744	2,316,514	2,770,344	2,719,916	1,875,477	1,321,134	1,190,109							
SMALL BUSINESS FIRMS FOR WORK IN THE U. S.														
(SUB-TOTAL)	3,214,841	3,475,315	3,750,236	3,759,018	3,750,180	3,439,639	3,656,597							
MAJOR HARD GOODS (SUB-TOTAL)	533,111	565,079	579,143	541,803	511,046	464,604	451,095							
Aircraft	90,159	79,999	115,537	123,305	175,091	136,161	145,061							
Missile and Space Systems	56,663	20,972	36,156	41,258	63,712	50,976	72,693							
Ships	47,865	96,781	125,116	80,686	90,731	97,960	116,932							
Tank-Automotive	39,940	23,577	45,169	45,557	59,795	50,763	66,529							
Weapons	109,946	68,671	167,940	21,713	26,080	22,892	43,147							
Ammunition	135,743	161,521	177,915	193,417	253,822	294,780	366,942							
Electronics & Communications Equipment	577,362	283,647	369,175	226,512	233,591	283,126	369,025							
SERVICE	215,069	2,601,526	2,046,243	2,860,713	2,839,272	2,519,829	2,436,487							
ALL OTHER (SUB-TOTAL)	2,681,730	2,910,236	3,171,093	3,217,215	3,239,134	2,975,035	3,205,502							
Substance, Clothing & Equipment	2,681,730	2,910,236	3,171,093	3,217,215	3,239,134	2,975,035	3,205,502							
Fuels, Lubricants	2,681,730	2,910,236	3,171,093	3,217,215	3,239,134	2,975,035	3,205,502							
Miscellaneous Hard Goods	2,681,730	2,910,236	3,171,093	3,217,215	3,239,134	2,975,035	3,205,502							
Construction	2,681,730	2,910,236	3,171,093	3,217,215	3,239,134	2,975,035	3,205,502							
All Actions of Less Than \$10,000	2,681,730	2,910,236	3,171,093	3,217,215	3,239,134	2,975,035	3,205,502							

a/ For Definitions and Coverage, See Notes on Coverage.

b/ Prior to Fiscal Year 1957, data for Educational Institutions were included in the figures for Business Firms in the U.S.

Net Value (\$000)

/ For Definitions and Coverage. See Notes on Coverage.

Table 6 (Concluded)
AWARDS BY PROCUREMENT PROGRAM (BY FISCAL YEAR)

TABLE 6a

AWARDS BY PROCUREMENT PROGRAM, BY DEPARTMENT (BY FISCAL YEAR) a/

MAJOR PROGRAM	FISCAL YEAR 1963					FISCAL YEAR 1964				
	Total	Army	Navy	Air Force	Defense Supply Agency	Total	Army	Navy	Air Force	Defense Supply Agency
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$27,131,317	\$5,825,028	\$7,883,712	\$11,188,700	\$2,335,004	\$25,231,043	\$5,112,714	\$5,444,317	\$5,711,111	\$2,963,001
MAJOR HARD GOODS (SUB-TOTAL)	1,043,100	31,711	6,211,046	9,111,317	5,226	17,111,317	3,111,317	1,111,317	1,111,317	1,111,317
Aircraft	1,043,100	31,711	6,211,046	9,111,317	5,226	17,111,317	3,111,317	1,111,317	1,111,317	1,111,317
Missile and Space Systems	1,043,100	31,711	6,211,046	9,111,317	5,226	17,111,317	3,111,317	1,111,317	1,111,317	1,111,317
Ships	1,043,100	31,711	6,211,046	9,111,317	5,226	17,111,317	3,111,317	1,111,317	1,111,317	1,111,317
Transportative	1,043,100	31,711	6,211,046	9,111,317	5,226	17,111,317	3,111,317	1,111,317	1,111,317	1,111,317
Weapons	1,043,100	31,711	6,211,046	9,111,317	5,226	17,111,317	3,111,317	1,111,317	1,111,317	1,111,317
Ammunition	1,043,100	31,711	6,211,046	9,111,317	5,226	17,111,317	3,111,317	1,111,317	1,111,317	1,111,317
Electronics & Communications Equip.	1,043,100	31,711	6,211,046	9,111,317	5,226	17,111,317	3,111,317	1,111,317	1,111,317	1,111,317
SERVICES	1,043,100	31,711	6,211,046	9,111,317	5,226	17,111,317	3,111,317	1,111,317	1,111,317	1,111,317
ALL OTHER (SUB-TOTAL)	5,598,226	1,598,226	1,298,226	1,298,226	1,298,226	5,598,226	1,598,226	1,298,226	1,298,226	1,298,226
Subsistence	5,598,226	1,598,226	1,298,226	1,298,226	1,298,226	5,598,226	1,598,226	1,298,226	1,298,226	1,298,226
Textiles, Clothing and Equipment	5,598,226	1,598,226	1,298,226	1,298,226	1,298,226	5,598,226	1,598,226	1,298,226	1,298,226	1,298,226
Fuels and Lubricants	5,598,226	1,598,226	1,298,226	1,298,226	1,298,226	5,598,226	1,598,226	1,298,226	1,298,226	1,298,226
Miscellaneous Hard Goods	5,598,226	1,598,226	1,298,226	1,298,226	1,298,226	5,598,226	1,598,226	1,298,226	1,298,226	1,298,226
Construction	5,598,226	1,598,226	1,298,226	1,298,226	1,298,226	5,598,226	1,598,226	1,298,226	1,298,226	1,298,226
All Actions of Less than \$10,000	5,598,226	1,598,226	1,298,226	1,298,226	1,298,226	5,598,226	1,598,226	1,298,226	1,298,226	1,298,226
ALL BUSINESS FIRMS IN THE U.S.	\$25,280,812	\$5,475,352	\$5,334,524	\$5,711,317	\$2,335,004	\$25,231,043	\$5,112,714	\$5,444,317	\$5,711,111	\$2,963,001
MAJOR HARD GOODS (SUB-TOTAL)	1,043,100	31,711	6,211,046	9,111,317	5,226	17,111,317	3,111,317	1,111,317	1,111,317	1,111,317
Aircraft	1,043,100	31,711	6,211,046	9,111,317	5,226	17,111,317	3,111,317	1,111,317	1,111,317	1,111,317
Missile and Space Systems	1,043,100	31,711	6,211,046	9,111,317	5,226	17,111,317	3,111,317	1,111,317	1,111,317	1,111,317
Ships	1,043,100	31,711	6,211,046	9,111,317	5,226	17,111,317	3,111,317	1,111,317	1,111,317	1,111,317
Transportative	1,043,100	31,711	6,211,046	9,111,317	5,226	17,111,317	3,111,317	1,111,317	1,111,317	1,111,317
Weapons	1,043,100	31,711	6,211,046	9,111,317	5,226	17,111,317	3,111,317	1,111,317	1,111,317	1,111,317
Ammunition	1,043,100	31,711	6,211,046	9,111,317	5,226	17,111,317	3,111,317	1,111,317	1,111,317	1,111,317
Electronics & Communications Equip	1,043,100	31,711	6,211,046	9,111,317	5,226	17,111,317	3,111,317	1,111,317	1,111,317	1,111,317
SERVICES	1,043,100	31,711	6,211,046	9,111,317	5,226	17,111,317	3,111,317	1,111,317	1,111,317	1,111,317
ALL OTHER (SUB-TOTAL)	5,598,226	1,598,226	1,298,226	1,298,226	1,298,226	5,598,226	1,598,226	1,298,226	1,298,226	1,298,226
Subsistence	5,598,226	1,598,226	1,298,226	1,298,226	1,298,226	5,598,226	1,598,226	1,298,226	1,298,226	1,298,226
Textiles, Clothing and Equipment	5,598,226	1,598,226	1,298,226	1,298,226	1,298,226	5,598,226	1,598,226	1,298,226	1,298,226	1,298,226
Fuels and Lubricants	5,598,226	1,598,226	1,298,226	1,298,226	1,298,226	5,598,226	1,598,226	1,298,226	1,298,226	1,298,226
Miscellaneous Hard Goods	5,598,226	1,598,226	1,298,226	1,298,226	1,298,226	5,598,226	1,598,226	1,298,226	1,298,226	1,298,226
Construction	5,598,226	1,598,226	1,298,226	1,298,226	1,298,226	5,598,226	1,598,226	1,298,226	1,298,226	1,298,226
All Actions of Less than \$10,000	5,598,226	1,598,226	1,298,226	1,298,226	1,298,226	5,598,226	1,598,226	1,298,226	1,298,226	1,298,226

a/ For Definitions and Coverage, See Notes on Coverage.

TABLE 6a (Continued)
AWARDS BY PROCUREMENT PROGRAM, BY DEPARTMENT (BY FISCAL YEAR) a/

Major Program	Fiscal Year 1967					Fiscal Year 1968				
	Total	Army	Navy	Air Force	Defense Supply Agency	Total	Army	Navy	Air Force	Defense Supply Agency
ALL BUSINESS FIRM: FIRM IN THE U. S.	\$39,899,015	\$10,226,144	\$11,334,710	\$10,247,212	\$5,552,523	\$39,439,119	\$11,320,760	\$12,042,357	\$10,844,094	\$4,722,511
MAJOR HARDWARE (SUB-TOTAL)	25,207,467	7,749,899	9,243,704	8,281,431	256,115	26,479,136	8,932,870	9,000,121	8,211,212	29,029
Aircraft	15,777,330	1,337,456	3,473,470	1,445,659	21,098	17,700,027	1,501,300	3,417,167	4,521,601	29,377
Missile and Space Systems	4,433,450	947,334	1,145,467	2,213,737	1,098	4,732,136	1,109,133	1,391,501	2,170,088	1,414
Ship	2,047,647	30,333	1,945,859	315	6,420	1,942,847	11,012	1,584,311	403	40,121
Transportation	1,438,196	1,376,357	16,485	30,760	12,362	1,431,449	1,353,908	27,240	36,510	14,353
Armament	11,241	428,996	156,447	41,717	81	1,431,058	510,114	118,964	37,836	144
Ammunition	3,553,778	2,493,951	73,109	309,159	21,259	4,113,282	3,289,398	648,339	321,174	53,804
Electronic & Communications Equip.	1,159,745	1,106,190	1,657,199	1,241,551	154,785	3,726,733	1,098,131	1,399,494	1,119,420	104,288
OTHER	2,225,250	827,181	943,143	1,147,010	14,916	3,234,217	747,642	1,281,776	1,159,844	4,973
ALL OTHER (SUB-TOTAL)	11,691,948	2,386,894	1,706,437	1,560,141	5,384,512	9,772,829	2,140,233	1,692,990	1,533,817	4,902,384
Substance	1,134,941	82,566	13,633	1,560,141	940,804	1,071,759	76,164	19,064	103,811	872,700
Textile, Clothing and Equipage	1,141,048	21,972	20,333	26,637	1,071,906	719,982	34,868	16,138	20,000	648,176
Fuel and Lubricant	1,058,845	10,274	754	1,366	1,046,171	1,154,083	3,677	2,887	1,721	1,145,798
Miscellaneous Hard Goods	2,870,846	627,341	247,405	379,575	1,436,245	2,133,897	509,036	280,870	326,019	1,077,152
Construction	1,184,844	693,248	358,287	129,644	3,385	1,261,650	675,072	452,168	133,460	950
All Actions of Less than \$1,000	3,652,280	945,553	1,066,025	934,701	906,001	3,432,486	841,416	984,863	848,806	757,403
ALL BUSINESS FIRM: FIRM IN THE U. S.	\$37,331,096	\$11,139,918	\$10,674,273	\$10,814,583	\$4,502,322	\$31,191,548	\$8,599,201	\$9,507,722	\$9,568,315	\$3,516,310
MAJOR HARDWARE (SUB-TOTAL)	25,207,467	8,512,231	8,140,626	8,281,432	292,698	20,500,978	6,086,769	7,067,453	7,207,559	142,186
Aircraft	15,777,330	1,337,456	3,473,470	1,445,659	21,098	17,700,027	1,501,300	3,417,167	4,521,601	29,377
Missile and Space Systems	4,433,450	947,334	1,145,467	2,213,737	1,098	4,732,136	1,109,133	1,391,501	2,170,088	1,414
Ship	2,047,647	30,333	1,945,859	315	6,420	1,942,847	11,012	1,584,311	403	40,121
Transportation	1,438,196	1,376,357	16,485	30,760	12,362	1,431,449	1,353,908	27,240	36,510	14,353
Armament	11,241	428,996	156,447	41,717	81	1,431,058	510,114	118,964	37,836	144
Ammunition	3,553,778	2,493,951	73,109	309,159	21,259	4,113,282	3,289,398	648,339	321,174	53,804
Electronic & Communications Equip.	1,159,745	1,106,190	1,657,199	1,241,551	154,785	3,726,733	1,098,131	1,399,494	1,119,420	104,288
OTHER	2,225,250	827,181	943,143	1,147,010	14,916	3,234,217	747,642	1,281,776	1,159,844	4,973
Substance	1,134,941	82,566	13,633	1,560,141	940,804	1,071,759	76,164	19,064	103,811	872,700
Textile, Clothing and Equipage	1,141,048	21,972	20,333	26,637	1,071,906	719,982	34,868	16,138	20,000	648,176
Fuel and Lubricant	1,058,845	10,274	754	1,366	1,046,171	1,154,083	3,677	2,887	1,721	1,145,798
Miscellaneous Hard Goods	2,870,846	627,341	247,405	379,575	1,436,245	2,133,897	509,036	280,870	326,019	1,077,152
Construction	1,184,844	693,248	358,287	129,644	3,385	1,261,650	675,072	452,168	133,460	950
All Actions of Less than \$1,000	3,652,280	945,553	1,066,025	934,701	906,001	3,432,486	841,416	984,863	848,806	757,403
ALL BUSINESS FIRM: FIRM IN THE U. S.	\$37,331,096	\$11,139,918	\$10,674,273	\$10,814,583	\$4,502,322	\$31,191,548	\$8,599,201	\$9,507,722	\$9,568,315	\$3,516,310
MAJOR HARDWARE (SUB-TOTAL)	25,207,467	8,512,231	8,140,626	8,281,432	292,698	20,500,978	6,086,769	7,067,453	7,207,559	142,186
Aircraft	15,777,330	1,337,456	3,473,470	1,445,659	21,098	17,700,027	1,501,300	3,417,167	4,521,601	29,377
Missile and Space Systems	4,433,450	947,334	1,145,467	2,213,737	1,098	4,732,136	1,109,133	1,391,501	2,170,088	1,414
Ship	2,047,647	30,333	1,945,859	315	6,420	1,942,847	11,012	1,584,311	403	40,121
Transportation	1,438,196	1,376,357	16,485	30,760	12,362	1,431,449	1,353,908	27,240	36,510	14,353
Armament	11,241	428,996	156,447	41,717	81	1,431,058	510,114	118,964	37,836	144
Ammunition	3,553,778	2,493,951	73,109	309,159	21,259	4,113,282	3,289,398	648,339	321,174	53,804
Electronic & Communications Equip.	1,159,745	1,106,190	1,657,199	1,241,551	154,785	3,726,733	1,098,131	1,399,494	1,119,420	104,288
OTHER	2,225,250	827,181	943,143	1,147,010	14,916	3,234,217	747,642	1,281,776	1,159,844	4,973
Substance	1,134,941	82,566	13,633	1,560,141	940,804	1,071,759	76,164	19,064	103,811	872,700
Textile, Clothing and Equipage	1,141,048	21,972	20,333	26,637	1,071,906	719,982	34,868	16,138	20,000	648,176
Fuel and Lubricant	1,058,845	10,274	754	1,366	1,046,171	1,154,083	3,677	2,887	1,721	1,145,798
Miscellaneous Hard Goods	2,870,846	627,341	247,405	379,575	1,436,245	2,133,897	509,036	280,870	326,019	1,077,152
Construction	1,184,844	693,248	358,287	129,644	3,385	1,261,650	675,072	452,168	133,460	950
All Actions of Less than \$1,000	3,652,280	945,553	1,066,025	934,701	906,001	3,432,486	841,416	984,863	848,806	757,403
ALL BUSINESS FIRM: FIRM IN THE U. S.	\$37,331,096	\$11,139,918	\$10,674,273	\$10,814,583	\$4,502,322	\$31,191,548	\$8,599,201	\$9,507,722	\$9,568,315	\$3,516,310
MAJOR HARDWARE (SUB-TOTAL)	25,207,467	8,512,231	8,140,626	8,281,432	292,698	20,500,978	6,086,769	7,067,453	7,207,559	142,186
Aircraft	15,777,330	1,337,456	3,473,470	1,445,659	21,098	17,700,027	1,501,300	3,417,167	4,521,601	29,377
Missile and Space Systems	4,433,450	947,334	1,145,467	2,213,737	1,098	4,732,136	1,109,133	1,391,501	2,170,088	1,414
Ship	2,047,647	30,333	1,945,859	315	6,420	1,942,847	11,012	1,584,311	403	40,121
Transportation	1,438,196	1,376,357	16,485	30,760	12,362	1,431,449	1,353,908	27,240	36,510	14,353
Armament	11,241	428,996	156,447	41,717	81	1,431,058	510,114	118,964	37,836	144
Ammunition	3,553,778	2,493,951	73,109	309,159	21,259	4,113,282	3,289,398	648,339	321,174	53,804
Electronic & Communications Equip.	1,159,745	1,106,190	1,657,199	1,241,551	154,785	3,726,733	1,098,131	1,399,494	1,119,420	104,288
OTHER	2,225,250	827,181	943,143	1,147,010	14,916	3,234,217	747,642	1,281,776	1,159,844	4,973
Substance	1,134,941	82,566	13,633	1,560,141	940,804	1,071,759	76,164	19,064	103,811	872,700
Textile, Clothing and Equipage	1,141,048	21,972	20,333	26,637	1,071,906	719,982	34,868	16,138	20,000	648,176
Fuel and Lubricant	1,058,845	10,274	754	1,366	1,046,171	1,154,083	3,677	2,887	1,721	1,145,798
Miscellaneous Hard Goods	2,870,846	627,341	247,405	379,575	1,436,245	2,133,897	509,036	280,870	326,019	1,077,152
Construction	1,184,844	693,248	358,287	129,644	3,385	1,261,650	675,072	452,168	133,460	950
All Actions of Less than \$1,000	3,652,280	945,553	1,066,025	934,701	906,001	3,432,486	841,416	984,863	848,806	757,403
ALL BUSINESS FIRM: FIRM IN THE U. S.	\$37,331,096	\$11,139,918	\$10,674,273	\$10,814,583	\$4,502,322	\$31,191,548	\$8,599,201	\$9,507,722	\$9,568,315	\$3,516,310
MAJOR HARDWARE (SUB-TOTAL)	25,207,467	8,512,231	8,140,626	8,281,432	292,698	20,500,978	6,086,769	7,067,453	7,207,559	142,186
Aircraft	15,777,330	1,337,456	3,473,470	1,445,659	21,098	17,700,027	1,501,300	3,417,167	4,521,601	29,377
Missile and Space Systems	4,433,450	947,334	1,145,467	2,213,737	1,098	4,732,136	1,109,133	1,391,501	2,170,088	1,414
Ship	2,047,647	30,333	1,945,859	315	6,420	1,942,847	11,012	1,584,311	403	40,121
Transportation	1,438,196	1,376,357	16,485	30,760	12,362	1,431,449	1,353,908	27,240	36,510	14,353
Armament	11,241	428,996	156,447	41,717	81	1,431,058	510,114	118,964	37,836	144
Ammunition	3,553,778	2,493,951	73,109	309,159	21,259	4,113,282	3,289,398	648,339	321,174	53,804
Electronic & Communications Equip.	1,159,745	1,106,190	1,657,199	1,241,551	154,785	3,726,733	1,098,131	1,399,494	1,119,420	104,288
OTHER	2,225,250	827,181	943,143	1,147,010	14,916	3,234,217	747,642	1,281,776	1,159,844	4,973
Substance	1,134,941	82,566	13,633	1,560,141	940,804	1,071,759	76,164	19,064	103,811	872,700
Textile, Clothing and Equipage	1,141,048	21,972	20,333	26,637	1,071,906	719,982	34,868	16,138	20,000	648,176
Fuel and Lubricant	1,058,845	10,274	754	1,366	1,046,171	1,154,083	3,677	2,887	1,721	1,145,798
Miscellaneous Hard Goods	2,870,846	627,341	247,405	379,575	1,436,245	2,133,897	509,036	280,870	326,019	1,077,152
Construction	1,184,844	693,248	358,287	129,644	3,385	1,261,650	675,072	452,168	133,460	950
All Actions of Less than \$1,000	3,652,280	945,553	1,066,025	934,701	906,001	3,432,486	841,416	984,863	848,806	757,403
ALL BUSINESS FIRM: FIRM IN THE U. S.	\$37,331,096	\$11,139,918	\$10,674,273	\$10,814,583	\$4,502,322	\$31,191,548	\$8,599,201	\$9,507,722	\$9,568,315	\$3,516,310
MAJOR HARDWARE (SUB-TOTAL)	25,207,467	8,512,231	8,140,626	8,281,432	292,698	20,500,978	6,086,769	7,067,453	7,207,559	142,186
Aircraft	15,777,330	1,337,456	3,473,470	1,445,659	21,098	17,700,027	1,501,300	3,417,167	4,521,601	29,377
Missile and Space Systems	4,433,450	947,334	1,145,467	2,213,737	1,098	4,732,136	1,109,133	1,391,501	2,170,088	1,414
Ship	2,047,647</									

TABLE 6a (Continued)
AWARDS BY PROCUREMENT PROGRAM, BY DEPARTMENT (BY FISCAL YEAR) a/

MAJOR PROGRAM	FISCAL YEAR 1971						FISCAL YEAR 1972					
	Total	Army	Navy	Air Force	Defense Supply Agency	Total	Army	Navy	Air Force	Defense Supply Agency	Total	Army
ALL BUSINESS FIRMS PER WORK IN THE U. S.	\$3,033,346	\$2,146,842	\$15,741,240	\$5,088,709	\$2,987,558	\$33,000,177	\$2,072,999	\$11,055,346	\$10,012,092	\$3,263,333		
MAJOR HARD GOODS (SUB-TOTAL)	3,136,349	2,150,493	8,477,337	6,424,094	121,365	27,207,329	2,072,999	9,212,219	7,525,954	140,166		
Aircraft	6,897,162	4,477,995	2,887,295	3,432,119	8,937	11,305,446	4,477,995	3,095,555	3,965,613	10,297		
Missile and Space Systems	4,454,435	1,584,919	894,796	1,989,999	121	4,970,942	1,604,954	1,115,970	2,211,866	152		
Ships	2,165,462	5,173	2,474,847	313	18,319	2,477,448	3,438	2,255,250	906	17,754		
Tank-Automotive	813,922	797,669	5,117	35,418	11,088	651,152	614,441	2,385	23,078	11,398		
Weapons	34,462	117,431	148,216	34,781	0	394,482	105,112	190,132	54,754	54		
Ammunition	2,143,114	1,516,467	433,478	193,131	38	2,583,104	1,792,884	594,973	184,023	1,922		
Electronics & Communications Equip.	3,161,698	597,339	1,426,444	994,573	82,742	3,700,189	647,091	1,690,755	1,095,714	98,669		
SERVICES	1,107,034	747,446	671,107	1,000,000	0	4,709,410	779,446	217,446	1,207,446	55,446		
ALL OTHER (SUB-TOTAL)	7,473,643	1,735,009	1,144,836	1,328,148	2,863,680	8,111,432	2,029,431	1,605,126	1,459,048	3,117,617		
Substance	844,794	93,427	27,533	56,486	713,394	773,581	92,536	29,070	52,390	599,588		
Textiles, Clothing and Equipment	274,166	9,764	6,262	14,601	246,139	343,827	23,690	5,579	9,940	354,135		
Fuels and Lubricants	849,146	4,868	1,017	1,477	841,784	976,071	1,447	1,154	336	973,135		
Miscellaneous Hard Goods	957,118	147,869	132,919	172,813	508,517	1,155,020	163,360	156,943	211,922	622,795		
Construction	1,327,105	698,872	441,422	184,036	2,775	1,666,651	916,934	568,950	178,492	505,446		
All Actions of Less than \$10,000	3,077,314	785,209	835,683	905,301	551,121	3,446,279	811,674	843,431	1,005,948	505,446		
ALL BUSINESS FIRMS PER WORK IN THE U. S.	\$4,017,749	\$2,881,851	\$10,417,488	\$2,030,244	\$3,284,423	\$33,233,862	\$7,056,897	\$11,864,427	\$9,448,113	\$4,324,428		
MAJOR HARD GOODS (SUB-TOTAL)	4,136,349	2,887,295	8,477,337	6,424,094	121,365	27,207,329	2,072,999	9,212,219	7,525,954	140,166		
Aircraft	6,897,162	4,477,995	2,887,295	3,432,119	8,937	11,305,446	4,477,995	3,095,555	3,965,613	10,297		
Missile and Space Systems	4,454,435	1,584,919	894,796	1,989,999	121	4,970,942	1,604,954	1,115,970	2,211,866	152		
Ships	2,165,462	5,173	2,474,847	313	18,319	2,477,448	3,438	2,255,250	906	17,754		
Tank-Automotive	813,922	797,669	5,117	35,418	11,088	651,152	614,441	2,385	23,078	11,398		
Weapons	34,462	117,431	148,216	34,781	0	394,482	105,112	190,132	54,754	54		
Ammunition	2,143,114	1,516,467	433,478	193,131	38	2,583,104	1,792,884	594,973	184,023	1,922		
Electronics & Communication Equip.	3,161,698	597,339	1,426,444	994,573	82,742	3,700,189	647,091	1,690,755	1,095,714	98,669		
SERVICES	1,107,034	747,446	671,107	1,000,000	0	4,709,410	779,446	217,446	1,207,446	55,446		
ALL OTHER (SUB-TOTAL)	7,473,643	1,735,009	1,144,836	1,328,148	2,863,680	8,111,432	2,029,431	1,605,126	1,459,048	3,117,617		
Substance	844,794	93,427	27,533	56,486	713,394	773,581	92,536	29,070	52,390	599,588		
Textiles, Clothing and Equipment	274,166	9,764	6,262	14,601	246,139	343,827	23,690	5,579	9,940	354,135		
Fuels and Lubricants	849,146	4,868	1,017	1,477	841,784	976,071	1,447	1,154	336	973,135		
Miscellaneous Hard Goods	957,118	147,869	132,919	172,813	508,517	1,155,020	163,360	156,943	211,922	622,795		
Construction	1,327,105	698,872	441,422	184,036	2,775	1,666,651	916,934	568,950	178,492	505,446		
All Actions of Less than \$10,000	3,077,314	785,209	835,683	905,301	551,121	3,446,279	811,674	843,431	1,005,948	505,446		
ALL BUSINESS FIRMS PER WORK IN THE U. S.	\$4,017,749	\$2,881,851	\$10,417,488	\$2,030,244	\$3,284,423	\$33,233,862	\$7,056,897	\$11,864,427	\$9,448,113	\$4,324,428		
MAJOR HARD GOODS (SUB-TOTAL)	4,136,349	2,887,295	8,477,337	6,424,094	121,365	27,207,329	2,072,999	9,212,219	7,525,954	140,166		
Aircraft	6,897,162	4,477,995	2,887,295	3,432,119	8,937	11,305,446	4,477,995	3,095,555	3,965,613	10,297		
Missile and Space Systems	4,454,435	1,584,919	894,796	1,989,999	121	4,970,942	1,604,954	1,115,970	2,211,866	152		
Ships	2,165,462	5,173	2,474,847	313	18,319	2,477,448	3,438	2,255,250	906	17,754		
Tank-Automotive	813,922	797,669	5,117	35,418	11,088	651,152	614,441	2,385	23,078	11,398		
Weapons	34,462	117,431	148,216	34,781	0	394,482	105,112	190,132	54,754	54		
Ammunition	2,143,114	1,516,467	433,478	193,131	38	2,583,104	1,792,884	594,973	184,023	1,922		
Electronics & Communication Equip.	3,161,698	597,339	1,426,444	994,573	82,742	3,700,189	647,091	1,690,755	1,095,714	98,669		
SERVICES	1,107,034	747,446	671,107	1,000,000	0	4,709,410	779,446	217,446	1,207,446	55,446		
ALL OTHER (SUB-TOTAL)	7,473,643	1,735,009	1,144,836	1,328,148	2,863,680	8,111,432	2,029,431	1,605,126	1,459,048	3,117,617		
Substance	844,794	93,427	27,533	56,486	713,394	773,581	92,536	29,070	52,390	599,588		
Textiles, Clothing and Equipment	274,166	9,764	6,262	14,601	246,139	343,827	23,690	5,579	9,940	354,135		
Fuels and Lubricants	849,146	4,868	1,017	1,477	841,784	976,071	1,447	1,154	336	973,135		
Miscellaneous Hard Goods	957,118	147,869	132,919	172,813	508,517	1,155,020	163,360	156,943	211,922	622,795		
Construction	1,327,105	698,872	441,422	184,036	2,775	1,666,651	916,934	568,950	178,492	505,446		
All Actions of Less than \$10,000	3,077,314	785,209	835,683	905,301	551,121	3,446,279	811,674	843,431	1,005,948	505,446		
ALL BUSINESS FIRMS PER WORK IN THE U. S.	\$4,017,749	\$2,881,851	\$10,417,488	\$2,030,244	\$3,284,423	\$33,233,862	\$7,056,897	\$11,864,427	\$9,448,113	\$4,324,428		
MAJOR HARD GOODS (SUB-TOTAL)	4,136,349	2,887,295	8,477,337	6,424,094	121,365	27,207,329	2,072,999	9,212,219	7,525,954	140,166		
Aircraft	6,897,162	4,477,995	2,887,295	3,432,119	8,937	11,305,446	4,477,995	3,095,555	3,965,613	10,297		
Missile and Space Systems	4,454,435	1,584,919	894,796	1,989,999	121	4,970,942	1,604,954	1,115,970	2,211,866	152		
Ships	2,165,462	5,173	2,474,847	313	18,319	2,477,448	3,438	2,255,250	906	17,754		
Tank-Automotive	813,922	797,669	5,117	35,418	11,088	651,152	614,441	2,385	23,078	11,398		
Weapons	34,462	117,431	148,216	34,781	0	394,482	105,112	190,132	54,754	54		
Ammunition	2,143,114	1,516,467	433,478	193,131	38	2,583,104	1,792,884	594,973	184,023	1,922		
Electronics & Communication Equip.	3,161,698	597,339	1,426,444	994,573	82,742	3,700,189	647,091	1,690,755	1,095,714	98,669		
SERVICES	1,107,034	747,446	671,107	1,000,000	0	4,709,410	779,446	217,446	1,207,446	55,446		
ALL OTHER (SUB-TOTAL)	7,473,643	1,735,009	1,144,836	1,328,148	2,863,680	8,111,432	2,029,431	1,605,126	1,459,048	3,117,617		
Substance	844,794	93,427	27,533	56,486	713,394	773,581	92,536	29,070	52,390	599,588		
Textiles, Clothing and Equipment	274,166	9,764	6,262	14,601	246,139	343,827	23,690	5,579	9,940	354,135		
Fuels and Lubricants	849,146	4,868	1,017	1,477	841,784	976,071	1,447	1,154	336	973,135		
Miscellaneous Hard Goods	957,118	147,869	132,919	172,813	508,517	1,155,020	163,360	156,943	211,922	622,795		
Construction	1,327,105	698,872	441,422	184,036	2,775	1,666,651	916,934	568,950	178,492	505,446		
All Actions of Less than \$10,000	3,077,314	785,209	835,683	905,301	551,121	3,446,279	811,674	843,431	1,005,948	505,446		
ALL BUSINESS FIRMS PER WORK IN THE U. S.	\$4,017,749	\$2,881,851	\$10,417,488	\$2,030,244	\$3,284,423	\$33,233,862	\$7,056,897	\$11,864,427	\$9,448,113	\$4,324,428		
MAJOR HARD GOODS (SUB-TOTAL)	4,136,349	2,887,295	8,477,337	6,424,094	121,365	27,207,329	2,072,999	9,212,219	7,525,954	140,166		
Aircraft	6,897,162	4,477,995	2,887,295	3,432,119	8,937	11,305,446	4,477,995	3,095,555	3,965,613	10,297		
Missile and Space Systems	4,454,435	1,584,919	894,796	1,989,999	121	4,970,942	1,604,954	1,115,970	2,211,866	152		
Ships	2,165,462	5,173	2,474,847	313	18,319	2,477,448	3,438	2,255,250	906	17,754		
Tank-Automotive	813,922	797,669	5,117	35,418	11,088	651,152	614,441	2,385	23,078	11,398		
Weapons	34,462	117,431	148,216	34,781	0	394,482	105,112	190,132	54,754	54		
Ammunition	2,143,114	1,516,467	433,478	193,131	38	2,583,104	1,792,884	594,973	184,023	1,922		
Electronics & Communication Equip.	3,161,698	597,339	1,426,444	994,573	82,742	3,700,189	647,091	1,690,755	1,095,714	98,669		
SERVICES	1,107,034	747,446	671,107	1,000,000	0	4,709,410	779,446	217,446	1,207,446	55,446		
ALL OTHER (SUB-TOTAL)	7,473,643	1,735,009	1,144,836	1,328,148	2,863,680	8,111,432	2,029,431	1,605,126	1,459,048	3,117,617		
Substance	844,794	93,427	27,533	56,486	713,394	773,581	92,536	29,070	52,390	599,588		
Textiles, Clothing and Equipment	274,166	9,764	6,262	14,601	246,139	343,827	23,690	5,579	9,940	354,135		
Fuels and Lubricants	849,146	4,868	1,017	1,477	841,784	976,071	1,447	1,154	336	973,135		
Miscellaneous Hard Goods	957,118	147,869	132,919	172,813	508,517							

TABLE 6a (Concluded)
AWARDS BY PROCUREMENT PROGRAM, BY DEPARTMENT (BY FISCAL YEAR) a/

(Amounts in Thousands)

MAJOR PROGRAM	FISCAL YEAR 1975						FISCAL YEAR 1976					
	Total	Army	Navy	Air Force	Defense Supply Agency	Total	Army	Navy	Air Force	Defense Supply Agency	Total	Defense Supply Agency
ALL BUSINESS FIRMS FOR WORK IN THE U. S.	\$ 37,114,878	\$8,533,442	\$13,374,410	\$10,418,468	\$4,768,505							
MAJOR HARD GOODS (SUB-TOTAL)	22,183,743	4,540,880	9,942,671	7,485,250	1,214,542							
Aircraft	6,700,514	1,497,202	2,765,231	3,573,663	14,325							
Missile and Space Systems	4,595,021	1,210,838	1,451,618	1,930,763	1,802							
Ships	3,336,117	7,310	3,488,309	207	39,551							
Tank-Automotive	948,889	897,231	4,806	34,857	11,995							
Weapons	437,745	191,484	163,966	61,852	443							
Ammunition	1,294,387	890,517	263,248	140,347	275							
Electronics & Communications Equip.	4,671,070	845,708	1,975,290	1,723,521	126,551							
SERVICES	3,064,475	932,951	1,139,138	982,109	10,277							
ALL OTHER (SUB-TOTAL)	11,886,660	3,099,664	2,272,601	1,951,109	4,583,286							
Subsistence	1,052,515	206,578	42,231	91,578	712,128							
Textiles, Clothing and Equipage	498,326	38,203	12,515	11,594	396,014							
Fuels and Lubricants	2,160,054	8,342	17,372	16,349	2,117,991							
Miscellaneous Hard Goods	1,387,550	305,736	205,325	204,513	671,976							
Construction	2,707,025	1,408,183	994,498	296,152	1,192							
All Actions of Less than \$10,000	4,101,190	1,092,622	996,660	1,327,923	683,985							
ALL BUSINESS FIRMS FOR WORK IN THE U. S.												
MAJOR HARD GOODS (SUB-TOTAL)												
Aircraft												
Missile and Space Systems												
Ships												
Tank-Automotive												
Weapons												
Ammunition												
Electronics & Communication Equip.												
SERVICES												
ALL OTHER (SUB-TOTAL)												
Subsistence												
Textiles, Clothing and Equipage												
Fuels and Lubricants												
Miscellaneous Hard Goods												
Construction												
All Actions of Less than \$10,000												

a/ For definitions and coverage, see Notes on Coverage.
b/ Includes "Other Defense Agency" awards. Total FY 1972, \$446,014.
c/ Includes "Other Defense Agency" awards. Total FY 1973, \$466,453.
d/ Includes "Other Defense Agency" awards. Total FY 1974, \$600,816.
e/ Includes "Other Defense Agency" awards. Total FY 1975, \$807,706.

AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK

The net value of military prime contract awards for research, development, test and evaluation work (RDT&E) for Fiscal Years 1959 through 1975 is shown in Table 7.

The total dollar value of RDT&E awards, excluding awards for work outside the U. S. and orders to other government agencies, amounted to \$6,257 million in Fiscal Year 1975 and accounted for 16.5% of all military procurement. In Fiscal Year 1974, the comparable dollar amount was \$5,775 million which was 17.0% of total awards.

Between Fiscal Year 1959 and Fiscal Year 1963 there was an annual increase in the dollar value of awards for RDT&E work. Following two years of decline, awards for RDT&E procurement increased to \$6,436 million in Fiscal Year 1968. After two years of decline to \$5,399 million in Fiscal Year 1970, awards for RDT&E increased in each subsequent year to \$6,266 million in Fiscal Year 1973, declined in Fiscal Year 1974 to \$5,775 million, and again increased to \$6,257 million in Fiscal Year 1975.

Contract awards for RDT&E by procurement program are shown for Fiscal Years 1959 through 1975 in Table 8. The percentages shown represent the proportions the RDT&E awards in each program are of the totals shown in Table 6.

The following table distributes the RDT&E dollars awarded to business firms and educational and nonprofit institutions for Fiscal Year 1975 and shows that 4.0% was awarded for research, 87.9% for development, and 8.1% for management and support. Corresponding percentages for Fiscal Year 1974 respectively were 5.1%, 86.6%, and 8.3%.

Small business firms in Fiscal Year 1975 acquired 5.6% of all prime contracts for RDT&E work receiving 29.8% of all research contracts, 4.7% of the development contracts and 11.3% of the contracts for management and support.

RESEARCH, DEVELOPMENT, TEST AND EVALUATION AWARDS

Fiscal Year 1974 and Fiscal Year 1975

(Amounts in Millions) Type of Contractor	Total		Research		Development		Management and Support	
	FY 1974	FY 1975	FY 1974	FY 1975	FY 1974	FY 1975	FY 1974	FY 1975
TOTAL	\$ 5,836.0	\$ 6,319.7	\$ 298.4	\$ 250.2	\$ 5,056.0	\$ 5,552.5	\$ 481.6	\$ 516.3
Intragovernmental	31.7	37.8	4.8	4.9	23.0	30.2	3.9	2.7
For Work Outside U. S.	29.2	25.2	4.1	2.1	4.2	7.3	21.0	15.8
Total, except Intragovernmental & Work Outside U. S.	5,775.1	6,256.7	289.5	243.2	5,028.8	5,515.0	456.7	497.8
Business Firms	5,147.6	5,601.5	155.9	130.4	4,715.9	5,167.2	275.8	303.2
Small Firms	300.4	316.4	40.7	38.8	223.9	243.3	35.8	34.3
Large Firms	4,847.2	5,285.1	115.2	91.6	4,492.0	4,923.9	240.0	269.6
Percent to Small Firms	5.8%	5.6%	26.1%	29.8%	4.7%	4.7%	13.0%	11.3%
Educational & Nonprofit Institutions	627.5	655.2	133.6	113.5	312.9	347.8	180.9	193.9

Table 7

AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION, WORK, BY TYPE OF CONTRACTOR 1/
(Amounts in Thousands)

Type of Contractor	FY 1959	FY 1960	FY 1961	FY 1962	FY 1963	FY 1964	FY 1965
TOTAL							
INTRAGOVERNMENTAL FOR WORK OUTSIDE U. S.							
Army	NA	NA	\$6,041,597	\$6,125,026	\$6,204,894	\$5,832,497	\$4,760,836
Navy	NA	NA	7,806	15,595	18,343	40,630	26,743
Air Force	NA	NA	18,389	13,904	13,908	25,288	38,291
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE U. S.							
Army	\$5,231,057	\$5,551,054	\$9,051,402	\$6,045,597	\$6,214,444	\$5,714,579	\$4,725,802
Navy	772,931	755,245	655,652	732,910	872,115	1,019,478	1,016,143
Air Force	1,454,372	1,580,122	1,465,715	1,087,295	1,238,642	1,661,819	971,359
	3,451,754	3,415,287	3,491,951	4,214,592	4,101,685	3,685,282	2,738,300
PERCENT OF ALL MILITARY PROCUREMENT							
Army	22.6%	25.6%	25.7%	22.9%	22.4%	21.4%	18.2%
Navy	15.2	15.0	12.1	12.3	14.7	17.5	18.0
Air Force	17.8	23.0	20.0	13.3	15.5	12.3	11.4
	29.2	32.8	36.3	38.2	35.7	36.5	29.8
EDUCATIONAL & NON-PROFIT INSTITUTIONS							
Army	340,465	316,809	373,438	425,727	525,805	621,754	656,344
Navy	91,399	63,792	48,588	57,686	103,377	137,171	125,676
Air Force	94,998	122,562	133,136	134,246	170,076	168,571	165,580
	154,068	130,453	191,914	233,797	292,352	316,012	365,090
PERCENT OF ALL PROCUREMENT FROM EDUCATIONAL & NON-PROFIT INSTITUTIONS							
Army	85.2%	83.4%	86.5%	85.6%	85.1%	90.1%	86.0%
Navy	65.2	57.3	36.4	38.1	33.0	30.7	25.9
Air Force	97.1	97.6	95.4	91.1	96.1	96.3	92.7
	95.5	91.2	81.2	82.2	79.8	92.8	93.0
BUSINESS FIRMS FOR WORK IN THE UNITED STATES							
Army	4,818,522	5,234,245	5,649,764	5,669,870	5,686,838	5,144,825	4,069,458
Navy	681,532	601,851	607,068	736,226	768,739	882,307	860,166
Air Force	1,159,374	1,457,560	1,332,659	953,049	1,068,566	893,248	805,779
	3,057,686	3,084,834	3,710,037	3,980,595	3,849,533	3,369,270	2,373,210
PERCENT OF ALL PROCUREMENT FROM BUSINESS FIRMS							
Army	21.5%	24.6%	24.6%	21.7%	21.0%	19.6%	16.1%
Navy	13.7	14.1	11.5	11.5	13.2	15.6	16.3
Air Force	16.7	21.6	18.6	11.9	13.7	10.6	9.7
	28.2	32.0	35.2	37.1	34.4	34.5	27.0
SMALL BUSINESS FIRMS							
Army	169,062	179,687	161,307	137,126	197,970	189,704	180,443
Navy	51,855	42,855	28,528	41,950	52,636	53,795	51,828
Air Force	66,744	79,457	72,278	85,096	75,801	69,831	65,252
	51,363	57,375	60,431	70,080	69,533	66,078	63,363
SMALL BUSINESS PERCENT OF EDTR FOR BUSINESS FIRMS							
Army	3.5%	3.4%	2.0%	3.5%	3.5%	3.7%	4.4%
Navy	7.6	6.2	4.7	5.7	6.8	6.1	5.8
Air Force	5.8	5.5	5.4	8.9	7.1	7.8	8.1
	1.7	1.9	1.6	1.8	1.8	2.0	2.7

1/ For Detail and Coverage, See Notes on Coverage.
NA - Not Available.

Table 7 (Continued)
AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK, BY TYPE OF CONTRACTOR 2/

(Amounts in Thousands)

Type of Contractor	FY 1966	FY 1967	FY 1968	FY 1969	FY 1970	FY 1971	FY 1972
TOTAL							
EDUCATIONAL & NON-PROFIT INSTITUTIONS							
Army	1,117,710	1,171,656	1,070,474	1,074,732	1,074,732	1,074,732	1,074,732
Navy	1,175,770	1,175,770	1,175,770	1,175,770	1,175,770	1,175,770	1,175,770
Air Force	1,175,770	1,175,770	1,175,770	1,175,770	1,175,770	1,175,770	1,175,770
Defense Supply Agency	1,175,770	1,175,770	1,175,770	1,175,770	1,175,770	1,175,770	1,175,770
PERCENT OF ALL PROCUREMENT FROM EDUCATIONAL & NON-PROFIT INSTITUTIONS							
Army	11.1	11.1	11.1	11.1	11.1	11.1	11.1
Navy	11.1	11.1	11.1	11.1	11.1	11.1	11.1
Air Force	11.1	11.1	11.1	11.1	11.1	11.1	11.1
Defense Supply Agency	11.1	11.1	11.1	11.1	11.1	11.1	11.1
EDUCATIONAL & NON-PROFIT INSTITUTIONS							
Army	1,117,710	1,171,656	1,070,474	1,074,732	1,074,732	1,074,732	1,074,732
Navy	1,175,770	1,175,770	1,175,770	1,175,770	1,175,770	1,175,770	1,175,770
Air Force	1,175,770	1,175,770	1,175,770	1,175,770	1,175,770	1,175,770	1,175,770
Defense Supply Agency	1,175,770	1,175,770	1,175,770	1,175,770	1,175,770	1,175,770	1,175,770
PERCENT OF ALL PROCUREMENT FROM EDUCATIONAL & NON-PROFIT INSTITUTIONS							
Army	11.1	11.1	11.1	11.1	11.1	11.1	11.1
Navy	11.1	11.1	11.1	11.1	11.1	11.1	11.1
Air Force	11.1	11.1	11.1	11.1	11.1	11.1	11.1
Defense Supply Agency	11.1	11.1	11.1	11.1	11.1	11.1	11.1
BUSINESS FIRMS WORKING IN THE UNITED STATES							
Army	4,171,153	4,171,153	4,171,153	4,171,153	4,171,153	4,171,153	4,171,153
Navy	4,171,153	4,171,153	4,171,153	4,171,153	4,171,153	4,171,153	4,171,153
Air Force	4,171,153	4,171,153	4,171,153	4,171,153	4,171,153	4,171,153	4,171,153
Defense Supply Agency	4,171,153	4,171,153	4,171,153	4,171,153	4,171,153	4,171,153	4,171,153
PERCENT OF ALL PROCUREMENT FROM BUSINESS FIRMS							
Army	11.1	11.1	11.1	11.1	11.1	11.1	11.1
Navy	11.1	11.1	11.1	11.1	11.1	11.1	11.1
Air Force	11.1	11.1	11.1	11.1	11.1	11.1	11.1
Defense Supply Agency	11.1	11.1	11.1	11.1	11.1	11.1	11.1
SMALL BUSINESS FIRMS							
Army	1,117,710	1,171,656	1,070,474	1,074,732	1,074,732	1,074,732	1,074,732
Navy	1,175,770	1,175,770	1,175,770	1,175,770	1,175,770	1,175,770	1,175,770
Air Force	1,175,770	1,175,770	1,175,770	1,175,770	1,175,770	1,175,770	1,175,770
Defense Supply Agency	1,175,770	1,175,770	1,175,770	1,175,770	1,175,770	1,175,770	1,175,770
SMALL BUSINESS PERCENT OF EDTR FOR BUSINESS FIRMS							
Army	11.1	11.1	11.1	11.1	11.1	11.1	11.1
Navy	11.1	11.1	11.1	11.1	11.1	11.1	11.1
Air Force	11.1	11.1	11.1	11.1	11.1	11.1	11.1
Defense Supply Agency	11.1	11.1	11.1	11.1	11.1	11.1	11.1

2/ For definitions and coverage, see Notes on Coverage.

3/ Includes "Other Defense Agency" awards. Total, \$100,001; Small Business \$19,095.

Exclusive of these awards, Small Business percentage is 6.0%.

c/ Defense Supply Agency had no EDTR contracts prior to Fiscal Year 1972.

d/ Less than 5.0 percent.

Table 7 (Concluded)
AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK, BY TYPE OF CONTRACTOR ^{a/}

(Amounts in Thousands)	FY 1973	FY 1974	FY 1975	FY 1976	FY 1977	FY 1978	FY 1979
Type of Contractor							
TOTAL							
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U. S.	\$0,307,423	\$1,307,423	\$1,307,423				
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE THE U. S.							
Army	1,400,340	1,400,340	1,400,340				
Navy	2,297,423	2,297,423	2,297,423				
Air Force	2,366,787	2,366,787	2,366,787				
Defense Supply Agency	1,497	1,497	1,497				
PERCENT OF ALL MILITARY PROCUREMENT							
Army	20.0%	17.0%	14.5%				
Navy	17.9	18.7	14.7				
Air Force	21.0	16.1	14.5				
Defense Supply Agency	*	24.2	27.8				
EDUCATIONAL & NON-PROFIT INSTITUTIONS							
Army	602,145	627,454	611,189				
Navy	11,838	103,232	103,787				
Air Force	213,018	249,409	240,135				
Defense Supply Agency	274,653	275,043	304,058				
PERCENT OF ALL PROCUREMENT FROM EDUCATIONAL & NON-PROFIT INSTITUTIONS							
Army	82.4%	71.2%	71.2%				
Navy	77.8	57.9	57.6				
Air Force	91.4	86.7	94.9				
Defense Supply Agency	94.2	79.9	71.4				
BUSINESS FIRMS FOR WORK IN THE UNITED STATES							
Army	5,457,431	5,457,431	5,457,431				
Navy	1,386,411	1,386,411	1,386,411				
Air Force	2,084,405	1,700,275	1,720,042				
Defense Supply Agency	2,267,134	2,098,810	2,098,810				
PERCENT OF ALL PROCUREMENT FROM BUSINESS FIRMS							
Army	16.5%	15.5%	15.1%				
Navy	17.8	17.8	13.9				
Air Force	19.5	14.3	12.9				
Defense Supply Agency	26.3	28.2	25.9				
SMALL BUSINESS FIRMS							
Army	272,115	300,322	316,428				
Navy	107,265	138,453	107,860				
Air Force	96,553	119,892	122,957				
Defense Supply Agency	67,956	72,014	66,611				
SMALL BUSINESS PERCENT OF TOTAL FOR BUSINESS FIRMS							
Army	4.8%	5.0%	5.0%				
Navy	8.4	8.0	9.0				
Air Force	4.6	7.1	7.1				
Defense Supply Agency	3.0	3.4	3.2				
	100.0	0.0	0.0				

^{a/} For Definitions and Coverage, See Notes on Coverage.
^{b/} Includes "Other Defense Agency" RDT&E awards. Total, \$105,137 Small Business, \$4,110.
Exclusive of these awards, Small Business percentage is 6.0%.

* Less than 0.05 percent.

Table 8

AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK, BY PROCUREMENT PROGRAM a/

Major Program	Amount (\$000)					% of all Awards in each Category				
	FY 1959	FY 1960	FY 1961	FY 1962	FY 1963	FY '59	FY '60	FY '61	FY '62	FY '63
TOTAL	NA	NA	\$1,049,497	\$1,125,000	\$6,344,892	NA	NA	23.6%	20.4%	21.3%
INTRA-GOVERNMENTAL FOR WORK COVERED BY U. S.	NA	NA	7,896 18,389	15,545 15,704	18,344 13,908	NA	NA	0.9 1.4	1.3 1.0	5.3 1.1
TOTAL, EXCEPT INTRA-GOVERNMENTAL AND FOR WORK COVERED BY U. S.	\$5,534,057	\$5,551,054	\$1,041,602	\$6,095,547	\$6,216,442	22.6%	25.6%	15.7%	22.0%	22.4%
EDUCATIONAL AND NON-PROFIT INSTITUTIONS	340,465	316,809	373,638	425,727	525,805	85.2	83.4	86.5	85.6	85.1
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	4,898,592	5,234,245	5,649,764	5,669,870	5,686,838	21.5	24.6	24.6	21.7	21.0
MAJOR HARD GOODS (SUB-TOTAL)	3,873,921 570,660	4,773,923 484,758	5,113,433 500,486	5,123,461 451,985	5,213,051 536,177	25.1 8.8	32.2 10.1	30.8 10.1	27.3 8.9	27.4 9.8
Aircraft	2,421,749	3,254,375	3,408,604	3,450,561	3,587,292	53.9	65.3	57.9	51.6	53.6
Missile and Space Systems	113,475	157,664	277,777	200,650	198,273	10.4	15.6	20.3	13.7	11.8
Ships	16,140	19,594	14,626	13,022	35,202	4.6	4.9	2.5	1.2	3.4
Tank-Automotive	32,492	24,505	22,856	12,401	26,144	17.4	20.3	16.0	5.6	12.2
Weapons	71,239	99,507	102,016	76,103	113,920	20.0	20.9	18.5	8.3	12.9
Ammunition	647,666	734,163	786,123	916,739	710,043	26.2	24.3	24.9	27.7	23.4
Electronics and Communications Equipment										
SERVICES	683,369	241,599	311,216	320,396	363,129	47.1	18.3	28.5	29.4	24.1
OTHER (SUB-TOTAL)	141,302 133	218,677 537	226,115 553	226,103 205	110,658 853	2.6 *	4.2 0.1	4.3 0.1	3.6 *	1.7 0.1
Substance	2,558	3,493	1,375	1,372	1,711	1.4	2.0	0.5	0.3	0.7
Textiles, Clothing & Equipage	26,912	16,238	4,704	8,082	1,435	2.7	1.9	0.6	0.9	0.2
Fuels and Lubricants	75,087	165,777	195,879	185,339	76,357	8.7	18.1	22.1	16.8	6.7
Miscellaneous Hard Goods	3,082	259	151	271	562	0.2	*	*	*	*
Construction	33,550	32,373	23,453	30,834	29,740	2.2	2.1	1.4	1.5	1.1
All Actions of Less than \$10,000										

a/ For Definitions and Coverage, See Notes on Coverage

* Less than 1 percent.

NA - No Available

Table 8 (Continued)

AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK, BY PROCUREMENT PROGRAM a/

Major Program	Amount (\$000)					% of all Awards in each Category				
	FY 1964	FY 1965	FY 1966	FY 1967	FY 1968	FY '64	FY '65	FY '66	FY '67	FY '68
TOTAL	<u>15,842,467</u>	<u>14,790,846</u>	<u>15,355,689</u>	<u>16,095,617</u>	<u>16,531,501</u>	<u>20.3%</u>	<u>17.1%</u>	<u>14.0%</u>	<u>13.7%</u>	<u>14.9%</u>
INTRA-GOVERNMENTAL FOR WORK OUTSIDE U. S.	40,630 25,288	26,743 38,291	25,405 52,953	12,788 67,466	19,373 75,689	7.2 1.9	4.4 2.8	2.5 2.1	1.0 2.4	2.0 3.0
TOTAL, EXCEPT INTRA-GOVERNMENTAL AND FOR WORK OUTSIDE U. S.	<u>15,796,579</u>	<u>14,764,103</u>	<u>15,277,431</u>	<u>16,015,363</u>	<u>16,434,439</u>	<u>21.4%</u>	<u>18.2%</u>	<u>15.2%</u>	<u>14.5%</u>	<u>16.0%</u>
EDUCATIONAL AND NON-PROFIT INSTITUTIONS	621,754	656,344	598,376	643,474	658,474	90.4	89.0	89.0	85.1	85.3%
INDIRECT FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	<u>5,114,825</u>	<u>4,066,458</u>	<u>4,679,055</u>	<u>5,371,889</u>	<u>5,777,965</u>	<u>19.6</u>	<u>16.1</u>	<u>13.8</u>	<u>13.5</u>	<u>14.6%</u>
MAJOR HARD GOODS (SUB-TOTAL)	4,681,300 640,948 3,111,946	3,570,997 717,434 2,051,526	4,090,312 705,329 2,339,704	4,804,275 938,964 2,740,719	5,148,210 1,045,101 3,071,331	26.5 10.6 55.8	21.8 12.4 48.5	19.1 9.4 56.7	18.6 9.7 63.2	19.4 11.0 64.9
Aircraft										
Missile and Space Systems										
Ships										
Tank-Automotive										
Weapons										
Ammunition										
Electronics and Communications										
Equipment										
SERVICES	<u>409,714</u>	<u>438,245</u>	<u>508,610</u>	<u>489,613</u>	<u>559,886</u>	<u>22.8</u>	<u>25.2</u>	<u>22.2</u>	<u>16.6</u>	<u>17.3</u>
OTHER (SUB-TOTAL)	53,782 552 1,058 1,418 31,492 1,378 17,984	60,216 782 2,582 1,007 25,068 3,085 27,692	80,133 560 3,991 799 41,913 3,461 29,409	78,001 206 2,784 161 45,231 2,860 26,759	69,867 152 3,040 141 36,321 5,434 24,779	0.8 0.1 0.4 0.2 3.0 0.1 0.7	0.8 0.1 0.7 0.1 2.2 0.2 1.0	0.8 0.1 0.3 0.1 1.6 0.3 0.8	0.7 * 0.2 * 1.7 0.2 0.7	0.7 * 0.4 * 1.7 0.4 0.7

a/ For Definitions and Coverage, See Notes on Coverage.

* Less Than 0.05 percent.

Table 8 (Continued)

AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK, BY PROCUREMENT PROGRAM

Major Program	Amount (\$000)					% of all Awards in each Category				
	FY 1969	FY 1970	FY 1971	FY 1972	FY 1973	FY '69	FY '70	FY '71	FY '72	FY '73
RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK OUTSIDE U. S.	3,402 69,924	9,637 77,634	14,836 46,889	25,317 40,863	16,321 25,046	0.3 2.6	0.6 3.2	1.0 2.3	1.0 2.0	0.5 1.1
RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK INSIDE U. S.	5,203,306	5,399,396	5,494,934	5,799,604	6,206,056	15.7	16.9	17.8	17.2	20.0
EDUCATIONAL AND NON-PROFIT INSTITUTIONS	643,276	627,247	592,856	631,196	609,665	84.7	84.8	84.4	84.1	82.4
BUSINESS FIRMS FOR WORK IN THE U. S.	5,326,090	5,777,149	5,904,127	5,169,400	5,656,391	14.3	15.3	16.2	15.7	18.2
MAJOR HARD GOODS (SUB-TOTAL)	4,705,445 708,305 2,883,018 167,583	4,165,640 799,057 2,484,834 111,066	4,339,972 1,473,936 1,608,142 145,336	4,589,061 1,667,665 1,528,367 161,907	4,059,034 1,678,183 1,686,526 334,970	18.7 8.5 55.0 11.5	20.3 12.1 47.7 6.8	21.5 21.4 36.1 5.8	20.8 22.1 30.7 7.1	26.0 27.3 38.1 15.8
Tank-Automotive	54,631	20,556	24,077	54,804	54,607	5.6	2.1	2.9	8.4	8.6
Weapons	52,757	46,860	68,302	102,877	91,494	8.4	13.6	22.7	29.4	26.6
Ammunition	91,563	107,766	108,341	95,979	89,172	1.9	3.6	5.1	3.7	4.0
Electronics and Communications Equipment	747,588	796,117	911,844	977,542	1,124,083	19.9	25.2	28.8	26.4	31.8
SERVICES	550,896	546,292	516,917	520,727	532,355	18.8	18.6	19.5	19.2	19.9
OTHER (SUB-TOTAL)	63,749 11 5,289 230 34,775 1,479 21,975	60,417 83 5,596 76 34,845 1,200 18,455	47,233 28 2,515 124 24,025 1,413 19,133	58,620 0 2,596 12 35,094 1,052 20,164	65,002 106 3,512 12 38,790 643 21,939	0.7 * 0.8 * 2.2 0.1 0.7	0.8 * 1.4 * 2.8 0.1 0.6	0.6 * 0.9 * 2.5 0.1 0.6	0.7 0.0 0.6 * 3.0 0.1 0.6	0.8 * 1.0 * 3.2 * 0.6

1 For definitions and coverage, see Notes on Coverage.
 * Less than 0.5 percent.

Table 8 (Concluded)

AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK, BY PROCUREMENT PROGRAM ^a

Major Program	Amount (\$000)						% of all Awards in each Category				
	FY 1974	FY 1975	FY 1976	FY 1977	FY 1978		FY '74	FY '75	FY '76	FY '77	FY '78
TOTAL	<u>\$2,836,047</u>	<u>4,310,000</u>					<u>15.7%</u>	<u>13.2%</u>			
INTRAGOVERNMENTAL FOR WORK OUTSIDE U. S.	<u>31,685</u> 29,226	<u>37,509</u> 25,241					<u>6.1</u> 1.2	<u>6.2</u> 1.1			
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE U. S.	<u>5,175,136</u>	<u>6,256,670</u>					<u>17.0</u>	<u>16.2</u>			
EDUCATIONAL AND NON-PROFIT INSTITUTIONS	627,484	655,189					77.9	77.5			
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	<u>5,147,652</u>	<u>5,601,481</u>					<u>15.2</u>	<u>15.1</u>			
MAJOR HARD GOODS (SUB-TOTAL)	<u>4,526,830</u>	<u>4,564,371</u>					<u>21.1</u>	<u>22.1</u>			
Aircraft	<u>1,316,533</u>	<u>1,154,335</u>					<u>20.3</u>	<u>17.2</u>			
Missile and Space Systems	<u>1,469,339</u>	<u>1,650,575</u>					<u>34.8</u>	<u>35.9</u>			
Ships	<u>319,247</u>	<u>221,400</u>					<u>8.6</u>	<u>1.3</u>			
Tank-Automotive	<u>75,111</u>	<u>92,048</u>					<u>10.4</u>	<u>9.7</u>			
Weapons	<u>139,511</u>	<u>115,806</u>					<u>35.6</u>	<u>26.5</u>			
Ammunition	<u>62,594</u>	<u>57,305</u>					<u>4.1</u>	<u>1.4</u>			
Electronics and Communications Equipment	<u>1,144,495</u>	<u>1,617,702</u>					<u>31.0</u>	<u>34.6</u>			
SERVICES	553,093	614,795					20.7	20.2			
OTHER (SUB-TOTAL)	<u>61,729</u>	<u>73,615</u>					<u>6.7</u>	<u>6.4</u>			
Subsistence	<u>32</u>	<u>0</u>					<u>*</u>	<u>0.6</u>			
Textiles, Clothing and Equipage	<u>5,522</u>	<u>6,204</u>					<u>1.1</u>	<u>1.4</u>			
Fuels and Lubricants	<u>337</u>	<u>192</u>					<u>*</u>	<u>*</u>			
Miscellaneous Hard Goods	<u>43,120</u>	<u>51,644</u>					<u>3.4</u>	<u>3.7</u>			
Construction	<u>952</u>	<u>997</u>					<u>0.1</u>	<u>*</u>			
All Actions of Less than \$10,000	<u>17,766</u>	<u>14,778</u>					<u>0.5</u>	<u>0.4</u>			

^a/ For definitions and coverage, see Notes on Coverage.

* Less than 0.0% percent.

AWARDS BY METHOD OF PROCUREMENT

In connection with the discussions relating to "Competition" and "Formally Advertised and Other Awards," it should be noted that sealed bid procedures are used not only for unrestricted formal advertising but also for procurements made under balance of payments restricted advertising (restricted to U. S. end products and services) and small business restricted advertising (restricted to small business firms). These procurements are conducted in the same manner as prescribed for formal advertising; however, they are classified as negotiated procurements. The effect of including small business restricted advertising and balance of payments restricted advertising in the Advertised total is shown under paragraph Formally Advertised and Other Awards.

Military prime contracts awarded after solicitation and receipt of two or more responsive offers for competitive price, design, or technical proposals totaled \$15,496 million and represented 38.4% of the net amount of procurement (excluding intragovernmental orders) during Fiscal Year 1975 compared to \$15,872 million and 43.6% for Fiscal Year 1974. Competitive methods accounted for 40.0% of the total number of procurement transactions during Fiscal Year 1975. In Fiscal Year 1974 competitive transactions accounted for 38.2% of total.

Approximately 26% of the value of awards during Fiscal Year 1975 involving solicitation of one procurement source was for supplemental or follow-on contracts placed with companies which had previously competed successfully for the price, design or technical phase of a project or weapon system. The remaining one-source solicitations included such types of goods and services as utilities, patented or other proprietary items, experimental, developmental, test or research work and industrial mobilization in the interest of national defense. Table 10 provides a general indication of the type of items for which only one source was solicited, and further demonstrates that substantial use of competitive procedures is made even when sealed-bid (formally advertised) methods are not employed.

Formally Advertised and Other Awards. Table 11 shows the dollar volume of procurement placed with small business and other contractors through unrestricted formal advertising and other statutory authority during Fiscal Years 1974 and 1975 and Table 12 shows similar information for Fiscal Years 1951 through 1975. During Fiscal Year 1975, 8.5% of total procurement was obtained by unrestricted formal advertising methods, compared to 8.4% in the preceding year.

If small business restricted advertising and balance of payments restricted advertising are included in the total of advertised awards, the comparable dollar values and percentages for Fiscal Years 1974 and 1975 are as follows:

	FY 1975		FY 1974	
	Amount	%	Amount	%
Total Procurement Except Intragovernmental	\$40,363	100.0	\$36,409	100.0
All Advertising				
Unrestricted Formal Advertising	4,993	12.3	4,327	11.8
Small Business Restricted Advertising	3,437	8.5	3,069	8.4
Balance of Payments Restricted Advertising	1,545	3.8	1,246	3.4
	11	*	12	*

Statutory Authority. Tables 13, 14, and 15 present data on the detailed types of procurement authority specified in Title 10, Section 2304(a) of the United States Code.

The five clauses used most extensively to negotiate contracts during Fiscal Year 1975 were (10), "Impractical to Secure Competition by Formal Advertising"; (11) "Experimental, Developmental, Test or Research"; (14), "Technical or Specialized Supplies Requiring Substantial Initial Investment or Extended Period of Preparation for Manufacture"; (2) "Public Exigency"; and (3), "Purchases not more than \$10,000".

Small business and labor surplus set-asides totaled \$2,166 million during Fiscal Year 1975 and represented 5.4% of the total. This compares with \$1,732 million and 4.8% of total in the previous year.

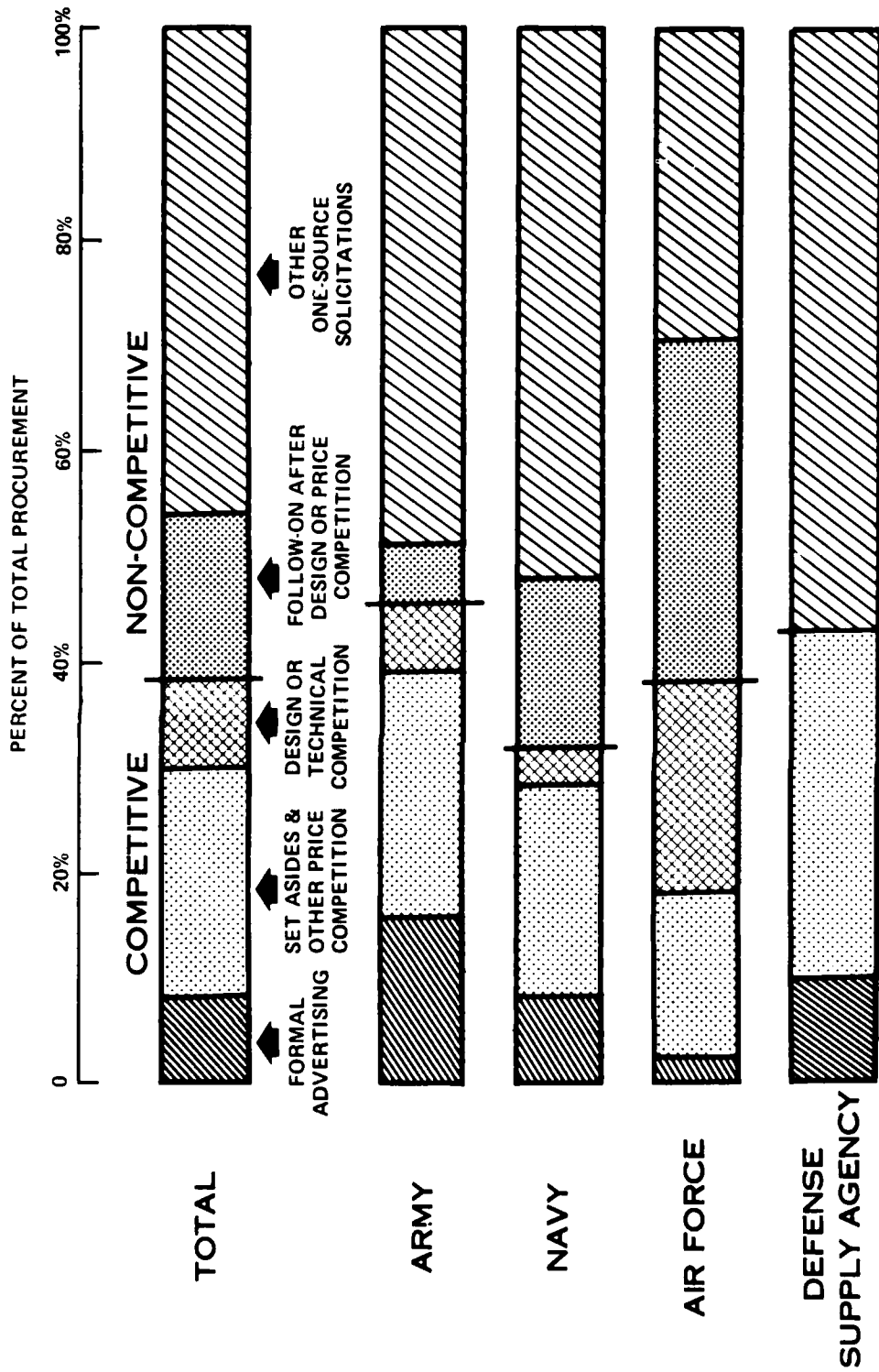
Table 14 shows a total of 10,174,819 procurement actions during Fiscal Year 1975 a decrease of 163,233 in the total number from the same period last year. Of this year's total 97.8% or 9,954,337 were for less than \$10,000. Last year, actions of less than \$10,000 numbered 10,135,200 accounting for 98.0% of all actions.

Of the 220,482 larger actions of \$10,000 or more in the current year, 19,023 were for intra-governmental awards. Of the remaining 201,440 actions, 48.9% were for new contracts or supplemental awards for additional supplies or services, while the remainder were delivery orders or modifications such as price redeterminations or incremental funding actions which were pursuant to the terms of existing contracts. Five negotiation clauses accounted for 70.4% of the total number of contracts of \$10,000 or more: Clause (10), "Impractical to Secure Competition by Formal Advertising" (30.1%); (9), "Perishable or Non-Perishable Subsistence" (13.7%); (1), "National Emergency (11.7%); (2), "Public Exigency" (7.5%); and Clause (11), "Experimental, Developmental, Test and Research" (7.4%).

CHART IV

COMPETITION IN MILITARY PROCUREMENT

FISCAL YEAR 1975



SOURCE: TABLE 9

Table 9
COMPETITION IN MILITARY PROCUREMENT A/

Type of Competition	NET VALUE (IN THOUSANDS)											
	FISCAL YEAR 1974				FISCAL YEAR 1975				FISCAL YEAR 1976			
	AMOUNT	PCT	AMOUNT	PCT	AMOUNT	PCT	AMOUNT	PCT	AMOUNT	PCT	AMOUNT	PCT
	TOTAL				ARMY				NAVY			
TOTAL	\$40,131.174		\$45,758,798		\$10,627,000		\$11,516,622		\$13,201,378		\$15,644,118	
INTRAGOVERNMENTAL	3,140,449		5,840,952		1,454,576		1,679,847		862,443		1,718,742	
TOTAL, EXCEPT INTRAGOVERNMENTAL	16,404,616	100.0	42,161,116	100.0	6,782,445	100.0	9,500,763	100.0	12,420,530	100.0	13,925,368	100.0
COMPETITIVE (SUB-TOTAL)	15,472,279	94.6	15,495,710	36.4	3,332,141	37.9	4,327,139	45.6	5,345,751	43.0	4,953,823	32.0
FORMALLY ADVERTISED	3,069,147	6.4	3,437,111	8.5	1,027,023	11.7	1,501,933	15.0	862,298	6.9	1,136,167	8.2
SMALL BUSINESS & LABOR SURPLUS AREA SET-ASIDES	1,732,454	4.6	2,165,516	5.4	549,380	6.3	646,866	7.2	416,749	3.4	539,704	3.9
OTHER PRICE COMPETITION	7,308,878	20.1	6,490,103	16.1	1,194,544	13.7	1,550,286	16.3	3,536,617	28.5	2,219,420	15.9
DESIGN OR TECHNICAL COMPETITION	1,761,775	10.3	1,402,774	8.4	561,364	6.4	547,954	6.2	530,087	4.3	558,512	4.0
NON-COMPETITIVE (SUB-TOTAL)	20,576,147	56.4	24,867,624	61.6	5,450,304	62.1	5,173,624	54.5	7,074,779	57.0	9,671,545	68.8
FOLLOW-ON AFTER PRICE OR DESIGN COMPETITION	5,116,970	14.1	5,366,776	15.8	766,943	8.7	55,793	0.6	1,668,486	13.4	2,446,497	15.4
OTHER ONE-SOURCE SOLICITATIONS	15,421,467	49.2	19,500,848	45.8	4,683,361	51.3	4,618,831	48.6	5,406,293	43.6	7,224,648	52.6
DEFENSE SUPPLY AGENCY												
TOTAL	\$11,049,407		\$12,928,017		\$ 5,125,264		\$ 5,651,529					
INTRAGOVERNMENTAL	304,117		1,510,372		114,913		111,441					
TOTAL, EXCEPT INTRAGOVERNMENTAL	10,195,230	100.0	11,337,115	100.0	5,010,351	100.0	5,540,088	100.0				
COMPETITIVE (SUB-TOTAL)	4,551,647	44.7	4,121,342	37.9	2,640,850	52.7	2,330,766	43.2				
FORMALLY ADVERTISED	276,144	2.2	214,751	2.1	927,626	19.1	564,240	10.2				
SMALL BUSINESS & LABOR SURPLUS AREA SET-ASIDES	349,211	3.4	413,453	3.6	377,072	7.5	525,395	9.5				
OTHER PRICE COMPETITION	1,267,561	12.4	1,419,627	12.5	1,306,152	26.1	1,300,770	23.5				
DESIGN OR TECHNICAL COMPETITION	2,670,144	26.2	2,755,351	19.8	0	0.0	361	0.7				
NON-COMPETITIVE (SUB-TOTAL)	5,641,801	55.3	7,073,133	62.1	2,369,501	47.3	3,149,322	56.9				
FOLLOW-ON AFTER PRICE OR DESIGN COMPETITION	2,647,110	26.4	3,664,301	32.2	41	0.0	185	0.0				
OTHER ONE-SOURCE SOLICITATIONS	2,954,671	29.0	3,408,732	29.9	2,369,460	47.3	3,149,137	56.8				

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

B/ INCLUDES AWARDS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).

C/ NOT INCLUDED ELSEWHERE IN THIS TABLE.

D/ INCLUDES "OTHER DEFENSE AGENCY" AWARDS.

E/ LESS THAN 0.05 PERCENT.

NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 8 (Continued)
COMPETITION IN MILITARY PROCUREMENT A/

Type of Competition	NUMBER OF PROCUREMENT ACTIONS											
	FISCAL YEAR 1974			FISCAL YEAR 1975			FISCAL YEAR 1974			FISCAL YEAR 1975		
	NUMBER	PCT	NUMBER	NUMBER	PCT	NUMBER	NUMBER	PCT	NUMBER	NUMBER	PCT	FCT
TOTAL												
AIR FORCE												
TOTAL	10,338,052		10,174,819				3,165,784		3,072,816			
INTRAGOVERNMENTAL												
TOTAL, EXCEPT INTRAGOVERNMENTAL	9,473,230	100.0	9,444,226	100.0			2,927,751	100.0	2,818,944	100.0	2,555,520	100.0
COMPETITIVE (SUB-TOTAL)	3,681,326	38.2	3,741,661	40.0			936,553	32.0	918,846	33.1	761,100	29.0
FORMALLY ADVERTISED	757,189	8.0	655,553	6.9			87,406	3.0	77,715	2.7	109,842	4.3
SMALL BUSINESS & LABOR SURPLUS AREA SET-ASIDES	408,623	4.3	514,927	5.5			121,983	4.2	116,947	4.1	181,265	6.8
OTHER PRICE COMPETITION	2,348,682	24.8	2,686,525	27.6			721,780	24.7	742,049	26.2	547,366	21.4
DESIGN OR TECHNICAL COMPETITION	6,085	0.1	6,176	0.1			1,389	0.1	1,395	0.1	2,027	0.1
NON-COMPETITIVE (SUB-TOTAL)	5,827,904	61.8	5,662,555	60.0			1,991,198	68.0	1,900,040	66.9	1,794,420	70.2
FOLLOW-ON AFTER PRICE OR DESIGN COMPETITION	16,509	0.2	16,901	0.2			1,910	0.1	1,664	0.1	2,695	0.1
OTHER ONE-SOURCE SOLICITATIONS	5,811,395	61.6	5,645,654	59.8			1,983,288	68.0	1,898,386	66.9	1,791,725	70.1
NAVY												
TOTAL	10,338,052		10,174,819				3,165,784		3,072,816			
INTRAGOVERNMENTAL												
TOTAL, EXCEPT INTRAGOVERNMENTAL	9,473,230	100.0	9,444,226	100.0			2,927,751	100.0	2,818,944	100.0	2,555,520	100.0
COMPETITIVE (SUB-TOTAL)	3,681,326	38.2	3,741,661	40.0			936,553	32.0	918,846	33.1	761,100	29.0
FORMALLY ADVERTISED	757,189	8.0	655,553	6.9			87,406	3.0	77,715	2.7	109,842	4.3
SMALL BUSINESS & LABOR SURPLUS AREA SET-ASIDES	408,623	4.3	514,927	5.5			121,983	4.2	116,947	4.1	181,265	6.8
OTHER PRICE COMPETITION	2,348,682	24.8	2,686,525	27.6			721,780	24.7	742,049	26.2	547,366	21.4
DESIGN OR TECHNICAL COMPETITION	6,085	0.1	6,176	0.1			1,389	0.1	1,395	0.1	2,027	0.1
NON-COMPETITIVE (SUB-TOTAL)	5,827,904	61.8	5,662,555	60.0			1,991,198	68.0	1,900,040	66.9	1,794,420	70.2
FOLLOW-ON AFTER PRICE OR DESIGN COMPETITION	16,509	0.2	16,901	0.2			1,910	0.1	1,664	0.1	2,695	0.1
OTHER ONE-SOURCE SOLICITATIONS	5,811,395	61.6	5,645,654	59.8			1,983,288	68.0	1,898,386	66.9	1,791,725	70.1
DEFENSE SUPPLY AGENCY												
TOTAL	3,598,899		3,476,508				826,141		859,749			
INTRAGOVERNMENTAL												
TOTAL, EXCEPT INTRAGOVERNMENTAL	3,598,899	100.0	3,476,508	100.0			826,141	100.0	859,749	100.0		
COMPETITIVE (SUB-TOTAL)	1,573,865	50.0	1,647,496	51.3			399,791	41.4	351,772	42.2		
FORMALLY ADVERTISED	517,323	17.2	504,995	16.5			22,454	2.8	14,721	1.8		
SMALL BUSINESS & LABOR SURPLUS AREA SET-ASIDES	251,823	8.1	323,336	9.3			12,340	1.6	15,561	1.9		
OTHER PRICE COMPETITION	704,329	24.8	719,165	20.7			264,996	32.0	271,490	31.6		
DESIGN OR TECHNICAL COMPETITION	1,109	0.1	1,145	0.1			1,145	0.1	1,211	0.1		
NON-COMPETITIVE (SUB-TOTAL)	1,575,260	50.0	1,562,969	49.7			426,350	51.6	507,977	59.8		
FOLLOW-ON AFTER PRICE OR DESIGN COMPETITION	11,983	0.8	12,973	0.8			1,145	0.1	1,211	0.1		
OTHER ONE-SOURCE SOLICITATIONS	1,563,277	49.2	1,550,000	48.9			425,205	51.5	506,766	59.7		

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

B/ INCLUDES ACTIONS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).

C/ NOT INCLUDED ELSEWHERE IN THIS TABLE.

D/ INCLUDES "OTHER DEFENSE AGENCY" ACTIONS.

E/ LESS THAN 0.05 PERCENT.

NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 10
COMPETITION IN MILITARY PROCUREMENT BY STATUTORY AUTHORITY A/

Statutory Authority (18 U.S.C. 2384 (a))	TOTAL AMOUNTS (B)		COMPETITIVE												DESIGN OR TECHNICAL	
	TOTAL		PRICE						PRICE						DESIGN OR TECHNICAL	
	FISCAL YEAR 1974	FISCAL YEAR 1975	FISCAL YEAR 1974	FISCAL YEAR 1975	FISCAL YEAR 1974	FISCAL YEAR 1975	FISCAL YEAR 1974	FISCAL YEAR 1975	FISCAL YEAR 1974	FISCAL YEAR 1975	FISCAL YEAR 1974	FISCAL YEAR 1975	FISCAL YEAR 1974	FISCAL YEAR 1975	FISCAL YEAR 1974	FISCAL YEAR 1975
	AMOUNT	PCT (A)	AMOUNT	PCT (A)	AMOUNT	PCT (A)	AMOUNT	PCT (A)	AMOUNT	PCT (A)	AMOUNT	PCT (A)	AMOUNT	PCT (A)	AMOUNT	PCT (A)
TOTAL	94,013,124	100.0	145,750,700	100.0	145,750,700	100.0	145,750,700	100.0	145,750,700	100.0	145,750,700	100.0	145,750,700	100.0	145,750,700	100.0
INTRAGOVERNMENTAL	3,140,449	3.3	5,046,957	3.5	5,046,957	3.5	5,046,957	3.5	5,046,957	3.5	5,046,957	3.5	5,046,957	3.5	5,046,957	3.5
TOTAL, EXCEPT INTRAGOVERNMENTAL	90,872,675	96.7	140,703,743	96.5	140,703,743	96.5	140,703,743	96.5	140,703,743	96.5	140,703,743	96.5	140,703,743	96.5	140,703,743	96.5
FORMALLY ADVERTISED	1,069,142	1.2	3,069,142	2.1	3,069,142	2.1	3,069,142	2.1	3,069,142	2.1	3,069,142	2.1	3,069,142	2.1	3,069,142	2.1
OTHER AUTHORITY (SUB-TOTAL)	33,139,474	35.2	17,603,892	12.5	17,603,892	12.5	17,603,892	12.5	17,603,892	12.5	17,603,892	12.5	17,603,892	12.5	17,603,892	12.5
(1) NATIONAL EMERGENCY	1,766,161	1.9	1,727,516	1.2	1,727,516	1.2	1,727,516	1.2	1,727,516	1.2	1,727,516	1.2	1,727,516	1.2	1,727,516	1.2
(2) PUBLIC EMERGENCY	1,817,503	1.9	2,371,632	1.6	2,371,632	1.6	2,371,632	1.6	2,371,632	1.6	2,371,632	1.6	2,371,632	1.6	2,371,632	1.6
(3) PURCHASES NOT MORE THAN \$20,000	1,589,544	1.7	2,203,274	1.5	2,203,274	1.5	2,203,274	1.5	2,203,274	1.5	2,203,274	1.5	2,203,274	1.5	2,203,274	1.5
(4) PERSONAL OR PROFESSIONAL SERVICES	86,952	0.1	108,815	0.1	108,815	0.1	108,815	0.1	108,815	0.1	108,815	0.1	108,815	0.1	108,815	0.1
(5) SERVICES OF EDUCATIONAL INSTITUTIONS	385,442	0.4	617,552	0.4	617,552	0.4	617,552	0.4	617,552	0.4	617,552	0.4	617,552	0.4	617,552	0.4
(6) PURCHASES OUTSIDE U. S.	1,829,544	1.9	2,007,788	1.4	2,007,788	1.4	2,007,788	1.4	2,007,788	1.4	2,007,788	1.4	2,007,788	1.4	2,007,788	1.4
(7) MEDICINE OR MEDICAL SUPPLIES	151,541	0.2	139,816	0.1	139,816	0.1	139,816	0.1	139,816	0.1	139,816	0.1	139,816	0.1	139,816	0.1
(8) SUPPLIES PURCHASED FOR AUTHORIZED RESALE	417,476	0.4	487,139	0.3	487,139	0.3	487,139	0.3	487,139	0.3	487,139	0.3	487,139	0.3	487,139	0.3
(9) PERISHABLE OR NON-PERISHABLE SUBSISTENCE	1,629,609	1.7	1,831,718	1.3	1,831,718	1.3	1,831,718	1.3	1,831,718	1.3	1,831,718	1.3	1,831,718	1.3	1,831,718	1.3
(10) IMPRACTICAL TO SECURE COMPETITION BY FORMAL ADVERTISING	12,176,447	12.9	11,049,409	7.6	11,049,409	7.6	11,049,409	7.6	11,049,409	7.6	11,049,409	7.6	11,049,409	7.6	11,049,409	7.6
(11) EXPERIMENTAL, DEVELOPMENTAL, TEST OR RESEARCH	4,984,319	5.3	5,872,794	4.0	5,872,794	4.0	5,872,794	4.0	5,872,794	4.0	5,872,794	4.0	5,872,794	4.0	5,872,794	4.0
(12) CLASSIFIED PURCHASES	137,773	0.1	142,974	0.1	142,974	0.1	142,974	0.1	142,974	0.1	142,974	0.1	142,974	0.1	142,974	0.1
(13) TECHNICAL EQUIPMENT REQUIRING STANDARDIZATION AND INTERCHANGEABILITY OF PARTS	119,577	0.1	116,167	0.1	116,167	0.1	116,167	0.1	116,167	0.1	116,167	0.1	116,167	0.1	116,167	0.1
(14) TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING SUBSTANTIAL INITIAL INVESTMENT OR EXTENDED PERIOD OF PREPARATION FOR MANUFACTURE	4,442,105	4.7	4,650,539	3.2	4,650,539	3.2	4,650,539	3.2	4,650,539	3.2	4,650,539	3.2	4,650,539	3.2	4,650,539	3.2
(15) NEGOTIATION AFTER ADVERTISING	186,170	0.2	189,785	0.1	189,785	0.1	189,785	0.1	189,785	0.1	189,785	0.1	189,785	0.1	189,785	0.1
(16) PURCHASES TO KEEP FACILITIES AVAILABLE IN THE INTEREST OF NATIONAL DEFENSE OR INDUSTRIAL MOBILIZATION	1,378,003	1.5	661,963	0.5	661,963	0.5	661,963	0.5	661,963	0.5	661,963	0.5	661,963	0.5	661,963	0.5
(17) OTHERWISE AUTHORIZED BY LAW	173,199	0.2	567,140	0.4	567,140	0.4	567,140	0.4	567,140	0.4	567,140	0.4	567,140	0.4	567,140	0.4

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.
 B/ INCLUDES AWARDS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).
 C/ NOT INCLUDED ELSEWHERE IN THIS TABLE.
 D/ LESS THAN 0.05 PERCENT.
 NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 10 (Continued)

COMPETITION IN MILITARY PROCUREMENT BY STATUTORY AUTHORITY A/

(AMOUNTS IN THOUSANDS)

Statutory Authority (10 U.S.C. 2304 (a))	TOTAL						FOLLOW-ON						OTHER ONE SOURCE					
	FISCAL YEAR 1974			FISCAL YEAR 1975			FISCAL YEAR 1974			FISCAL YEAR 1975			FISCAL YEAR 1974			FISCAL YEAR 1975		
	AMOUNT	PCT - (A)		AMOUNT*	PCT - (A)		AMOUNT	PCT - (A)		AMOUNT	PCT - (A)		AMOUNT	PCT - (A)		AMOUNT	PCT - (A)	
TOTAL																		
INTRAGOVERNMENTAL																		
TOTAL, EXCEPT INTRAGOVERNMENTAL	\$20,536,142	55.4		\$24,867,620	61.6		\$5,114,920	14.1		\$6,366,776	15.4		\$15,421,462	42.6		\$19,500,844	45.8	
FORMALLY ADVERTISED	0	0.0		0	0.0		0	0.0		0	0.0		0	0.0		0	0.0	
OTHER AUTHORITY (SUB-TOTAL)	20,536,142	61.6		24,867,620	67.3		5,114,920	15.3		6,366,776	17.2		15,421,462	40.3		19,500,844	50.1	
(1) NATIONAL EMERGENCY	16,825	1.0		23,199	1.1		10,157	8.6		11,824	0.5		6,668	8.4		11,375	0.5	
(2) PUBLIC EXIGENCY	1,474,566	41.1		1,828,115	74.7		435,526	24.0		463,912	70.2		1,039,140	57.2		1,359,281	58.6	
(3) PURCHASES NOT MORE THAN \$10,000	867,162	55.8		1,264,170	56.4		0	0.0		0	0.0		887,362	55.8		1,241,778	56.4	
(4) PERSONAL OR PROFESSIONAL SERVICES	65,589	75.4		80,401	79.9		3,774	4.3		5,668	5.6		61,815	71.1		74,733	74.1	
(5) SERVICES OF EDUCATIONAL INSTITUTIONS	176,629	97.7		407,379	97.6		3,285	8.9		2,878	0.7		373,344	98.9		484,583	96.9	
(6) PURCHASES OUTSIDE U. S.	1,062,492	58.1		1,236,426	59.7		52,370	2.9		44,271	2.1		1,010,122	55.2		1,198,155	57.6	
(7) MEDICINE OR MEDICAL SUPPLIES	107,443	70.9		95,319	68.6		85	0.1		705	0.2		107,358	70.6		95,114	64.4	
(8) SUPPLIES PURCHASED FOR AUTHORIZED RESALE	331,599	79.5		388,539	79.8		344	0.1		22	0.0		331,355	79.4		388,517	73.8	
(9) PERISHABLE OR NON-PERISHABLE SUBSISTENCE	914,988	56.3		957,176	58.6		461	0.1		58	0.0		914,527	56.3		957,118	54.6	
(10) IMPRACTICAL TO SECURE COMPETITION BY FORMAL ADVERTISING	7,179,393	58.0		9,635,100	71.8		1,603,842	13.0		2,003,944	15.4		5,574,151	45.1		7,631,156	59.5	
(11) EXPERIMENTAL, DEVELOPMENTAL, TEST OR RESEARCH	3,121,828	66.6		3,167,559	66.4		1,021,759	20.5		1,041,019	20.5		2,300,069	46.1		2,326,548	45.9	
(12) CLASSIFIED PURCHASES	79,674	60.0		86,012	60.3		8,770	6.6		19,906	14.0		70,984	53.4		66,106	46.4	
(13) TECHNICAL EQUIPMENT REQUIRING STANDARDIZATION AND INTERCHANGEABILITY OF PARTS	117,178	93.8		104,560	76.8		7,965	6.7		7,194	5.4		109,285	91.3		97,186	71.4	
(14) TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING SUBSTANTIAL INITIAL INVESTMENT OR EXTENDED PERIOD OF PREPARATION FOR MANUFACTURE	3,702,790	83.4		4,470,343	92.0		1,825,594	41.1		2,656,058	54.7		1,877,196	42.3		1,814,285	37.3	
(15) NEGOTIATION AFTER ADVERTISING	530	—		740	18.9		300	—		49	1.3		510	—		691	17.7	
(16) PURCHASES TO KEEP FACILITIES AVAILABLE IN THE INTEREST OF NATIONAL DEFENSE OR INDUSTRIAL MOBILIZATION	708,840	51.7		726,595	46.9		127,219	9.3		92,190	6.0		581,621	42.4		634,205	41.0	
(17) OTHERWISE AUTHORIZED BY LAW	187,564	50.2		228,587	38.9		13,469	3.6		12,186	2.2		174,895	40.6		208,281	36.7	

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.
 * LESS THAN 0.05 PERCENT.
 NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 11
FORMALLY ADVERTISED AND OTHER AWARDS BY DEPARTMENT A/

(AMOUNTS IN THOUSANDS)

Type of Contractor	FISCAL YEAR 1974					FISCAL YEAR 1975				
	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE SUPPLY AGENCY	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE SUPPLY AGENCY
TOTAL	54,011,174	9,106,271	11,261,371	11,199,487	5,125,764	54,533,111	9,111,586	11,546,410	11,320,037	5,651,529
INTRAGOVERNMENTAL	5,148,440	1,453,576	867,841	304,117	114,911	5,040,952	1,673,847	1,710,742	1,538,922	111,441
TOTAL, EXCEPT INTRAGOVERNMENTAL	36,008,616	6,742,445	10,429,510	10,195,298	5,010,853	49,492,159	9,508,761	13,995,368	11,397,115	5,540,088
FORMALLY ADVERTISED	3,069,147	1,372,829	867,294	776,389	957,626	3,437,111	1,581,433	1,116,187	234,751	586,740
OTHER	31,119,474	7,753,616	11,558,232	9,368,901	4,057,724	46,055,048	7,998,810	12,779,181	11,162,364	4,975,048
FOR WORK OUTSIDE U. S.	2,169,656	1,907,373	275,109	487,824	544,331	2,402,627	889,865	244,226	505,094	73,542
FORMALLY ADVERTISED	65,842	11,947	10,202	409	23,289	66,752	21,313	39,628	54	4,265
OTHER	2,103,794	395,431	244,986	487,415	521,042	2,335,875	786,337	204,606	494,540	73,577
EDUCATIONAL & NONPROFIT INSTITUTIONS	905,118	178,178	249,995	344,353	1,597	845,129	157,603	306,732	373,553	7,741
FORMALLY ADVERTISED	346	416	318	147	67	887	528	33	59	67
OTHER	804,672	177,762	249,677	344,206	1,565	844,242	157,075	306,699	373,494	7,674
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	33,233,362	7,598,494	11,266,427	9,448,113	4,324,428	37,114,870	8,533,495	13,374,410	10,164,463	4,736,585
FORMALLY ADVERTISED	3,007,194	1,010,473	811,798	725,813	434,798	3,365,672	1,278,872	1,097,514	234,158	559,984
OTHER	30,226,168	6,586,421	11,017,669	9,272,280	3,889,630	33,749,198	7,254,623	12,276,896	9,929,305	4,226,597
SMALL BUSINESS FIRMS	6,447,391	1,876,595	1,672,769	1,236,745	1,708,987	7,441,369	2,195,804	1,921,384	1,481,417	1,896,544
FORMALLY ADVERTISED	1,711,285	584,886	560,121	379,958	390,384	1,112,818	407,069	389,425	182,117	223,287
OTHER	4,736,106	1,291,689	1,112,648	1,136,787	1,318,603	6,301,551	1,787,735	1,541,959	1,299,300	1,673,257
OTHER BUSINESS FIRMS	26,746,771	5,720,299	10,191,658	8,211,368	2,625,441	29,780,509	6,338,691	11,453,026	9,017,031	2,840,041
FORMALLY ADVERTISED	1,749,069	645,577	671,616	177,875	543,982	2,256,054	1,071,803	717,109	132,041	336,781
OTHER	24,997,702	5,074,722	9,520,042	8,033,493	2,071,459	27,524,455	5,266,888	10,735,917	8,884,990	2,503,260
FORMALLY ADVERTISED AS A PERCENT OF:										
TOTAL, EXCLUDING INTRAGOVERNMENTAL BUSINESS FIRMS FOR WORK IN THE U. S.	8.7	11.6	6.9	2.2	19.1	6.5	15.8	8.2	2.1	10.2
	9.8	11.3	7.0	2.6	21.6	9.1	17.3		2.2	11.7

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

B/ INCLUDES AWARDS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).

C/ NOT INCLUDED ELSEWHERE IN THIS TABLE.

D/ INCLUDES "OTHER DEFENSE AGENCY" AWARDS.

Table 12
FORMALLY ADVERTISED AND OTHER AWARDS (BY FISCAL YEAR) a/

(Amounts in Millions)		FY 1951	FY 1952	FY 1953	FY 1954	FY 1955	FY 1956	FY 1957	FY 1958	FY 1959	FY 1960
Type of Contractor											
TOTAL		\$33,640	\$43,599	\$41,811	\$45,779	\$46,580	\$50,290	\$1,498	\$38,197	\$55,217	\$53,689
INTRAGOVERNMENTAL		1,064	768	571	428	541	434	467	531	758	781
TOTAL, EXCEPT INTRAGOVERNMENTAL		31,595	42,831	41,240	45,351	46,039	49,856	20,996	37,666	54,459	52,908
Formally Advertised		NA	NA	NA	11,037	13,640	16,294	3,423	3,282	3,296	3,170
Other								17,573	20,384	21,163	19,738
FOR WORK OUTSIDE U. S.		762	1,212	1,418	1,411	1,111	1,406	1,602	1,444	1,410	1,226
Formally Advertised		NA	NA	NA	33	15	87	107	164	167	192
Other					1,378	1,096	1,319	1,500	1,280	1,243	1,034
EDUCATIONAL AND NON-PROFIT INSTITUTIONS:		NA	NA	NA	NA	NA	NA	261	395	400	380
Formally Advertised								261	392	400	380
Other											
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)		30,823	41,612	40,822	43,935	44,928	47,750	19,133	21,827	22,744	21,302
Formally Advertised		3,700	1,479	3,099	1,789	2,382	2,815	3,321	3,115	3,086	2,978
Other		27,123	37,003	37,723	42,146	42,546	44,935	15,812	18,712	19,658	18,324
Small Business Firms		6,436	7,466	4,608	2,462	3,214	3,475	3,783	3,722	3,793	3,440
Formally Advertised		1,799	2,545	2,035	1,150	1,501	1,750	1,973	1,794	1,466	1,175
Other		4,637	4,921	2,573	1,312	1,713	1,725	1,810	1,935	2,327	2,265
Other Business Firms		24,387	34,146	36,214	41,473	41,714	44,275	15,350	18,098	18,951	17,862
Formally Advertised		1,921	1,936	1,054	639	885	1,065	1,348	1,321	1,623	1,803
Other		22,466	32,210	35,160	40,834	40,829	43,210	14,002	16,777	17,328	16,059
FORMALLY ADVERTISED AS A PERCENT OF:		NA	NA	NA	14.2%	15.0%	15.1%	16.3%	13.9%	13.3%	13.8%
Total Excluding Intragovernmental		12.1%	10.8%	11.1%	15.6%	16.0%	15.9%	17.4%	14.3%	13.6%	14.0%
Business Firms for Work in the U. S.											

a/ For definitions and coverage, see Notes on Coverage.
NA Not Available. Prior to fiscal year 1957, data on Educational and Non-Profit Institutions were included in the data for "Business Firms for Work in the U.S."

Table 12 (Continued)
FORMALLY ADVERTISED AND OTHER AWARDS (BY FISCAL YEAR) ^{a/}

(Amounts in Millions)	FY 1961	FY 1962	FY 1963	FY 1964	FY 1965	FY 1966	FY 1967	FY 1968	FY 1969	FY 1970
Type of Contractor										
TOTAL	\$25,884	\$29,124	\$29,372	\$28,796	\$27,927	\$39,243	\$44,633	\$43,756	\$41,986	\$35,977
INTRAGOVERNMENTAL	881	1,156	347	562	612	1,015	1,252	982	1,219	1,638
TOTAL, EXCEPT INTRAGOVERNMENTAL	24,763	28,108	29,025	28,234	27,315	37,228	43,381	42,774	40,767	34,339
Formally Advertised	2,932	3,504	3,678	4,071	4,807	5,283	5,792	4,902	4,784	3,926
Other	21,771	24,594	25,347	24,163	22,508	31,945	37,589	37,872	36,273	30,413
FEDERAL GOVERNMENT	1,279	1,454	1,271	1,325	1,366	2,534	2,815	2,519	2,676	2,407
Formally Advertised	161	132	140	181	155	135	170	117	103	67
Other	1,118	1,322	1,131	1,144	1,211	2,399	2,645	2,398	2,573	2,340
EDUCATIONAL AND NON-PROFIT INSTITUTIONS	432	497	618	688	738	672	757	772	760	740
Formally Advertised	1	1	1	1	1	1	1	1	1	1
Other	431	497	618	687	736	671	756	771	760	740
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	22,942	24,147	27,143	26,231	25,281	34,656	39,859	39,487	37,331	31,192
Formally Advertised	2,770	3,413	3,538	3,889	4,666	5,117	5,621	4,784	4,391	3,859
Other	20,222	22,735	23,605	22,342	20,615	29,539	34,238	34,703	32,940	27,333
Small Business Firms	3,657	4,662	4,301	4,512	4,443	7,269	8,073	7,263	6,515	5,254
Formally Advertised	1,728	1,089	867	930	1,058	1,530	1,663	1,502	1,422	1,007
Other	2,649	3,573	3,434	3,589	3,385	5,739	6,410	5,761	5,093	4,247
Other Business Firms	19,335	21,525	22,812	21,719	20,838	26,757	31,736	32,219	30,816	25,938
Formally Advertised	1,763	2,333	2,671	3,959	3,602	3,617	3,954	3,202	2,969	2,852
Other	17,573	19,202	20,141	18,763	16,736	23,140	27,778	28,977	27,847	23,086
FORMALLY ADVERTISED AS A PERCENT OF:										
Total Excluding Intragovernmental	11.9%	12.6%	12.7%	14.4%	17.6%	14.2%	13.4%	11.5%	11.0%	11.4%
Business Firms for Work in the U. S.	12.0	13.1	13.0	14.8	18.4	15.1	14.1	12.1	11.8	12.4

^{a/} For definitions and coverage, see Notes on Coverage.
^{b/} Less than \$500,000.

TABLE 12 (Continued)

(Amounts in Millions)											
TYPE OF CONTRACTOR		FY 1971	FY 1972	FY 1973	FY 1974	FY 1975	FY 1976	FY 1977	FY 1978	FY 1979	FY 1980
TOTAL		13,421 ¹	13,444	13,332 ²	13,412 ³	13,377 ⁴					
GENERAL BUILDING CONTRACTORS		1,043	1,065	3,038 ⁵	3,170	1,004					
Normally Advertised		3,420 ⁶	3,475	4,667	4,800	4,463					
Not		29,804	30,112	29,330	29,330	29,302					
MANUFACTURING CONTRACTORS		2,023 ⁷	2,007	2,111	2,117	2,002					
Normally Advertised		2,003	1,939	2,065	1,950	1,939					
MECHANICAL, ELECTRICAL, PLUMBING, AND HEATING CONTRACTORS		703 ⁸	711	740	701	711					
Normally Advertised		700	700	730	700	700					
ELECTRICAL, ELECTRONIC, AND COMMUNICATIONS EQUIPMENT CONTRACTORS		2,018 ⁹	2,040	2,000	2,040	1,941					
Normally Advertised		3,450	3,470	3,480	3,480	3,480					
Not		28,740	29,303	27,115	29,303	29,303					
TELECOMMUNICATIONS CONTRACTORS		1,040 ¹⁰	1,050	1,011	1,011	1,011					
Normally Advertised		3,994	4,000	4,000	4,000	4,000					
Not											
TRANSPORTATION CONTRACTORS		2,000 ¹¹	2,000	2,000	2,000	2,000					
Normally Advertised		2,000	2,000	2,000	2,000	2,000					
Not		22,775	22,775	22,228	24,598	24,598					
CONSTRUCTION OF AIRCRAFT AND SPACECRAFT		10,000 ¹²	10,000	10,000	10,000	10,000					
Normally Advertised		11,500	11,500	11,500	11,500	11,500					
Not											
CONSTRUCTION OF SHIPS AND BOATS		10,000 ¹³	10,000	10,000	10,000	10,000					
Normally Advertised		11,500	11,500	11,500	11,500	11,500					
Not											
CONSTRUCTION OF OTHER VESSELS		10,000 ¹⁴	10,000	10,000	10,000	10,000					
Normally Advertised		11,500	11,500	11,500	11,500	11,500					
Not											
CONSTRUCTION OF OTHER VESSELS		10,000 ¹⁵	10,000	10,000	10,000	10,000					
Normally Advertised		11,500	11,500	11,500	11,500	11,500					
Not											
CONSTRUCTION OF OTHER VESSELS		10,000 ¹⁶	10,000	10,000	10,000	10,000					
Normally Advertised		11,500	11,500	11,500	11,500	11,500					
Not											
CONSTRUCTION OF OTHER VESSELS		10,000 ¹⁷	10,000	10,000	10,000	10,000					
Normally Advertised		11,500	11,500	11,500	11,500	11,500					
Not											
CONSTRUCTION OF OTHER VESSELS		10,000 ¹⁸	10,000	10,000	10,000	10,000					
Normally Advertised		11,500	11,500	11,500	11,500	11,500					
Not											
CONSTRUCTION OF OTHER VESSELS		10,000 ¹⁹	10,000	10,000	10,000	10,000					
Normally Advertised		11,500	11,500	11,500	11,500	11,500					
Not											

a For definitions and coverage, see Notes on Coverage.

For definitions and coverage, see notes on coverage.

Table 13
AWARDS BY STATUTORY AUTHORITY A/

Statutory Authority (10 U.S.C. 2304 (a))	FISCAL YEAR 1976										FISCAL YEAR 1975									
	TOTAL		ARMY		NAVY		AIR FORCE		DEFENSE SUPPLY AGENCY		TOTAL		ARMY		NAVY		AIR FORCE		DEFENSE SUPPLY AGENCY	
	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT
TOTAL	46,131,124		10,021,000		13,201,371		11,490,697		5,415,264		45,750,296		11,516,622		15,666,115		12,024,037		5,651,529	
INTRAGOVERNMENTAL	24,367,646		1,444,476		667,663		974,117		116,913		5,867,952		1,679,667		1,719,742		1,530,922		111,441	
TOTAL, EXCEPT INTRAGOVERNMENTAL	21,763,478		8,576,524		12,533,708		10,516,580		5,298,351		40,882,344		9,836,955		13,946,373		10,493,115		5,540,088	
FORMALLY ADVERTISED	24,969,142		1,427,029		642,796		225,386		997,626		3,437,116		1,571,933		1,136,187		234,751		564,243	
OTHER AUTHORITY (SUB-TOTAL)	21,763,478		7,149,495		11,890,912		9,991,194		4,298,725		37,445,228		8,265,022		12,810,186		10,258,364		4,975,845	
(1) NATIONAL EMERGENCY (SUB-TOTAL)	1,746,342		649,047		615,769		349,663		388,311		2,176,297		691,195		539,724		413,701		531,697	
(A) LABOR SURPLUS AREA OR INDUSTRY SET-ASIDES	1,617,258		12,237		6,133		5,133		74,397		73,145		5,133		2,482		2,482		62,834	
(B) SMALL BUSINESS SET-ASIDES	1,630,104		977,143		61,665		346,297		298,675		2,928,422		681,661		537,924		441,611		462,561	
(C) BALANCE OF PAYMENTS PROGRAM	11,990		66		66		210		11,739		1,779		6,229		6		268		6,352	
(2) PUBLIC EXIGENCY	1,817,503		649,277		591,599		512,431		76,177		2,321,613		831,678		616,572		874,279		59,123	
(3) PURCHASES NOT MORE THAN \$10,000	1,999,546		576,919		646,269		353,726		277,661		2,273,228		531,157		648,166		508,473		423,960	
(4) PERSONAL OR PROFESSIONAL SERVICES	86,952		61,899		13,564		11,641		89		107,414		76,777		32,354		11,734		21	
(5) SERVICES OF EDUCATIONAL INSTITUTIONS	385,642		74,867		101,393		139,752		137		617,956		68,161		27,111		160,357		63	
(6) PURCHASES OUTSIDE U. S.	1,829,444		964,777		99,897		268,677		497,667		2,767,746		763,527		124,933		682,746		697,231	
(7) MEDICINES OR MEDICAL SUPPLIES	191,462		6,497		3,069		2,379		161,516		139,016		3,666		4,446		2,419		128,919	
(8) SUPPLIES PURCHASED FOR AUTHORIZED RESALE	417,674		141,274		34,356		157,186		53,731		697,139		146,522		47,678		203,02		56,189	
(9) PERISHABLE OR NON-PERISHABLE SUBSISTENCE	1,629,654		371,572		153,918		672,949		697,136		1,633,714		333,172		157,669		519,884		634,185	
(10) IMPRACTICAL TO SECURE COMPETITION BY FORMAL ADVERTISING	12,376,467		1,618,749		4,737,729		4,134,781		1,845,569		13,649,416		1,661,552		4,836,637		4,148,084		2,425,143	
(11) EXPERIMENTAL, DEVELOPMENTAL, TEST OR RESEARCH	4,984,314		1,716,994		4,696,665		2,441,264		7		9,772,794		1,171,777		1,515,246		2,325,756		96	
(12) CLASSIFIED PURCHASES	132,772		127,843		5,715		17		7		142,578		136,679		5,769		7		3	
(13) TECHNICAL EQUIPMENT REQUIRING STANDARDIZATION AND INTERCHANGEABILITY OF PARTS	119,477		2,871		117,496		3,639		712		136,132		7		122,739		11,199		3,244	
(14) TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING SUBSTANTIAL INITIAL INVESTMENT OR EXTENDED PERIOD OF PREPARATION FOR MANUFACTURE	4,642,395		154,449		2,757,504		1,199,127		7		6,059,516		545,571		3,364,274		971,829		7	
(15) NEGOTIATION AFTER ADVERTISING	1,767,974		114,919		247		7,527		146		3,611		5		422		3,611		67	
(16) PURCHASES TO KEEP FACILITIES AVAILABLE IN THE INTEREST OF NATIONAL DEFENSE OR INDUSTRIAL MOBILIZATION	1,376,913		978,974		377,573		191,256		38,917		1,886,447		819,162		411,522		316,291		12,460	
(17) OTHERWISE AUTHORIZED BY LAW	873,592		1,433,191		1,479,791		121,579		38,917		567,116		11,446		171,782		317,691		17,681	

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.
B/ INCLUDES AWARDS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).
C/ NOT INCLUDED ELSEWHERE IN THIS TABLE.
D/ INCLUDES "OTHER DEFENSE AGENCY" AWARDS.
E/ LESS THAN 0.05 PERCENT.
NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 14
**AWARDS BY STATUTORY AUTHORITY A/
NUMBER OF PROCUREMENT ACTIONS**

Statutory Authority (10 U.S.C. 2304 (a) 1)	TOTAL						ACTIONS LESS THAN \$10,000						TOTAL ACTIONS OF \$10,000 OR MORE					
	FISCAL YEAR 1974			FISCAL YEAR 1975			FISCAL YEAR 1974			FISCAL YEAR 1975			FISCAL YEAR 1974			FISCAL YEAR 1975		
	NUMBER	PERCENT		NUMBER	PERCENT		NUMBER	PERCENT		NUMBER	PERCENT		NUMBER	PERCENT		NUMBER	PERCENT	
TOTAL	24,330,142	B/		11,174,819	B/		19,135,200			9,954,337			202,052	B/		224,462	B/	
INTRAGOVERNMENTAL	908,796			730,574			993,002			711,531			15,792			19,023		
TOTAL, EXCEPT INTRAGOVERNMENTAL	23,421,346			10,444,245			9,242,198			9,242,198			187,260			205,439		
FORMALLY ADVERTISED	757,179	8.1		655,553	5.9		735,732	8.0		634,448	6.9		21,373	11.4		21,145	13.5	
OTHER AUTHORITY (SUB-TOTAL)	8,672,124	35.5		9,788,673	87.9		9,506,466	92.0		9,611,938	93.1		165,887	88.6		184,295	89.5	
(1) NATIONAL EMERGENCY	694,536	2.9		516,508	4.5		668,671	5.1		697,013	5.3		21,063	11.7		25,695	12.8	
(2) PUBLIC EXIGENCY	57,974	0.2		53,174	0.5		53,427	0.5		26,502	0.3		16,114	7.5		16,454	8.2	
(3) PURCHASES NOT MORE THAN \$10,000	5,832,081	24.2		5,957,182	53.7		5,937,081	56.8		5,957,182	56.5		8,000	4.2		8,000	4.0	
(4) PERSONAL OR PROFESSIONAL SERVICES	9,657	0.0		13,100	0.1		7,927	0.1		11,158	0.1		1,748	0.9		2,032	1.0	
(5) SERVICES OF EDUCATIONAL INSTITUTIONS	25,656	0.1		51,549	0.5		21,546	0.2		17,672	0.2		4,072	2.2		4,029	2.1	
(6) PURCHASES OUTSIDE U. S.	513,801	2.1		679,447	6.1		592,971	5.5		659,795	7.1		1,030	5.0		19,362	9.5	
(7) MEDICINES OR MEDICAL SUPPLIES	19,412	0.1		9,494	0.1		7,911	0.1		6,818	0.1		2,671	1.4		2,677	1.3	
(8) SUPPLIES PURCHASED FOR AUTHORIZED RESALE	259,449	1.1		284,987	2.6		254,585	2.0		278,576	3.0		5,364	2.9		6,461	3.2	
(9) PERISHABLE OR NON-PERISHABLE SUBSISTENCE	866,712	3.5		866,794	7.7		921,108	8.9		839,619	9.1		25,674	13.7		25,175	13.0	
(10) IMPRACTICAL TO SECURE COMPETITION BY FORMAL ADVERTISING	674,076	2.8		351,570	3.1		410,600	4.5		297,438	3.1		56,376	30.1		63,132	31.3	
(11) EXPERIMENTAL, DEVELOPMENTAL, TEST OR RESEARCH	19,774	0.1		18,370	0.2		4,781	0.1		4,067	0.0		11,923	7.4		16,311	7.1	
(12) CLASSIFIED PURCHASES	2,240	0.0		3,514	0.0		1,531	0.0		7,657	0.0		717	0.4		861	0.4	
(13) TECHNICAL EQUIPMENT REQUIRING STANDARDIZATION AND INTERCHANGEABILITY OF PARTS	546	0.0		152	0.0		603	0.0		41	0.0		63	0.0		111	0.1	
(14) TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING SUBSTANTIAL INITIAL INVESTMENT OR EXTENDED PERIOD OF PREPARATION FOR MANUFACTURE	9,754	0.0		4,394	0.0		603	0.0		861	0.0		4,455	2.4		3,553	1.8	
(15) NEGOTIATION AFTER ADVERTISING	151	0.0		124	0.0		98	0.0		79	0.0		83	0.0		45	0.0	
(16) PURCHASES TO KEEP FACILITIES AVAILABLE IN THE INTEREST OF NATIONAL DEFENSE OR INDUSTRIAL MOBILIZATION	2,347	0.0		2,649	0.0		561	0.0		627	0.0		1,779	1.0		2,569	1.0	
(17) OTHERWISE AUTHORIZED BY LAW	21,564	0.2		20,657	0.2		19,261	0.2		23,167	0.3		2,095	1.1		2,383	1.2	

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.
B/ INCLUDES ACTIONS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).
* NOT INCLUDED ELSEWHERE IN THIS TABLE.
* LESS THAN 0.05 PERCENT.
NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 14 (Continued) A/

Secondary Authority (10 U.S.C. 2304 (a))	NEW WORK						ACTIONS OF \$10,000 OR MORE						DELIVERY ORDERS						MODIFICATIONS					
	FISCAL YEAR 1974			FISCAL YEAR 1975			FISCAL YEAR 1974			FISCAL YEAR 1975			FISCAL YEAR 1974			FISCAL YEAR 1975			FISCAL YEAR 1974			FISCAL YEAR 1975		
	NUMBER	PERCENT	NUMBER	PERCENT	NUMBER	PERCENT	NUMBER	PERCENT	NUMBER	PERCENT	NUMBER	PERCENT	NUMBER	PERCENT	NUMBER	PERCENT	NUMBER	PERCENT	NUMBER	PERCENT	NUMBER	PERCENT	NUMBER	PERCENT
TOTAL	NA		NA		NA		NA		NA		NA		NA		NA		NA		NA		NA		NA	
INTRAGOVERNMENTAL	92,940	100.0	98,592	106.2	95,031	102.2	78,984	84.7	78,984	84.7	29,853	32.1	29,853	32.1	29,853	32.1	29,853	32.1	29,853	32.1	29,853	32.1	29,853	32.1
TOTAL, EXCEPT INTRAGOVERNMENTAL	12,059	13.0	13,004	13.2	5,940	6.2	6,031	6.5	6,031	6.5	2,978	3.2	2,978	3.2	2,978	3.2	2,978	3.2	2,978	3.2	2,978	3.2	2,978	3.2
FORMALLY ADVERTISED	89,892	96.2	95,908	96.8	91,491	91.5	66,153	69.7	66,153	69.7	26,879	28.2	26,879	28.2	26,879	28.2	26,879	28.2	26,879	28.2	26,879	28.2	26,879	28.2
OTHER AUTHORITY (SUB-TOTAL)	16,304	17.5	20,166	20.5	4,108	4.3	3,803	3.9	3,803	3.9	1,451	1.5	1,451	1.5	1,451	1.5	1,451	1.5	1,451	1.5	1,451	1.5	1,451	1.5
(1) NATIONAL EMERGENCY	8,447	9.1	9,978	10.1	3,144	3.3	3,789	3.9	3,789	3.9	2,523	2.6	2,523	2.6	2,523	2.6	2,523	2.6	2,523	2.6	2,523	2.6	2,523	2.6
(2) PUBLIC EXIGENCY	1,493	1.5	1,959	1.9	24	0.0	101	0.1	101	0.1	313	0.3	313	0.3	313	0.3	313	0.3	313	0.3	313	0.3	313	0.3
(3) PURCHASES NOT MORE THAN \$10,000	2,135	2.3	2,276	2.3	1,379	1.4	1,184	1.2	1,184	1.2	598	0.6	598	0.6	598	0.6	598	0.6	598	0.6	598	0.6	598	0.6
(4) PERSONAL OR PROFESSIONAL SERVICES	3,985	4.3	3,759	3.8	5,771	6.0	5,869	6.1	5,869	6.1	1,894	2.0	1,894	2.0	1,894	2.0	1,894	2.0	1,894	2.0	1,894	2.0	1,894	2.0
(5) SERVICES OF EDUCATIONAL INSTITUTIONS	1,917	2.1	1,971	1.9	1,28	0.0	747	0.7	747	0.7	56	0.0	56	0.0	56	0.0	56	0.0	56	0.0	56	0.0	56	0.0
(6) PURCHASES OUTSIDE U. S.	54	0.0	34	0.0	5,292	5.7	6,471	6.8	6,471	6.8	22	0.0	22	0.0	22	0.0	22	0.0	22	0.0	22	0.0	22	0.0
(7) MEDICINES OR MEDICAL SUPPLIES	13,227	14.2	17,897	18.1	12,269	13.0	15,143	15.5	15,143	15.5	108	0.1	108	0.1	108	0.1	108	0.1	108	0.1	108	0.1	108	0.1
(8) SUPPLIES PURCHASED FOR AUTHORIZED RESALE	22,337	24.0	24,665	25.0	23,753	25.0	26,108	27.1	26,108	27.1	10,206	10.8	10,206	10.8	10,206	10.8	10,206	10.8	10,206	10.8	10,206	10.8	10,206	10.8
(9) PERISHABLE OR NON-PERISHABLE SUBSTANCE	7,932	8.5	7,978	8.1	929	0.9	945	0.9	945	0.9	5,462	5.8	5,462	5.8	5,462	5.8	5,462	5.8	5,462	5.8	5,462	5.8	5,462	5.8
(10) IMPRACTICAL TO SECURE COMPETITION BY FORMAL ADVERTISING	593	0.6	653	0.7	96	0.0	118	0.1	118	0.1	68	0.0	68	0.0	68	0.0	68	0.0	68	0.0	68	0.0	68	0.0
(11) EXPERIMENTAL, DEVELOPMENTAL, TEST OR RESEARCH	24	0.0	36	0.0	9	0.0	42	0.0	42	0.0	38	0.0	38	0.0	38	0.0	38	0.0	38	0.0	38	0.0	38	0.0
(12) CLASSIFIED PURCHASES																								
(13) TECHNICAL EQUIPMENT REQUIRING STANDARDIZATION AND INTERCHANGEABILITY OF PARTS																								
(14) TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING SUBSTANTIAL INITIAL INVESTMENT OR EXTENDED PERIOD OF PREPARATION FOR MANUFACTURE																								
(15) NEGOTIATION AFTER ADVERTISING																								
(16) PURCHASES TO KEEP FACILITIES AVAILABLE IN THE INTEREST OF NATIONAL DEFENSE OR INDUSTRIAL MOBILIZATION	432	0.5	259	0.3	1,192	1.2	785	0.8	785	0.8	2,881	3.0	2,881	3.0	2,881	3.0	2,881	3.0	2,881	3.0	2,881	3.0	2,881	3.0
(17) OTHERWISE AUTHORIZED BY LAW	275	0.4	318	0.3	866	0.9	1,127	1.2	1,127	1.2	538	0.5	538	0.5	538	0.5	538	0.5	538	0.5	538	0.5	538	0.5
	946	1.1	1,028	1.0	426	0.4	519	0.5	519	0.5	605	0.6	605	0.6	605	0.6	605	0.6	605	0.6	605	0.6	605	0.6

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.
 B/ LESS THAN 0.05 PERCENT.
 NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 15
AWARDS BY STATUTORY AUTHORITY (By Fiscal Year) - a /

(Amounts in Thousands)	Statutory Authority (10 U. S. C. 2304 (a))	FY 1962		FY 1963		FY 1964		FY 1965		FY 1966	
		Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
INTRAGOVERNMENTAL	TOTAL	12,246,002		12,510,120		12,714,284		12,991,037		13,243,107	
		1,155,461		346,516		561,746		612,470		1,014,403	
TOTAL, EXCEPT INTRAGOVERNMENTAL		28,099,021	100.04	24,032,204	100.04	28,234,138	100.04	27,384,567	100.04	37,228,504	100.04
		3,544,619	12.6	3,677,479	12.7	4,071,587	14.4	4,817,214	17.6	5,283,155	14.2
FORMALLY ADVERTISED		24,554,402	87.4	20,354,725	87.3	24,162,551	85.6	22,567,353	82.4	31,945,344	85.8
		1,430,048	5.1	1,336,113	4.8	1,445,883	5.4	1,435,930	6.0	1,856,600	5.0
OTHER AUTHORITY (SUB-TOTAL)	(1) National Emergency (Sub-Total)	142,495	0.5	185,488	0.7	214,145	0.9	158,166	0.6	156,472	0.4
	(a) Labor Surplus Area & Industry Set-Asides	1,279,006	4.6	1,114,174	4.2	1,284,412	4.5	1,464,166	5.3	1,234,571	3.3
	(b) Small Business Set-Asides (Sub-Total)	128,662	0.5	101,128	0.4	62,342	0.2	62,215	0.2	1,398,904	3.8
	1. Unilateral	1,150,944	4.1	1,095,046	3.8	1,222,070	4.3	1,401,931	5.1	195,667	0.5
	2. Joint b/										
	(c) Modifications Authorized by Existing Contract Negotiated Prior to January 1, 1964	5,285	*	4,738	*	0	0.0	0	0.0	0	0.0
	(d) Balance of Payments Program	2,662	*	9,693	*	5,306	*	16,618	0.1	10,357	0.3
(2) Public Emergency		416,904	1.5	562,450	1.9	585,223	2.1	1,104,298	4.0	5,021,593	13.7
	(3) Purchases Not More than \$2,500	1,069,441	3.8	1,280,338	4.4	1,337,665	4.7	1,392,953	5.1	1,704,968	4.6
(4) Personal or Professional Services		125,731	0.4	93,042	0.3	113,712	0.4	78,820	0.3	92,431	0.3
	(5) Services of Educational Institutions	299,195	1.1	443,775	1.5	412,438	1.5	431,284	1.6	483,644	1.0
(6) Purchases Outside U. S.		1,193,502	4.3	962,448	3.3	957,504	3.4	1,036,916	3.8	1,934,316	5.2
	(7) Medicines or Medical Supplies	62,854	0.2	44,639	0.2	54,865	0.2	67,353	0.2	124,742	0.3
(8) Supplies Purchased for Authorized Resale		82,100	0.3	280,304	1.0	157,489	0.5	170,674	0.6	230,339	0.6
	(9) Perishable or Non-Perishable Subsistence	485,235	1.7	535,647	1.9	684,747	2.4	801,857	2.9	1,088,222	2.9
(10) Impractical to Secure Competition by Formal Advertising		3,906,187	13.9	4,487,119	15.5	4,089,648	14.5	3,929,339	14.4	5,746,985	15.5
	(11) Experimental, Developmental, Test or Research	5,763,983	20.5	5,585,284	19.2	5,016,641	17.8	4,556,792	16.6	4,495,669	12.1
(12) Classified Purchases		771,714	2.7	420,463	1.4	217,184	0.8	115,000	0.4	122,571	0.3
	(13) Technical Equipment Requiring Standardization and Interchangeability of Parts	43,240	0.2	27,622	0.1	34,281	0.1	52,400	0.2	105,630	0.3
(14) Technical or Specialized Supplies Requiring Substantial Initial Investment or Extended Period of Preparation for Manufacture		8,194,024	29.2	8,069,222	27.8	8,015,713	28.4	6,284,334	23.0	6,039,207	16.2
	(15) Negotiation After Advertising	2,295	*	1,102	*	1,409	*	1,616	*	9,849	*
(16) Purchases to Keep Facilities Available in the Interest of National Defense or Industrial Mobilization		670,331	2.4	819,150	2.8	328,092	1.2	337,241	1.2	2,171,779	5.8
	(17) Otherwise Authorized by Law	41,618	0.1	343,127	1.2	607,957	2.2	567,546	2.1	754,753	2.0

a/ For definitions and coverage, see Notes on Coverage.
b/ Prior to FY 1964, Joint Small Business Set-Asides were included under Authority (17).
* Less than 0.05 percent

Table 15 (Continued)
AWARDS BY STATUTORY AUTHORITY (By Fiscal Year) a/

(Amounts in Thousands)	Statutory Authority (10 U.S.C. 2304 (a))	FY 1967		FY 1968		FY 1969		FY 1970		FY 1971	
		Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
TOTAL		2,225,549		3,457,704		4,126,266		4,359,597		4,516,827	
INTRAGOVERNMENTAL		1,451,500		1,421,136		1,219,235		1,638,521		1,533,395	
TOTAL, EXCEPT INTRAGOVERNMENTAL		834,049	100.0	2,036,568	100.0	4,076,031	100.0	3,721,076	100.0	3,283,432	100.0
FORMALLY ADVERTISED		5,701,479	13.4	4,801,571	11.5	4,493,997	11.0	3,926,511	11.4	3,559,732	10.7
OTHER AUTHORITY (SUB-TOTAL)		2,220,070	99.6	3,452,133	89.5	36,273,034	89.0	30,411,565	88.6	59,453,764	89.3
(1) National Emergency (Sub-Total)		2,113,441	4.4	2,134,571	5.0	2,484,161	5.1	2,701,403	5.1	1,621,448	4.9
(a) Labor Supply Area & Industry Set-Aside		137,725	0.3	1,177,702	0.4	227,530	0.5	178,288	0.5	172,054	0.4
(b) Small Business Set-Asides b/		1,827,217	4.2	1,703,400	4.0	1,697,591	4.2	1,448,194	4.2	1,455,944	4.4
(c) Balance of Payments Program		177,659	0.4	258,919	0.6	163,254	0.4	124,951	0.4	43,420	0.1
(2) Public Enterprise		6,026,574	13.4	5,445,992	12.7	4,450,434	10.9	2,498,934	7.3	1,837,549	5.4
(4) Purchases Not More than \$2,500		1,841,300	4.2	1,618,504	3.8	1,563,923	3.9	1,411,313	4.1	1,413,942	4.3
(5) Personal or Professional Services		90,549	0.2	4,009	0.2	64,580	0.2	61,521	0.2	64,896	0.2
(5) Services of Educational Institutions		453,795	1.1	470,012	1.1	435,725	1.1	410,367	1.2	431,410	1.3
(6) Purchases Outside U. S.		2,263,400	5.2	1,477,500	4.6	2,175,524	5.3	1,975,196	5.8	1,683,000	5.1
(7) Medicines or Medical Supplies		144,514	0.3	130,513	0.3	143,749	0.4	98,291	0.3	122,693	0.4
(8) Supplies Purchased for Authorized Resale		218,741	0.5	202,475	0.4	248,711	0.6	208,049	0.8	289,344	0.9
(9) Perishable or Non-Perishable Subsistence		1,178,015	2.7	1,132,848	2.7	1,147,409	2.8	1,230,040	3.6	1,201,189	3.6
(10) Impractical to Secure Competition by Formal Advertising		7,521,549	17.3	7,037,034	17.9	7,755,906	19.0	7,826,345	22.8	7,844,643	23.8
(11) Experimental, Developmental, Test or Research		4,648,162	11.2	4,933,616	11.5	4,750,596	11.7	4,471,137	13.0	4,048,875	12.3
(12) Classified Purchases		129,148	0.3	150,855	0.4	136,199	0.3	110,476	0.3	62,015	0.2
(13) Technical Equipment Requiring Standardization and Interchangeability of Parts		132,084	0.3	83,555	0.2	94,766	0.2	124,867	0.4	105,699	0.3
(14) Technical or Specialized Supplies Requiring Substantial Initial Investment or Extended Period of Preparation for Manufacture											
(15) Negotiation After Advertising		6,500,576	15.0	6,044,599	15.5	6,110,447	15.0	4,783,996	13.9	6,427,798	19.5
(16) Purchases to Keep Facilities Available in the Interest of National Defense or Industrial Mobilization		2,280	*	280	*	6,860	*	961	*	1,981	*
(17) Otherwise Authorized by Law		3,242,846	7.6	4,044,141	10.9	4,776,618	11.7	3,944,112	8.9	1,969,572	6.0
		629,557	1.9	499,704	1.1	313,366	0.8	324,557	0.9	306,862	0.9

a/ For Definitions and Coverage, See Notes on Coverage.
b/ Includes Joint Small Business Set-Asides.
* Less Than 0.05 Percent.

Table 15 (Concluded)
AWARDS BY STATUTORY AUTHORITY (By Fiscal Year) a/

Statutory Authority (10 U.S.C. 2304 (a))	FY 1972		FY 1973		FY 1974		FY 1975		FY 1976	
	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
(A) Awardees:	\$2,275,661		\$2,275,661		\$2,275,661		\$2,275,661		\$2,275,661	
TOTAL, EX-FY INFRASTRUCTURE:	5,701,411	100.0	5,701,411	100.0	5,701,411	100.0	5,701,411	100.0	5,701,411	100.0
Research Activities:	3,104,155	54.4	3,104,155	54.4	3,104,155	54.4	3,104,155	54.4	3,104,155	54.4
Other Activities:	2,597,256	45.6	2,597,256	45.6	2,597,256	45.6	2,597,256	45.6	2,597,256	45.6
(1) National Emergency (Subtotal):	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2
(2) National Emergency (Subtotal):	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2
(3) National Emergency (Subtotal):	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2
(4) National Emergency (Subtotal):	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2
(5) National Emergency (Subtotal):	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2
(6) National Emergency (Subtotal):	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2
(7) National Emergency (Subtotal):	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2
(8) National Emergency (Subtotal):	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2
(9) National Emergency (Subtotal):	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2
(10) National Emergency (Subtotal):	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2
(11) National Emergency (Subtotal):	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2
(12) National Emergency (Subtotal):	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2
(13) National Emergency (Subtotal):	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2
(14) National Emergency (Subtotal):	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2
(15) National Emergency (Subtotal):	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2
(16) National Emergency (Subtotal):	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2
(17) National Emergency (Subtotal):	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2	1,779,155	31.2

a/ Includes National Emergency and Government Activities in Commerce.
b/ Includes National Emergency and Government Activities in Commerce.
c/ Includes National Emergency and Government Activities in Commerce.
d/ Includes National Emergency and Government Activities in Commerce.
e/ Includes National Emergency and Government Activities in Commerce.
f/ Includes National Emergency and Government Activities in Commerce.
g/ Includes National Emergency and Government Activities in Commerce.
h/ Includes National Emergency and Government Activities in Commerce.
i/ Includes National Emergency and Government Activities in Commerce.
j/ Includes National Emergency and Government Activities in Commerce.
k/ Includes National Emergency and Government Activities in Commerce.
l/ Includes National Emergency and Government Activities in Commerce.
m/ Includes National Emergency and Government Activities in Commerce.
n/ Includes National Emergency and Government Activities in Commerce.
o/ Includes National Emergency and Government Activities in Commerce.
p/ Includes National Emergency and Government Activities in Commerce.
q/ Includes National Emergency and Government Activities in Commerce.
r/ Includes National Emergency and Government Activities in Commerce.
s/ Includes National Emergency and Government Activities in Commerce.
t/ Includes National Emergency and Government Activities in Commerce.
u/ Includes National Emergency and Government Activities in Commerce.
v/ Includes National Emergency and Government Activities in Commerce.
w/ Includes National Emergency and Government Activities in Commerce.
x/ Includes National Emergency and Government Activities in Commerce.
y/ Includes National Emergency and Government Activities in Commerce.
z/ Includes National Emergency and Government Activities in Commerce.

AWARDS BY TYPE OF CONTRACT

PRICING PROVISION

Tables 16 and 17 show the types of contract pricing clauses used in military procurement actions of \$10,000 or more each. During Fiscal Year 1975, these awards totaled \$36,020 million of which \$26,060 million, or 72.3% was awarded under fixed price procedures and \$9,753 million, or 27.1% under cost reimbursement procedures. Other types, time and materials and labor hours, accounted for \$207 million and 0.6% of total.

Cost-plus-a-fixed fee (CPFF) contracts accounted for 10.6% of total contract awards of \$10,000 or more in Fiscal Year 1975 compared with the 11.1% rate recorded in Fiscal Year 1974. Use of CPFF contracts since Fiscal Year 1964 have ranged from a low of 9.4% in Fiscal Year 1965 to a high of 12.9% in Fiscal Year 1973. The use of incentive contracts (both fixed and cost types combined) decreased from 31.1% of total contract dollars in Fiscal Year 1974 to 29.9% in Fiscal Year 1975. The use of firm fixed price contracts decreased from 41.9% during Fiscal Year 1974 to 41.2% during Fiscal Year 1975.

The total of 201,440 actions of \$10,000 and over during Fiscal Year 1975 shown in Table 16 is divided into 98,592 original contract actions and modifications calling for additional work, and 102,848 actions representing delivery orders and modifications made pursuant to the terms of existing contracts. The overall number of procurement actions of \$10,000 and over increased during the current period by 7.7% compared with the previous year. Actions for new work increased by 6.1% and actions representing delivery orders and modifications pursuant to the terms of the original contract by 9.3%.

Table 16
AWARDS BY TYPE OF CONTRACT PRICING PROVISION A/

Type of Pricing Provision	NUMBER OF PROCUREMENT ACTIONS									
	NET VALUE (\$1000)		FISCAL YEAR 1974		FISCAL YEAR 1975		FISCAL YEAR 1976		FISCAL YEAR 1975	
	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT
TOTAL	10,338,726	100.0	10,338,726	100.0	10,338,726	100.0	10,338,726	100.0	10,338,726	100.0
INTRAGOVERNMENTAL ACTIONS OF LESS THAN \$10,000 C/	3,205,489	31.0	3,205,489	31.0	3,205,489	31.0	3,205,489	31.0	3,205,489	31.0
ACTIONS OF \$10,000 OR MORE (SUB-TOTAL) C/	32,490,756	100.0	32,490,756	100.0	32,490,756	100.0	32,490,756	100.0	32,490,756	100.0
FIXED PRICE TYPE (SUB-TOTAL)	23,537,114	72.4	23,537,114	72.4	23,537,114	72.4	23,537,114	72.4	23,537,114	72.4
FIRM	13,631,419	58.1	13,631,419	58.1	13,631,419	58.1	13,631,419	58.1	13,631,419	58.1
REDETERMINABLE	332,789	1.4	332,789	1.4	332,789	1.4	332,789	1.4	332,789	1.4
INCENTIVE	4,019,439	17.1	4,019,439	17.1	4,019,439	17.1	4,019,439	17.1	4,019,439	17.1
ESCALATION	2,573,967	11.0	2,573,967	11.0	2,573,967	11.0	2,573,967	11.0	2,573,967	11.0
COST REIMBURSEMENT TYPE (SUB-TOTAL)	8,274,799	25.4	8,274,799	25.4	8,274,799	25.4	8,274,799	25.4	8,274,799	25.4
NO FEE	1,216,599	3.7	1,216,599	3.7	1,216,599	3.7	1,216,599	3.7	1,216,599	3.7
FIXED FEE	3,654,704	11.1	3,654,704	11.1	3,654,704	11.1	3,654,704	11.1	3,654,704	11.1
INCENTIVE FEE	3,273,260	10.1	3,273,260	10.1	3,273,260	10.1	3,273,260	10.1	3,273,260	10.1
AWARD FEE	686,146	2.7	686,146	2.7	686,146	2.7	686,146	2.7	686,146	2.7
OTHER TYPES (SUB-TOTAL)	216,697	0.7	216,697	0.7	216,697	0.7	216,697	0.7	216,697	0.7
TIME AND MATERIALS	180,315	0.6	180,315	0.6	180,315	0.6	180,315	0.6	180,315	0.6
LABOR HOUR	29,911	0.1	29,911	0.1	29,911	0.1	29,911	0.1	29,911	0.1

* LESS THAN 0.05 PERCENT.
NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 16 (Continued)
AWARDS BY TYPE OF CONTRACT PRICING PROVISION A/

Type of Pricing Provision	NUMBER OF PROUREMENT ACTING									
	FISCAL YEAR 1974		FISCAL YEAR 1975		FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978	
	AMOUNT	PERCENT	AMOUNT	PERCENT	TOTAL	PERCENT	NEW WORK	PERCENT	TOTAL	OTHER B/
NAVY										
TOTAL	9 13,284,111		8 15,564,111		7,756,799				1,757,767	
INTRAGOVERNMENTAL ACTIONS OF LESS THAN \$10,000 \$/	862,861		1,119,749		2,911,859				2,911,859	
ACTIONS OF \$10,000 OR MORE (SUB-TOTAL) \$/	11,421,250	100.0	12,444,362	100.0	4,844,940	100.0	22,113	100.0	51,022	25,995
FIXED PRICE TYPE (SUB-TOTAL)	9,480,197	79.6	8,869,719	65.4	36,821	0.9	16,977	78.8	41,222	19,167
FIRM REDETERMINABLE	6,671,835	65.7	5,673,777	65.7	33,481	71.4	16,692	76.2	37,081	18,796
INCENTIVE	3,179,126	27.7	2,768,987	21.6	2,265	5.7	156	2.5	1,284	137
ESCALATION	122,865	1.1	168,166	1.5	136	0.4	114	1.7	333	226
COST REIMBURSEMENT TYPE (SUB-TOTAL)	2,498,053	20.4	3,574,643	34.6	7,665	15.9	4,977	22.2	9,800	5,828
NO FEE	1,918,579	16.6	2,411,961	24.1	1,488	3.1	1,171	2.9	1,815	172
FIXED FEE	1,000,000	8.4	1,000,000	10.0	5,577	11.9	3,678	15.7	6,486	2,426
INCENTIVE FEE	778,574	6.5	1,000,000	10.0	770	1.7	122	0.5	795	366
AWARD FEE	199,713	1.6	126,682	1.3	668	1.4	272	1.2	333	238
OTHER TYPES (SUB-TOTAL)	82,265	0.6	67,766	0.5	981	2.2	164	0.7	1,671	1,402
TIME AND MATERIALS	18,979	0.2	30,136	0.3	457	1.0	71	0.3	837	720
LABOR HOUR	28,186	0.2	37,130	0.3	526	1.2	95	0.4	829	682
AIR FORCE										
TOTAL	9 11,090,817		8 12,928,377		3,490,099				3,074,518	
INTRAGOVERNMENTAL ACTIONS OF LESS THAN \$10,000 \$/	974,137		1,435,972		3,490,099				264,163	
ACTIONS OF \$10,000 OR MORE (SUB-TOTAL) \$/	8,989,672	100.0	9,999,283	100.0	3,490,099	100.0	15,288	100.0	2,810,355	37,822
FIXED PRICE TYPE (SUB-TOTAL)	6,148,595	68.5	6,458,297	64.6	41,988	1.5	12,987	86.4	47,251	32,793
FIRM REDETERMINABLE	2,779,266	30.9	3,127,377	31.3	36,264	1.3	12,631	78.2	40,890	28,990
INCENTIVE	259,914	2.9	281,916	2.8	768	0.02	38	0.2	982	76
ESCALATION	3,109,415	34.5	3,048,977	30.5	4,256	0.12	298	1.9	4,489	3,226
COST REIMBURSEMENT TYPE (SUB-TOTAL)	2,650,397	30.0	3,276,599	32.7	1,000	0.03	26	0.2	1,365	875
NO FEE	282,174	2.9	426,796	4.2	1,000	0.03	26	0.2	1,365	875
FIXED FEE	897,818	10.0	935,619	9.3	3,668	0.1	1,454	9.5	3,668	2,116
INCENTIVE FEE	1,480,005	16.5	1,744,675	17.4	1,331	0.04	188	1.2	1,331	1,000
AWARD FEE	67,391	0.7	136,633	1.3	93	0.003	22	0.1	126	100
OTHER TYPES (SUB-TOTAL)	132,720	1.4	176,397	1.7	1,333	0.04	210	1.4	1,333	1,000
TIME AND MATERIALS	132,720	1.4	186,366	1.8	1,296	0.04	210	1.4	1,296	1,000
LABOR HOUR	67,391	0.7	136,633	1.3	93	0.003	22	0.1	126	100

* LESS THAN 0.05 PERCENT.
NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 16 (Continued)
AWARDS BY TYPE OF CONTRACT PRICING PROVISION A/

Type of Pricing Provision	NET VALUE (\$'000)				NUMBER OF PROCUREMENT ACTIONS							
	FISCAL YEAR 1974		FISCAL YEAR 1975		FISCAL YEAR 1974				FISCAL YEAR 1975			
	AMOUNT	PERCENT	AMOUNT	PERCENT	TOTAL	PERCENT	NEW WORK	OTHER B/	TOTAL	PERCENT	NEW WORK	OTHER B/
DEFENSE SUPPLY AGENCY												
TOTAL	5,125,264		5,651,529		826,141				859,769			
INTRAGOVERNMENTAL ACTIONS OF LESS THAN \$10,000 C/	116,913		111,481		29,719				26,955			
ACTIONS OF \$10,000 OR MORE (SUB-TOTAL) E/	679,972		686,129		796,422				796,422			
FIXED PRICE TYPE (SUB-TOTAL)	6,377,514	99.9	6,862,666	99.9	63,520	1.0	36,209	9,322	62,619	1.0	33,732	8,679
FIXED PRICE	2,678,227	96.5	2,913,681	96.4	39,088	89.8	20,329	9,759	38,854	82.6	26,716	8,248
REINDETERMINABLE	1,625	0	1,625	0	62	0.1	7	55	118	0	2	16
INCENTIVE	161	0	161	0	1	0	0	0	1	0	0	0
ESCALATION	1,900,523	63.4	2,036,317	67.5	6,377	1.0	3,872	515	7,637	1.0	7,136	623
COST REIMBURSEMENT TYPE (SUB-TOTAL)	1,346	0	1,676	0	17	0	6	6	17	0	6	6
NO FEE	1,346	0	1,676	0	17	0	6	6	17	0	6	6
FIXED FEE	1,346	0	1,676	0	17	0	6	6	17	0	6	6
INCENTIVE FEE	1,346	0	1,676	0	17	0	6	6	17	0	6	6
AWARD FEE	1,346	0	1,676	0	17	0	6	6	17	0	6	6
OTHER TYPES (SUB-TOTAL)	1,519	0	1,954	0	9	0	3	9	9	0	3	7
TIME AND MATERIALS	1,519	0	1,954	0	9	0	3	9	9	0	3	7
LABOR HOUR	1,519	0	1,954	0	9	0	3	9	9	0	3	7

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.
 B/ DELIVERY ORDERS AND MODIFICATIONS PURSUANT TO TERMS OF THE ORIGINAL CONTRACT.
 C/ EXCLUDES INTRAGOVERNMENTAL. DATA BY PRICING PROVISION ARE NOT AVAILABLE FOR AWARDS OF LESS THAN \$10,000.
 D/ INCLUDES AWARDS AND ACTIONS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).
 E/ INCLUDES "OTHER DEFENSE AGENCY" AWARDS AND ACTIONS.
 F/ LESS THAN 0.05 PERCENT.
 NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 17

AWARDS BY TYPE OF CONTRACT PRICING PROVISION (By Fiscal Year) a/

(Amounts in Thousands)	FISCAL YEAR									
	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960
Type of Pricing Provision	Net Value									
TOTAL b/	\$21,455,141	\$24,927,777	\$23,225,034	\$10,441,854	\$13,661,507	\$17,101,441	\$17,377,053	\$22,171,727	\$22,477,111	\$21,151,467
FIXED PRICE TYPE (SUB-TOTAL)	15,737,133	21,953,710	23,455,219	7,707,773	10,365,840	11,220,703	11,995,421	13,498,617	13,520,244	12,159,773
Firm	9,437,235	10,125,940	9,407,351	4,137,793	5,418,611	5,220,400	6,370,947	6,148,679	7,432,401	6,144,815
Redeterminable	7,206,455	13,122,475	6,348,482	639,040	1,715,573	1,444,471	1,548,113	1,640,271	1,070,189	1,299,138
Incentive	1,951,457	4,074,848	7,029,516	2,796,137	3,124,376	3,094,450	3,210,817	4,253,712	3,508,203	2,579,199
Escalation	151,987	622,247	652,840	154,784	107,258	628,382	875,499	1,339,154	1,442,807	1,336,611
COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL)	2,721,598	5,074,221	5,225,805	3,234,101	3,295,468	4,481,246	5,001,727	8,772,811	9,353,047	9,021,723
No Fee	855,019	1,523,065	485,044	288,797	363,371	624,147	335,735	617,629	687,561	466,547
Fixed Fee	1,852,046	4,509,585	4,779,868	2,606,666	2,693,335	3,887,148	5,340,975	7,373,218	7,537,392	7,805,469
Incentive Fee	-	-	631,046	277,121	193,408	303,759	209,246	703,175	741,247	672,899
Other d/	14,933	41,636	33,892	61,517	45,354	63,703	72,722	89,769	88,227	78,809
Percent										
TOTAL b/	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
FIXED PRICE TYPE (SUB-TOTAL)	57.3	88.1	79.6	70.5	72.9	69.7	66.6	60.4	59.1	57.4
Firm	43.9	29.8	31.6	38.0	39.7	36.4	35.3	27.6	32.6	31.4
Redeterminable	33.6	38.5	21.8	5.9	12.5	9.9	6.6	7.4	4.7	6.1
Incentive	9.1	12.0	24.0	25.2	22.9	19.2	17.8	19.2	15.3	13.6
Escalation	0.7	1.8	2.2	1.4	0.8	4.2	4.9	6.0	6.3	6.3
COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL)	12.7	17.9	20.2	29.5	24.1	30.3	33.4	39.6	40.9	42.6
No Fee	4.0	4.5	1.6	2.6	2.7	3.9	1.9	2.4	3.0	2.2
Fixed Fee	8.6	13.3	16.3	23.8	19.7	24.1	29.9	33.2	34.1	36.8
Incentive Fee	-	-	2.2	2.5	1.4	1.9	1.2	3.2	3.2	3.2
Other d/	0.1	0.1	0.1	0.6	0.3	0.4	0.4	0.4	0.4	0.1

a/ For definitions and coverage, See Notes on Coverage. Excludes data for the Armed Services Petroleum Purchasing Agency (ASPPA) from July 1950 through December 1956, but includes data for the Military Petroleum Supply Agency, the successor to ASPPA, beginning 1 January 1957. Excludes Army Procurement overseas prior to fiscal year 1958 and also excludes some Navy letters of intent in fiscal years 1951 and 1952 for which type of pricing provision was not determined.

b/ Represents procurement actions of \$10,000 or more excluding intragovernmental, except for fiscal year 1951 which included Navy actions of \$5,000 or more and Army actions of \$100,000 or more.

d/ Includes Time and Materials and Labor Hour contracts.

Table 17-- (Continued)

AWARDS BY TYPE OF CONTRACT PRICING PROVISION (By Fiscal Year) a/

Type of Pricing Provision	FISCAL YEAR									
	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970
(Amounts in Thousands)										
Net Value										
TOTAL 1	\$2,557,221	\$5,777,415	\$6,224,124	\$5,327,542	\$4,330,684	\$33,515,411	\$39,249,344	\$39,070,613	\$37,155,152	\$31,012,501
FIXED PRICE TYPE (SUB-TOTAL)	13,243,042	15,667,041	17,012,601	16,025,507	16,619,283	26,550,920	30,973,534	30,311,751	28,172,619	22,944,694
Firm	7,211,278	9,705,324	10,996,370	11,740,211	12,856,526	19,377,044	22,041,945	20,546,294	18,452,591	14,739,691
Re-determinable	2,403,046	1,557,663	481,400	411,685	536,455	75,555	687,726	90,777	466,032	217,453
Incentive	2,553,562	3,097,055	4,137,347	4,685,456	4,039,195	5,327,340	7,001,204	7,323,142	7,316,612	6,484,855
Escalation	1,075,246	877,199	1,007,445	1,000,935	1,186,527	1,160,711	1,192,674	1,811,538	1,737,184	1,502,490
COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL)	9,614,179	10,112,384	9,211,921	7,299,035	5,711,406	6,964,491	8,275,187	8,758,868	9,012,536	8,067,807
No Fee	466,798	595,144	621,448	582,448	577,801	734,084	752,159	788,191	639,346	593,281
Fixed Fee	8,362,396	8,384,661	5,439,150	3,034,947	2,289,324	3,327,884	4,068,830	4,233,744	3,566,354	3,212,734
Incentive Fee	724,161	1,061,314	3,061,644	3,580,472	2,720,615	2,762,942	3,276,968	3,506,734	3,443,134	3,050,173
Award Fee	0	0	0	0	0	0	0	0	0	953,042
Other 2/	60,824	71,765	89,715	101,168	123,446	139,581	177,870	230,199	252,925	250,577
Percent										
TOTAL b/	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
FIXED PRICE TYPE (SUB-TOTAL)	57.9	60.8	64.9	71.2	76.5	79.2	78.9	77.6%	75.8	74.0
Firm	31.5	38.0	41.5	46.3	52.8	57.5	56.3	52.7	50.2	47.5
Re-determinable	10.5	7.4	3.7	2.4	2.2	2.3	1.8	1.5	1.2	0.7
Incentive	11.2	12.0	15.8	18.5	16.6	15.9	17.8	18.7	19.7	20.9
Escalation	4.7	3.4	3.9	4.0	4.9	3.5	3.0	4.7	4.7	4.9
COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL)	42.1	39.2	35.1	28.8	23.5	20.8	21.1	22.4	24.2	26.0
No Fee	2.0	2.3	2.4	2.3	2.4	2.2	1.9	2.0	1.7	1.9
Fixed Fee	36.6	32.5	20.7	12.0	9.4	9.9	10.4	10.8	9.6	10.4
Incentive Fee	3.2	4.1	11.7	14.1	11.2	8.3	8.3	9.0	9.3	9.8
Award Fee	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	3.1
Other d/	0.3	0.3	0.3	0.4	0.5	0.4	0.5	0.6	0.6	0.8

a/ For definitions and coverage, See Notes on Coverage. Excludes data for the Armed Services Petroleum Purchasing Agency (ASPPA) from July 1950 through December 1956, but includes data for the Military Petroleum Supply Agency, the successor to ASPPA, beginning 1 January 1957. Excludes Army Procurement overseas prior to fiscal year 1958 and also excludes some Navy Letters of Intent in fiscal years 1951 and 1952 for which type of pricing provision was not determined.

b/ Represents procurement actions of \$10,000 or more excluding Intragovernmental, except for fiscal year 1951 which included Navy actions of \$5,000 or more and Army actions of \$100,000 or more.

c/ Includes Cost-Plus-Award Fee Contracts but the amounts are not known.

d/ Includes Time and Materials and Labor Hour contracts.

NA Not Available

TABLE 17 (Concluded)
AWARDS BY TYPE OF CONTRACT PRICING PROVISION (By Fiscal Year) ^{a/}

Type of Pricing Provision	FISCAL YEAR									
	1971	1972	1973	1974	1975	1976	1977	1978	1979	1980
	NET VALUE									
TOTAL ^{b/}	\$29,602,143	\$30,523,054	\$29,233,122	\$32,455,056	\$36,019,736					
FIXED PRICE TYPE (SUB-TOTAL)	21,941,526	23,110,179	21,755,320	23,537,160	26,059,551					
Firm	12,579,900	11,854,097	13,209,079	13,616,019	14,834,593					
Redeterminable	213,040	271,120	260,212	332,782	360,851					
Incentive	7,807,378	7,606,806	7,527,028	6,814,412	6,396,224					
Escalation	1,331,218	1,375,906	1,455,427	2,177,347	4,467,883					
COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL)	7,760,527	7,412,875	7,477,802	8,917,896	9,960,185					
No Fee	159,782	1,200,763	948,023	1,216,589	992,566					
Fixed Fee	3,352,924	3,715,559	3,845,775	3,603,798	3,826,095					
Incentive Fee	2,834,280	3,231,450	3,445,594	3,273,268	4,345,521					
Award Fee	692,913	820,148	663,745	646,144	588,864					
Other ^{d/}	220,626	214,235	237,719	218,097	207,139					
TOTAL	100.0%	100.0%	100.0%	100.0%	100.0%					
FIXED PRICE TYPE (SUB-TOTAL)	73.9	71.6	69.4	72.4	72.3					
Firm	42.4	42.8	44.2	41.9	41.1					
Redeterminable	0.7	0.8	0.9	1.0	1.0					
Incentive	26.3	23.6	19.5	21.0	17.8					
Escalation	4.5	4.3	4.9	8.5	12.4					
COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL)	26.1	28.4	30.6	27.6	27.7					
No Fee	2.2	3.7	3.2	3.7	2.8					
Fixed Fee	11.3	11.5	12.9	11.1	10.6					
Incentive Fee	9.5	10.0	11.5	10.1	12.1					
Award Fee	2.3	2.5	2.2	2.0	1.6					
Other ^{d/}	0.7	0.7	0.8	0.7	0.6					

^{a/} For definitions and coverage, See Notes on Coverage. Excludes data for the Armed Services Petroleum Purchasing Agency (ASPPA) from July 1950 through December 1956, but includes data for Military Petroleum Supply Agency, the successor to ASPPA, beginning 1 January 1957. Excludes Army Procurement overseas prior to fiscal year 1958 and also excludes some Navy letters of intent in fiscal years 1951 and 1952 for which type of pricing provision was not determined.

^{b/} Represents procurement actions of \$10,000 or more excluding Intragovernmental, except for fiscal year 1951 which included Navy actions of \$5,000 or more and Army actions of \$10,000 or more.

^{d/} Includes Time and Materials and Labor Hour contracts.

SUBCONTRACTS

Commitments for subcontract work by 695 reporting large military contractors totaled \$12,731 million in Fiscal Year 1975 which was a 5.5% increase from the \$12,072 million reported by 713 large contractors in Fiscal Year 1974.

Small business firms received 39.3% of the total committed for subcontract work during Fiscal Year 1975 compared with 38.1% for Fiscal Year 1974. Comparative data for Fiscal Years 1966 through 1975 are shown in Table 18.

Table 18
DEFENSE SMALL BUSINESS SUBCONTRACTING PROGRAM (By Fiscal Year)

(Dollar Amounts in Millions)

	1966	1967	1968	1969	1970	1971	1972	1973	1974	1975*
1. Number of Large Contractors Reporting	735	816	886	946	939	865	767	765	713	695
2. Military Subcontract Commitments	\$12,163	\$15,472	\$15,225	\$14,883	\$11,931	\$9,471	\$9,925	\$11,094	\$12,072	\$12,731
a. To Small Business Concerns	5,102	6,697	6,496	6,046	4,378	3,292	3,457	3,971	4,609	5,002
b. To Other Business Concerns	7,061	8,775	8,729	8,837	7,553	6,179	6,468	7,123	7,463	7,729
3. Percent of Total to Small Business Concerns (Line 2a -:- Line 2	41.9%	43.3%	42.7%	40.6%	36.7%	34.8%	34.8%	35.8%	38.2%	39.3%

* Preliminary

APPENDIX TABLES

TABLE A
AWARDS BY MONTH (WORLD-WIDE TOTAL)
1951 - 1960

(Amounts in Millions)	Month	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960
January		\$ 4,137	\$ 2,697	\$ 3,967	\$ 702	\$ 1,100	\$ 1,312	\$ 1,550	\$ 1,793	\$ 1,411	\$ 1,580
February		2,681	4,113	2,004	522	1,070	1,262	1,719	1,083	1,658	1,508
March		3,170	3,148	2,847	1,032	1,346	1,893	1,947	2,797	2,438	2,370
January-March, Total		9,988	9,958	8,818	2,256	3,516	4,467	5,216	5,673	5,507	5,458
April		3,115	2,249	2,776	1,173	1,542	1,129	1,833	1,763	1,802	1,500
May		3,910	3,190	2,278	1,410	988	1,528	778	2,558	1,627	1,875
June		8,134	12,398	6,066	3,455	3,897	4,692	2,740	5,131	4,995	4,307
April-June, Total		15,159	17,837	11,120	6,038	6,427	7,349	5,351	9,452	8,424	7,682
January-June, Total		25,147	27,795	19,938	8,294	9,943	11,816	10,567	15,125	13,931	13,140
Fiscal Year, Total			43,569	31,812	13,279	16,582	19,590	21,458	24,197	25,312	23,689
July		3,121	1,199	1,561	708	844	1,036	1,398	1,319	1,824	1,757
August		2,373	810	750	497	901	1,479	865	1,232	1,465	1,698
September		2,012	1,990	926	2,067	734	2,225	1,409	2,471	1,921	2,402
July-September, Total		7,506	3,999	3,237	3,272	2,479	4,740	3,672	5,022	5,210	5,857
October		2,464	2,047	929	1,917	1,007	1,730	1,545	1,820	1,914	1,428
November		2,236	2,296	287	380	1,168	1,704	1,524	1,457	1,731	1,607
December		3,568	3,532	532	1,070	3,120	2,717	2,331	3,082	1,694	2,278
October-December, Total		8,268	7,875	1,748	3,367	5,295	6,151	5,400	6,359	5,339	5,313
July-December, Total		15,774	11,874	4,985	6,639	7,774	10,891	9,072	11,381	10,549	11,170
Calendar Year, Total		40,921	39,669	24,923	14,933	17,717	22,707	19,639	26,506	24,480	24,310

NOTE: Most overseas procurement during fiscal years 1951-1954 was reported on an annual basis. The amounts have been pro-rated to the individual months on an estimated basis.

TABLE A (Cont'd)
AWARDS BY MONTH (WORLD-WIDE TOTAL)
1961 - 1970

(Amounts in Millions)	Month	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970
	January	\$ 1,781	\$ 2,990	\$ 2,320	\$ 2,328	\$ 2,029	\$ 2,957	\$ 3,318	\$ 2,973	\$ 3,275	\$ 2,773
	February	1,887	1,927	2,254	2,527	1,603	2,554	3,291	2,909	3,221	2,406
	March	2,437	3,019	2,800	2,204	2,578	2,988	3,034	3,077	2,560	2,560
	January-March, Total	6,105	7,936	7,374	7,059	6,210	8,499	9,643	8,959	9,056	7,739
	April	1,929	2,043	1,842	2,274	2,693	3,159	2,902	3,247	2,399	2,166
	May	1,630	1,906	2,155	2,391	1,988	3,398	3,940	3,993	2,720	2,292
	June	4,750	4,431	4,648	3,666	4,607	7,283	7,060	6,081	5,160	5,320
	April-June, Total	8,309	8,380	8,645	8,331	9,288	13,840	13,902	13,321	10,279	9,778
	January-June, Total	14,414	16,316	16,019	15,390	15,498	22,339	23,545	22,280	19,335	17,517
	Fiscal Year, Total	25,584	29,254	29,379	28,796	27,997	38,243	44,633	43,755	41,986	35,976
	July	1,597	1,653	2,044	2,328	2,355	4,114	3,721	4,371	3,524	3,362
	August	1,828	1,922	2,484	1,971	2,659	3,069	3,725	3,071	2,965	2,782
	September	2,252	2,248	2,928	2,474	2,798	4,208	4,282	4,601	3,313	2,608
	July-September, Total	5,677	5,823	7,456	6,773	7,812	11,391	11,728	12,043	9,802	8,752
	October	2,653	2,943	2,241	2,025	2,782	3,462	3,649	4,021	3,416	3,977
	November	1,909	2,471	1,535	1,746	2,481	2,778	2,770	2,863	2,170	2,226
	December	2,699	2,123	2,174	1,955	2,829	3,457	3,328	3,724	3,071	3,312
	October-December, Total	7,261	7,537	5,950	5,726	8,092	9,697	9,747	10,608	8,657	9,515
	July-December, Total	12,938	13,360	13,406	12,499	15,904	21,088	21,475	22,651	18,459	18,267
	Calendar Year, Total	27,352	29,676	29,425	27,889	31,402	43,427	45,020	44,931	37,794	35,784

TABLE A (Cont'd)
AWARDS BY MONTH (WORLD-WIDE TOTAL)
1971 - 1980 to Date

(Amounts in Millions)	Month	1971	1972	1973	1974	1975	1976	1977	1978	1979	1980
	January	\$ 2,338	\$ 3,379	\$2,734	\$3,244	\$3,681					
	February	2,364	2,629	2,569	2,727	3,414					
	March	3,059	2,977	2,966	2,800	2,721					
	January-March, Total	7,761	8,985	8,269	8,771	9,816					
	April	2,285	2,249	2,067	3,207	2,987					
	May	1,843	2,300	2,572	2,344	2,799					
	June	4,361	5,863	5,387	6,419	7,185					
	April-June, Total	8,489	10,412	10,026	11,970	12,971					
	January-June, Total	16,250	19,397	18,295	20,741	22,787					
	Fiscal Year, Total	34,517	38,292	36,920	40,131	45,758					
	July	3,716	3,783	2,725	4,345						
	August	3,213	2,871	3,468	4,539						
	September	3,231	3,010	3,468	3,706						
	July-September, Total	10,160	9,664	9,661	12,590						
	October	2,838	3,150	3,392	4,355						
	November	2,638	3,101	3,207	3,300						
	December	3,259	2,710	3,130	2,726						
	October-December, Total	8,735	8,961	9,729	10,381						
	July-December, Total	18,895	18,625	19,390	22,971						
	Calendar Year, Total	35,145	38,022	37,685	43,712						

TABLE B
AWARDS TO U. S. BUSINESS FIRMS BY MONTH
1951 - 1960

(Amounts in Millions)

Month	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960
January	\$ 4,004	\$ 2,505	\$ 3,557	\$ 581	\$ 962	\$ 1,205	\$ 1,394	\$ 1,647	\$ 1,223	\$ 1,448
February	2,508	3,961	1,675	416	969	1,107	1,519	939	1,483	1,366
March	2,974	3,003	2,521	909	1,191	1,767	1,817	2,602	2,258	2,199
January-March, Total	9,486	9,469	7,753	1,906	3,122	4,079	4,730	5,188	4,964	5,013
April	2,878	2,067	2,418	1,039	1,414	980	1,637	1,524	1,665	1,293
May	3,730	3,022	1,995	1,286	807	1,358	594	2,322	1,425	1,708
June	7,917	12,182	5,689	3,038	3,442	4,366	2,310	4,682	4,634	3,995
April-June, Total	14,525	17,271	10,102	5,363	5,663	6,704	4,541	8,528	7,724	6,996
January-June, Total	24,011	26,740	17,855	7,269	8,785	10,783	9,271	13,716	12,688	12,009
Fiscal Year, Total		41,482	27,822	11,448	14,930	17,750	19,133	21,827	22,744	21,302
July	2,946	828	1,441	622	693	841	1,114	1,067	1,534	1,524
August	2,180	524	585	425	771	1,325	850	1,032	1,252	1,496
September	1,834	1,684	810	2,012	573	2,081	1,283	2,243	1,728	2,158
July-September, Total	6,960	3,036	2,836	3,059	2,037	4,247	3,247	4,342	4,514	5,178
October	2,295	1,729	771	1,817	903	1,569	1,279	1,538	1,732	1,213
November	2,074	2,000	164	302	1,042	1,528	1,417	1,301	1,559	1,455
December	3,413	3,202	408	967	2,985	2,518	2,168	2,875	1,488	2,056
October-December, Total	7,782	6,931	1,343	3,086	4,930	5,615	4,864	5,714	4,779	4,724
July-December, Total	14,742	9,967	4,179	6,145	6,967	9,862	8,111	10,056	9,293	9,902
Calendar Year, Total	38,753	36,707	22,034	13,414	15,752	20,645	17,382	23,772	21,981	21,911

TABLE B (Cont'd)
AWARDS TO U.S. BUSINESS FIRMS BY MONTH
1961 - 1970

(Amounts in Millions)	Month	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970
	January	\$ 1,573	\$ 2,760	\$ 2,140	\$ 2,138	\$ 1,841	\$ 2,590	\$ 2,922	\$ 2,505	\$ 2,880	\$ 2,397
	February	1,712	1,697	2,131	2,377	1,446	2,264	3,092	2,598	2,797	2,118
	March	2,233	2,800	2,654	2,001	2,344	2,682	2,670	2,819	2,383	2,295
	January-March, Total	5,518	7,257	6,925	6,516	5,631	7,536	8,684	7,922	8,060	6,810
	April	1,780	1,757	1,714	2,124	2,478	2,922	2,578	3,005	2,128	1,928
	May	1,417	1,676	2,009	2,210	1,827	2,653	3,360	3,733	2,435	1,951
	June	4,375	3,930	4,244	3,292	4,192	6,420	6,410	5,499	4,535	4,480
	April-June, Total	7,572	7,363	7,967	7,626	8,497	11,995	12,348	12,237	9,098	8,359
	January-June, Total	13,090	14,620	14,892	14,142	14,128	19,531	21,032	20,159	17,158	15,169
	Fiscal Year, Total	22,992	26,147	27,143	26,221	25,281	34,026	39,809	39,486	37,331	31,191
	July	1,415	1,404	1,749	2,108	1,965	3,538	3,283	3,614	2,878	2,607
	August	1,596	1,800	2,341	1,685	2,449	2,686	3,214	2,728	2,626	2,435
	September	1,970	2,068	2,649	2,268	2,561	3,725	3,988	4,158	2,931	2,355
	July-September, Total	4,981	5,272	6,739	6,061	6,975	10,049	10,485	10,500	8,435	7,397
	October	2,349	2,774	2,083	1,764	2,595	3,088	3,353	3,668	3,094	3,693
	November	1,715	2,298	1,328	1,594	2,286	2,525	2,512	2,507	1,955	1,957
	December	2,482	1,907	1,929	1,734	2,639	3,115	2,977	3,498	2,538	2,888
	October-December, Total	6,546	6,979	5,340	5,092	7,520	8,728	8,842	9,673	7,587	8,538
	July-December, Total	11,527	12,251	12,079	11,153	14,495	18,777	19,327	20,173	16,022	15,935
	Calendar Year, Total	24,617	26,871	26,971	25,295	28,623	38,308	40,359	40,332	33,180	31,104

TABLE B (Cont'd)
AWARDS TO U.S. BUSINESS FIRMS BY MONTH
1971 - 1980 to Date

(Amounts in Millions)	Month	1971	1972	1973	1974	1975	1976	1977	1978	1979	1980
January		\$ 2,054	\$ 3,041	\$2,129	\$2,693	\$2,939					
February		2,083	2,335	2,169	2,351	2,811					
March		2,682	2,627	2,644	2,222	2,284					
January-March, Total		6,819	8,003	6,942	7,266	8,034					
April		2,046	1,977	1,623	2,596	2,658					
May		1,663	2,014	1,994	1,970	2,347					
June		3,745	4,475	4,348	5,357	5,724					
April-June, Total		7,454	8,466	7,965	9,923	10,729					
January-June, Total		14,273	16,469	14,907	17,189	18,763					
Fiscal Year, Total		30,208	33,007	30,647	33,234	37,115					
July		2,994	3,121	2,126	3,333						
August		2,843	2,376	2,934	3,611						
September		3,007	2,510	2,760	3,115						
July-September, Total		8,884	8,007	7,820	10,059						
October		2,519	2,718	2,892	3,353						
November		2,303	2,690	2,604	2,763						
December		2,872	2,325	2,729	2,177						
October-December, Total		7,694	7,733	8,225	8,293						
July-December, Total		16,538	15,740	16,045	18,352						
Calendar Year, Total		30,811	32,209	30,952	35,541						

TABLE C

DOD ORDERS PLACED AGAINST GENERAL SERVICES ADMINISTRATION SUPPLY SCHEDULES
NUMBER OF PROCUREMENT ACTIONS AND NET VALUE

Fiscal Year	Total		Actions of Less than \$10,000		Actions of \$10,000 or More	
	Number	Net Value (\$000)	Number	Net Value (\$000)	Number	Net Value (\$000)
1964 - Total	547,097	\$584,040	543,324	\$171,112	3,773	\$412,928
Army	316,406	215,557	314,840	68,004	1,566	147,553
Navy	95,446	127,314	94,631	38,418	815	88,896
Air Force	126,192	219,283	125,057	54,392	1,135	164,891
DSA	9,053	21,886	8,796	10,298	257	11,588
1965 - Total	627,205	\$468,300	622,955	\$200,501	4,250	\$267,792
Army	331,568	136,532	330,175	66,993	1,393	69,539
Navy	142,188	118,663	141,276	55,886	912	62,777
Air Force	139,413	181,255	137,935	63,458	1,478	117,797
DSA	14,036	31,850	13,569	14,164	467	17,686
1966 - Total	630,992	\$565,101	625,038	\$239,732	5,954	\$325,369
Army	340,128	176,048	337,963	82,222	2,165	93,826
Navy	145,306	134,010	144,332	70,392	974	63,618
Air Force	127,040	193,942	125,398	64,068	1,642	129,874
DSA	18,518	61,101	17,345	23,050	1,173	38,051
1967 - Total	672,505	\$611,638	665,188	\$271,664	7,317	\$339,974
Army	364,984	208,648	362,642	96,812	2,342	111,836
Navy	165,622	150,651	164,307	88,116	1,315	62,535
Air Force	122,305	167,914	120,688	62,999	1,617	104,915
DSA	19,594	84,425	17,551	23,737	2,043	60,688
1968 - Total	698,103	\$639,825	691,521	\$275,185	6,582	\$364,640
Army	391,535	227,213	389,072	103,381	2,463	123,832
Navy	173,242	180,600	171,690	97,184	1,552	83,416
Air Force	115,798	171,950	114,413	56,521	1,385	115,429
DSA	17,528	60,062	16,346	18,099	1,182	41,963

TABLE C (Continued)
DOD ORDERS PLACED AGAINST GENERAL SERVICES ADMINISTRATION SUPPLY SCHEDULES
NUMBER OF PROCUREMENT ACTIONS AND NET VALUE

Fiscal Year	Total		Actions of Less than \$10,000		Actions of \$10,000 or More	
	Number	Net Value (\$000)	Number	Net Value (\$000)	Number	Net Value (\$000)
1969 - Total	530,651	\$710,570	522,432	\$280,131	8,219	\$430,439
Army	216,912	261,307	213,954	101,948	2,958	159,359
Navy	168,617	185,564	166,859	96,442	1,758	89,122
Air Force	123,643	171,878	121,983	59,216	1,660	112,662
DSA	21,479	91,821	19,636	22,525	1,843	69,296
1970 - Total	533,225	\$723,644	525,716	\$272,533	7,509	\$451,111
Army	208,251	293,031	205,310	101,835	2,941	191,196
Navy	172,084	187,303	170,344	96,903	1,740	90,400
Air Force	133,617	164,773	132,148	57,793	1,469	106,980
DSA	19,273	78,537	17,914	16,002	1,359	62,535
1971 - Total	552,403	\$795,710	544,182	\$296,517	8,221	\$499,193
Army	213,394	308,550	210,314	110,694	3,080	197,856
Navy	169,464	218,816	167,560	99,415	1,904	119,401
Air Force	147,430	202,655	145,514	66,469	1,916	136,186
DSA	22,115	65,689	20,794	19,939	1,321	45,750
1972 - Total	602,257	\$800,906	592,650	\$345,791	2,607	\$455,115
Army	227,283	330,372	223,744	133,532	3,539	196,840
Navy	188,143	213,710	185,480	119,081	2,663	94,629
Air Force	166,831	199,127	164,646	75,697	2,185	123,430
DSA	20,000	57,697	18,780	17,481	1,220	40,216
1973 - Total	635,002	\$785,160	624,933	\$366,911	10,069	\$418,249
Army	223,202	312,870	219,163	134,938	4,039	177,932
Navy	168,865	207,327	166,326	127,004	2,539	80,323
Air Force	221,483	207,159	219,225	86,401	2,258	120,758
DSA	21,452	57,804	20,219	18,568	1,233	39,236
1974 - Total	794,797	\$829,571	783,660	\$383,006	11,137	\$446,565
Army	200,657	330,066	196,393	143,971	4,264	186,095
Navy	160,082	221,076	157,248	133,059	2,834	88,017
Air Force	413,532	222,701	410,732	87,794	2,800	134,907
DSA	20,526	55,728	19,287	18,182	1,239	37,546

TABLE C (Continued)

**DOD ORDERS PLACED AGAINST GENERAL SERVICES ADMINISTRATION SUPPLY SCHEDULES
NUMBER OF PROCUREMENT ACTIONS AND NET VALUE**

Fiscal Year	Total		Actions of Less than \$10,000		Actions of \$10,000 or More	
	Number	Net Value (\$000)	Number	Net Value (\$000)	Number	Net Value (\$000)
1975 - Total	599,958	\$868,746	587,782	\$406,100	12,176	\$462,646
Army	181,379	301,390	177,141	144,023	4,238	157,367
Navy	162,633	263,892	158,900	153,425	3,733	110,467
Air Force	239,683	243,814	236,661	93,275	3,022	150,539
DSA	16,263	59,650	15,080	15,377	1,183	44,273
1976 - Total						
Army						
Navy						
Air Force						
DSA						
1977 - Total						
Army						
Navy						
Air Force						
DSA						
1978 - Total						
Army						
Navy						
Air Force						
DSA						
1979 - Total						
Army						
Navy						
Air Force						
DSA						
1980 - Total						
Army						
Navy						
Air Force						
DSA						

NOTES ON COVERAGE AND GLOSSARY OF TERMS

Business Firms - Companies, individuals and partnerships organized for profit.

Civil Functions - Non-military activities such as those administered by the Army Corps of Engineers for rivers and harbors, and flood control work. Civil functions are excluded from this report.

Coverage Compared with Fiscal Reports - Amounts in this contract report are shown for the Military Department or Defense Agency that awards the prime contracts, and not the department or agency that budgets for the supplies or services. In addition, data for Army, Navy, and Air Force include prime contracts awarded on behalf of the National Aeronautics and Space Administration and other federal agencies, as well as for foreign countries whose defense purchases are bought on a cash basis. Military Assistance Program (MAP) contracts for grant aid also are included in the awarding department's figures.

This contract report does not include obligations for "in-house" work performed at military-owned and-operated establishments, such as Navy shipyards, Army arsenals, and Air Force research laboratories, except to the extent that such establishments place contracts for supplies and services with industry or other federal agencies.

Obligations for subsistence, clothing, petroleum, and various maintenance and operating supplies are not included in the Procurement, Construction, and Research, Development, Test and Evaluation categories of fiscal reports, nor are they shown separately in such reports.

Category definitions of the contract and fiscal reports are not comparable. For example, fiscal reports provide complete costs of end items, such as aircraft and missiles, whereas contract reports for these categories exclude separately procured electronics and weapons.

Defense Supply Agency - Defense Supply Agency (DSA) was established on January 1, 1962 to manage, procure, and distribute certain common supplies formerly the responsibility of the Army, Navy and Air Force.

Educational and Non-Profit Institutions - One located in the United States. If not located in the United States, this type of institution is included in the category, "For Work Outside U. S."

Intragovernmental Purchase - An order written by a Military Department or Defense Agency purchasing office requesting a non-defense federal agency to furnish supplies or services from its stocks, from its in-house manufacturing facilities or from contracts to be executed by the other federal agency. Prior to fiscal year 1963 and after fiscal year 1967, the term "Intragovernmental" also included orders written against indefinite quantity contracts executed by the General Services Administration (GSA schedules). Prior to 1963, also included orders written by one office of the Department of Defense against contracts awarded by another office of the Department of Defense. Effective in fiscal year 1964, contracts made for foreign governments under military assistance sales arrangements are included in intragovernmental. Beginning in fiscal year 1968, procurements from GSA Stores Depots and procurements under the GSA Consolidated Purchasing Program are excluded. Starting in fiscal year 1971 orders against contracts placed by the Small Business Administration were excluded from intragovernmental.

Location of Work - The place where the item is to be manufactured, assembled or otherwise supplied by the prime contractor, the place where the service is to be performed, or the site of a construction project.

Military Departments - The Department of the Army, Navy, Air Force and the Defense Supply Agency.

Net Value - The net amount of debit and credit procurement actions recorded during the period.

Prime Contract Award - A legally binding instrument executed by a Military Department or an Agency of the Department of Defense to obtain supplies, services or construction. Indefinite quantity, open-end or call contracts do not legally bind the Department of Defense. However, orders against such contracts are binding obligations. Indefinite quantity petroleum contracts are excepted from this definition in that the estimated dollar amount of such contracts is included in this report, and the orders written against the contracts are excluded.

Procurement Action - An action which officially awards or changes a prime contract. This may be the award of a new prime contract, a debit or credit change of \$10,000 or more to an existing prime contract, or an order written against an indefinite quantity, open-end, or term prime contract. Changes may be amendments, job orders, task orders, work orders, supplemental agreements, engineering changes, cancellations, or terminations.

Small Business Concern - A firm as defined by the Small Business Administration in the Federal Register (Title 13, Chapter I, Part 121). The definition also is published in the Armed Services Procurement Regulation (1-701). Generally, a small business concern is one that is independently owned and operated, is not dominant in its field of operations, and with its affiliates does not employ more than a specified number of employees (usually not more than 500, 750 or 1,000) depending on the type of product called for by the contract. For construction and some service industries, the criterion is a specified annual dollar volume of sales or receipts instead of employment.

Subcontract Payment - A cash payment made by one contractor to another for supplies, services or construction required to fulfill a prime contract.

Subcontract Commitment - A legal instrument drawn up between contractors establishing the value of goods and services required to fulfill a prime contract.

United States - The 50 states, the District of Columbia, U. S. possessions, the Canal Zone, the Commonwealth of Puerto Rico, and other areas subject to the complete sovereignty of the U. S., but not including trust territories.

Percentages - May not add due to rounding.

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